

Considerations and implications of issuing sovereign bonds: the case of Mongolia

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Master Essay

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Abstract

The following paper aims to assess Mongolia's recent decision to engage in its first issue of sovereign bonds, announced for the fall of 2010. To this end, both a qualitative and a quantitative analysis of the bond characteristics and implications were conducted. The comparative country analysis provides insight into previous activities on the sovereign bond market, and helps estimate the expected maturity, coupon rate and denomination of the bond. As regards the debt size, a model is developed based on historical data, and then used as framework for the forecast of future country indebtedness. In the end, taking into account all predictions of bond characteristics, and employing the derived econometric model, this work concludes whether Mongolia is able to sustain an issue of sovereign bonds of the announced size.

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I. INTRODUCTION

Throughout the last two decades, the world economy has undertaken radical transformations brought about not only by changed political perspectives, but also by a greater degree of openness to means of raising financing. The developed world started looking in more depth at opportunities in developing and transitioning countries and encouraged their attempts at gathering funds to support their development. One of the means by which such countries can raise debt is by issuing sovereign bonds. Sovereign bonds are bonds issued by a national government and its particular characteristic is that the owner of such a bond may not have any bankruptcy guidelines to turn to in the case of default, as this credit event is typically determined politically and by macroeconomic variables (Di, 2005).

The recent growing popularity of sovereign bond issuance has put under question the advantages and drawbacks of such a decision and the aspects to be considered *ex ante* and *ex post*. In their paper on the strategic considerations of the decision to start issuing sovereign bonds, Das, Papaioannou and Polan (2008) believe that the primary benefit of going on the international financial market in this way is building up greater domestic savings. Apart from that, greater leverage could enhance discipline on the broader economy's level, help the country establish a name in the international capital markets and attract more investors. However, all this can only be possible given a scenario of sustainable debt levels.

There are, of course, also risks associated with accessing the international bond market. As the main basis of these instruments is confidence in the future of a country, stability and consistency in macroeconomic policies is an important aspect. The issuer's foreign currency risk exposure, future financial position and liquidity needs, as well as trade effects are important factors which can strongly impact the success of issuing sovereign bonds. This is why extensive research, feasibility tests and projections are required in order to ensure the country is not made more vulnerable through this debt raising activity (Das, Papaioannou & Polan, 2008).

This paper intends to analyze sovereign bonds not only on a general level, but also particularly test the implications on Mongolia's case, a country which has announced its plans to enter the sovereign bond market in October 2010. As the exact characteristics of the expected bond issue are not yet fixed, this work will also suggest the optimal amount of debt

based on econometric estimations, propose a suitable currency denomination and term to maturity of the bond based on a comparative analysis across countries with similar profiles.

II. BACKGROUND AND COMPARATIVE COUNTRY ANALYSIS

1. MONGOLIA

Firstly, it is important to understand Mongolia's macroeconomic and financial background. With a population of 2.66 million people, mostly concentrated in the capital Ulaanbaatar, Mongolia is one of the countries which transitioned to market economy in 1990 after the fall of the Soviet Union. The reforms undertaken in the last twenty years focused on stabilizing the currency, privatizing state-owned companies and developing the private sector. The economy's main drivers are agriculture and mining, and these factors have led to a growth in GDP above 10% per year in 2003-2008 (Mongolia: Microfinance and financial sector diagnostic study, 2009).

An extremely attractive characteristic of Mongolia is its impressive natural resource endowment, and consequently, its great potential in trading these riches. Foreign investors have been drawn to Mongolia by the extensive copper, gold, coal, molybdenum, uranium and tungsten deposits, and these resources are also the drivers behind the country's economy. The support received by the country from the Soviet Union amounted to a third of the GDP, but with the disappearance of the USSR, Mongolia had to cope without any assistance. Therefore, starting 1990, Mongolia went through various ups and downs, managing through recessions and adverse weather events, as well as thriving under new reforms and free market economy (CIA – The World Factbook – Mongolia, 2010).

The period 2000-2002 was marked by extreme weather conditions which affected agriculture and resulted in GDP losses. However, over the years following 2004, Mongolia grew at an average 9% per year owing to the soaring copper prices and the exploitation of the gold reserves. The global economic crisis affected Mongolia in late 2008, as commodity prices suffered a shock and pushed spending below previous levels. An important event occurred in October 2009, when the government agreed on investment plans to develop the Oyu Tolgoi mine, deemed among the world's greatest unexploited copper deposits. In spite of its immense riches, Mongolia still has very strong dependencies with its neighbours: it imports petroleum and electricity from Russia, and two-thirds of all exported goods are bought by

China. This leaves Mongolia extremely sensitive to price changes applied by Russia and to eventual alterations in its terms-of-trade with China (CIA – The World Factbook – Mongolia, 2010).

As regards the Mongolian financial sector, it is dominated by banks – the Bank of Mongolia and commercial banks – which control the majority of all assets. This dependency on the banking sector has been an impediment to the country as banking crises hit in the 90s, but the last years witnessed a notable recovery and great increases in the number of loans outstanding. However, the beginning of 2008 showed signs of decline in the profitability of the banking sector and posed questions about the macroeconomic stability of the country overall. The economy suffered a setback due to the fall in copper prices, as the country's foreign currency reserves were deeply affected and liquidity problems drove the entire system into a slowdown (Mongolia: Microfinance and financial sector diagnostic study, 2009).

The strong positive developments in economic growth and debt management had decreased external debt to a record level of 33% of GDP in 2008. In spite of the severe situation experienced by the country due to the economic crisis, growth is expected to stabilize at a sustainable level starting 2013. This is when the Oyu Tolgoi mine has been scheduled to start production and significant current account surpluses are expected to arise. According to the IMF, Mongolia will go through a recovery phase during 2010-2013, after which projections indicate that the country could improve its access to external funding after 2013 through cheaper and less restrictive borrowing terms (Mongolia: Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009).

From the pool of countries which have issued sovereign bonds, we selected three which are most similar to Mongolia in their resource endowment, dependency on foreign investors and overall instability. These three countries illustrate the most probable, best and worst case scenario respectively. We begin by looking at the closest country, both geographically and in what regards its dependencies.

2. UKRAINE

Ukraine suffered a series of economic problems at the end of the 90s, which were caused by its strong tie to the Russian economic and political environment. Just as Mongolia, Ukraine is influenced to a great extent by its biggest trade partner, Russia, and boasts significant mineral reserves. Therefore, one of the great causes for volatility in its economy is the terms of trade for its exported goods. Strong competition on the market for steel and iron affects negatively the prices and considering that these exports are the driving force behind the entire economy, any external crisis on the commodities' market will hit Ukraine harder than others (Gritsenko, 2009). Another key factor is political risk, which has been a current problem ever since Ukraine gained independence and for which there are no prospects of improvement in the near future. Conflicts in the local political arena are strongly correlated with the economic downturn experienced lately through the fall in the currency, the need for IMF assistance and the hit taken by the steel industry on account of the low commodity prices (Ukraine: Running out of options, 2009).

Ukraine entered the market for sovereign bonds in August 1997, with an issue of bonds denominated in US dollars, with a total value of 450 million USD and a maturity of one year. Compared to other emerging market bond issues, Ukrainian bonds had a very low time to maturity and, consequently, did not pay out any coupons (Grigorian, 2003, p. 19). The country's long-standing dependence on external support created a significant pool of loans which could no longer be repaid in 2000, as initially agreed. Ukraine defaulted on its bonds denominated in USD and DM and debt restructuring ensued in the form of exchange agreements (Sovereign default and recovery rates, 1983-2008, 2009, p. 18). Estimates place the recovery rates on these bonds issued between 1998 and 2000 in a range from 40.8% to 81.8%, with international bonds' recovery rate at 59.9% (Sturzenegger & Zettelmeyer, 2008, p. 793).

These unfortunate events should provide an important lesson to learn from in what regards the decision to attract funds using sovereign bonds. Both Mongolia and Ukraine suffer from poor domestic markets and are highly dependent on the economic situation of the neighbouring countries. Just as Mongolia exports great amounts of coal to China, Ukraine depends on the world demand for steel and iron, and continues to import gas from Russia (Gritsenko, 2009). These interdependencies weaken the stability of these countries and global

economic downturns in the commodity market can have catastrophic effects on their financial position.

Mongolia should consider the case of Ukraine as the worst scenario and properly assess its financial position in order to prevent default at all costs. The high spreads generated by low confidence and high risk of the country have placed Ukraine in a quite critical position where its only solution is to turn to take on further debt from Russia (Apps, 2010). Considering this, Mongolia needs to ensure that its position is covered and that it takes on a sustainable amount of debt, so as to prevent future economic and political issues from arising.

There are also some positive lessons to be learned from Ukraine's return to the international capital market with Eurobond issues subsequent to the default. As the domestic debt market could not meet the country's needs, it had to turn to external financing means, such as foreign assistance and revenues from privatizations. The external environment was in Ukraine's advantage, GDP had grown significantly in 2000-2002 and public debt had decreased to a sustainable level. These are the circumstances in which Ukraine managed to re-open the Eurobond issues towards the end of 2002 and access the international capital markets even before the IMF concluded its assistance program (Assessing the determinants and prospects for the pace of market access by countries emerging from crises: Further considerations, 2005, p. 14).

On the basis of the 2002 success, Ukraine issued two new sovereign bonds in 2003, both with a ten-year maturity, and managed to push the spreads very low, due to oversubscription. The costs of these loans were much lower than the ones incurred by the 2002 issue and suggest greater confidence in the country's prospects and improved rating in the international markets (Assessing the determinants and prospects for the pace of market access by countries emerging from crises: Further considerations, 2005, p. 14). This impressive comeback also highlights the importance of seizing the opportunity in the global market and using the country's internal improvements to boost investors' perspectives on the future. It is important not only to time the market, but also to make positive changes through better administration and reforms that can bring the country back on track. Mongolia needs to adequately assess its capacity to pursue such value-enhancing policies in the medium- to long-term, as well as capture the trends in the global economic arena before committing to a new debt issue.

3. INDONESIA

Apart from Ukraine, Indonesia is another country which can be compared to Mongolia from the point of view of the issues it is confronted with. On a constant basis, Indonesia is dealing with poverty, corruption, devising appropriate economic and financial reforms, and is highly reliant on the exports of oil and natural gas to other Asian countries and the US (CIA – The World Factbook – Indonesia, 2010).

The economy suffered a great shock during the Asian financial crisis in 1997, but now it is projecting a stable growth rate of around 6 to 7% for the coming years. Analysis shows that Indonesia's exports have been underperforming compared to other Asian countries and possible explanations lie in the lower foreign direct investment and reduced cost competitiveness. The country has been set back by various natural catastrophes in 2004 and 2006, but the greatest impact to the economy came from soaring oil prices in 2005. Although Indonesia has been performing positively during the last years, improvements are still necessary in order to ensure a good investment climate and full international trade integration (Indonesia – European Community Strategy Paper, 2007).

Compared to other countries, Indonesia has been very adept at managing its public debt, bringing it down from over 90% of GDP in 1999 to an impressive 57% of GDP in 2004. The explanation for this phenomenon lies in the higher growth in GDP compared to the increase in debt and the maintenance of a fiscal surplus both before and after the crisis (Ishikawa, 2005). Indonesia is thus an example to follow in this matter, and provides a good benchmark to ensure that the amount of debt does not overwhelm the country's economy.

In spite of the impressive track record in the early 2000s, the global financial meltdown left a mark on Indonesia by raising its external borrowing costs. The country spreads jumped to almost 1,200 basis points from about 200 basis points before the crisis. Fiscal policies and reforms in the financial sector helped Indonesia decrease its spreads in 2007, but the sudden increase witnessed at the onset of the financial crisis raised questions (Indonesia: Selected Issues, 2009). In the IMF Country Report from June 2009, entitled *Indonesia: Selected Issues*, a "spreads model", which incorporates both local and external variables, is used to explain the fluctuation in the spread. The results are easy to interpret: the highest impact came from the external factors, followed by political and finally macroeconomic factors.

Therefore, the external environment can have a very serious effect on sovereign spreads in the case of a country with a proven track in volatility, but there are also many other factors which can have an even greater impact on a country's borrowing costs. Possible suggestions for Indonesia's policy makers would be to keep inflation low, forge agreements that would give access to affordable external financing and approaching fiscal policies from a medium-term perspective (Indonesia: Selected Issues, 2009).

These ideas can apply very well to Mongolia's case as well and should be taken into consideration as valid points when assessing the optimal debt level for the future. The perspective should be skewed to the medium-term, and buffering the impact of higher indebtedness by having other cheap external financing options could prevent future distress situations. Indonesia's profile and long-term performance resembles Mongolia's to the greatest extent, so some of this research could provide valuable insight into how to manage the crisis and how to ensure sustainable performance even with higher spread and debt levels.

4. CHILE

After having analyzed a worst case scenario and a closest comparable country, we also selected a country that shares some common characteristics with Mongolia but which has been quite active in the sovereign bond market and can provide a positive example to follow. Chile became a democratic nation in 1990 and throughout the last decades has enjoyed strong financial institutions and consistent economic policies and which have granted stability to the country. Similar to Mongolia, it is very rich in copper and generally commodities are the driving force of the economy. The country's GDP grew at about 8% per year from 1991 to 1997, but experienced a crisis during 1998 and 1999. After these critical years, growth stabilized at 4%. Chile maintains a counter-cyclical fiscal policy system which protects the economy in periods of recession and low copper prices, and the reserves accumulated in this way were used in the last two years to boost the economy despite the global downturn (CIA – The World Factbook – Chile, 2010).

Concerning the history of Chile's sovereign debt, the government started issuing bonds at the beginning of 1999 in order to take advantage of its positive assessment received from international investors and rating agencies and to create a public benchmark for subsequent issues of corporate bonds. Moreover, this move would facilitate external evaluations of the

economy's well-being and provide an efficient signaling method for all investors. Chile issued sovereign bonds first in April 1999, then in October 2001, April 2002 and January 2003, according to Rojas and Jaque (2003). The first two issues and the last one were denominated in US dollars and had a ten-year maturity, while in April 2002 the government also issued euro-denominated bonds with a three-year maturity. Chile's bond spreads exhibited much greater stability than other Latin American countries' and its macroeconomic stability was recognized also by Moody's and Standard & Poor's in the investment-grade ratings they awarded Chile (Rojas & Jaque, 2003).

An analysis of the sovereign spreads' determinants gives insight into what determines the cost of external financing for an entire economy. In the case of Chile, the spreads are strongly influenced by the ratio of short-term debt to international reserves, which is actually an indicator of international liquidity. Logically, lower liquidity on the global market would lead to higher spreads. Moreover, more intensified exports and higher economic growth would decrease the country's financing costs as investments in the economy become relatively safer. Chile is also affected by fluctuations in US interest rates, as these determine the degree of liquidity on a global level (Rojas & Jaque, 2003).

Such an analysis illustrates the importance of external factors on the evolution of sovereign bonds and provides suggestions on what factors to keep under check when assessing Mongolia's case. We consider Chile as the best case scenario as it is one of the countries which have successfully used sovereign bonds to enhance its economic position. Its spread determinants are also of interest in the analysis on Mongolia because of the similar country profiles in what regards the economic drivers. Mongolia could learn from Chile that more intensive trade agreements and counter-cyclical policies prove can enhance the country's financial position and hedge the economy against global shocks. The dependency on commodities trade calls for a risk management mechanism that can protect the overall economic system in periods of low prices by accumulating reserves in periods of high prices.

5. IS MONGOLIA READY?

QUALITATIVE RESULTS FROM THE COMPARATIVE ANALYSIS

The comparative analysis conducted above has the purpose of answering a key question in what concerns Mongolia's intentions of issuing sovereign bonds: Is Mongolia ready for such

a step? Will this decision further the country's long-term goals or hamper its development by imposing even more obligations? Assessing the situations of other countries helped give insight into what should be avoided and what measures could advantage Mongolia.

The case of Ukraine highlighted how dangerous all country interdependencies can be and how the macroeconomic fluctuations can severely impact a country up to the point of default. When the domestic market is so weak and external support is always necessary, issuing additional debt could put the entire system in great distress. Indonesia went through crises as well, but applied effective fiscal reforms that would protect the economy in the medium-term. In spite of its problems with poverty, unemployment, corruption and inefficient regulatory system, Indonesia learned to keep its indebtedness low enough to not place the country in distress in periods of recession. This example also teaches about the importance of having alternative (and relatively cheap) options of financing in case external support is necessary. Chile is a true model in what regards keeping control over natural resources and turning economic cycles to the economy's advantage. The counter-cyclical system employed in Chile protects the country from shocks in commodity prices and reforms improving the economic and political stability helped earn Chile a very good country rating in the international market.

Mongolia has been making considerable progress in the last decade as well, but structural problems such as corruption, political instability and reliance on exports to neighbouring countries still place it in a delicate position. Projections indicate that with the beginning of copper production from the Oyu Tolgoi mine in 2013, the country will enjoy stable growth and substantial current account surplus. However, there is always a degree of risk associated with such a venture and the country is about to take on debt in the fall of 2010. IMF believes that external debt will not become a serious problem for Mongolia, even though it might resort to increased borrowing in 2009-2010 to meet fiscal needs. The risk of distress is considered low, but the assumptions rely on the success of the Oyu Tolgoi project, which would cover any deficits that might have to be incurred before 2013 (Mongolia: Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009).

IMF also analyzed the possibility that Mongolia accessed the sovereign bond market in 2009 and contracted additional debt of 200 million US dollars as a result. Estimates place

Mongolia in the B-rated group of countries, along with Pakistan, Lebanon, Argentina, Ecuador and Ukraine (it should be noted that these countries have already defaulted). On this basis, and taking into consideration the current conditions on the international market, Mongolia's first sovereign bond issue could have a quite high spread, of about 1500 basis points. There is a possibility of receiving institutional support in this issue and decreasing the spread by improving the market confidence, but in any case, this issue would drive external debt slightly beyond the thresholds (Mongolia: Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009).

Overall, the IMF estimates paint a quite positive picture of Mongolia's creditworthiness and future prospects in dealing with its debt burden. However, they all assume successful and timely exploitation of the Oyu Tolgoi copper reserves, as well as low or no significant shocks to copper prices in the medium-term. Mongolia is also expected to promote prudent policies which foster stability, but given the typically high political risk, this aspect should still be treated as a variable. Therefore, it is very important to properly quantify the risk associated with Mongolia's future plans and to assess how additional debt will affect the country's financial position.

III. THEORETICAL FRAMEWORK: OPTIMAL DEBT STRUCTURE ANALYSIS

Recently, with more and more emerging economies entering the sovereign bond markets, numerous studies have been conducted to analyze the optimal debt structure for the first-time issuers and the probability that those might default, depending on the local economic, financial and political conditions. Determining the best amount of debt for a first-time issuer is highly complicated, since the inferences must encompass the overall stability of the political system, social aspects, and the exposure of the economy under question to the international macroeconomic environment and to the global financial system.

In this section, for comparative purposes, we refer to four academic papers with entirely dissimilar and independent hypothetical approaches. The first one can be treated as the most complex, in terms of its theoretical and empirical underpinning, but the complexity of the analyses decreases with the sequence. The last study, because of its straightforward and explicit methodology, has been selected and applied to the case of Mongolia. The estimation

results will be presented further in the section IV. We will also refer to the first and third studies in our empirical prognosis.

Model I: Erce (2008)

Erce (2008) makes a great contribution towards estimating the role played by domestic and international financial market conditions in the composition of the sovereign bond structure of an issuer. The paper employs a structural model, which takes account of financial and demographic conditions in target developing economies. The model is implemented on a sample of public bond issues over the period 1990-2005. The data includes values attributable to maturity, spread, amount issued, currency denomination and credit rating.

The main goal of the paper is to analyze how the size and maturity of the debt issue are jointly determined. The analysis is represented in a supply - demand equilibrium model of the following form:

$$(1.1) \quad M_{it}^{demand} = \alpha S_{it} + \theta_M X_{it} + \omega_{it}^D$$

$$(1.2) \quad M_{it}^{supply} = \beta S_{it} + \theta_s X_{it} + \omega_{it}^S$$

$$(1.3) \quad M_{it}^{demand} = M_{it}^{supply} = M_{it}$$

Where M_{it}^{demand} is the preferred maturity for the central government, M_{it}^{supply} is the preferred maturity for the investors, S_{it} and M_{it} are the spread and maturity of the bond issued by country i at time t . Both S_{it} and M_{it} are endogenous variables and X_{it} is the vector of exogenous variables. The errors (ω_{it}^D and ω_{it}^S) are assumed to be well-behaved, that is:

$$E(\omega_{it}^D) = E(\omega_{it}^S) = E(\omega_{it}^D \omega_{it}^S) = 0$$

After certain manipulations the author derives the following outcome:

$$(1.4) \quad Y_{it} = BY_{it} + \Gamma X_{it} + \varepsilon_{it}$$

Where Y_{it} is country i 's access to the international financial market at period t . B is a 2x2 nonsingular matrix and Γ is a 2xK matrix of exogenous factors. ε_{it} is I.I.D. When the issuance decision is analyzed with a Probit model, the equation (1.4) takes the following format:

$$Y_{it} = BY_{it} + \Gamma X_{it} + \varepsilon_{it} \quad \text{if} \quad I_{it} = 1$$

I_{it} takes the value of 1 if the country taps the international capital market at time t . When this issuance decision is incorporated into the analysis, the model transforms into:

$$(1.5) \quad I_{it} = \Psi X_{it}^I + v_{it}$$

That is, equation (1.5) is the issuance decision.

The paper also derives political risk. First it regresses the sovereign credit ratings against a set of macroeconomic factors with OLS (ordinary least square) method:

$$rating_t = \theta X_{it}^{rating} + \varepsilon_{it}^{rating}$$

The suggestion is that the residual term can be seen as a measure of political risk:

$$\varepsilon_{it}^{rating} = rating_t - \theta X_{it}^{rating}$$

Thus, the higher are the rating residuals, the higher political risk they indicate.

At the end, the study estimates the issuance decision – equation (1.5) – with an already obtained political risk ($\varepsilon_{it}^{rating} \in X_{it}^I$), estimates the size variable with those external factors relevant to its formation and, finally, simultaneously determines the spread and maturity terms with a structural model.

Erce (2008) concludes that: “better developed domestic financial markets and looser international financial conditions raise developing countries ability to tap international markets.” Also these two complementary conditions appear to be important determinants of the sovereign debt structure and substantially affect the spreads. The results are quite intuitive, yet from this study it can be learnt that the assessment of the domestic and international market conditions, their interdependence and the various scenarios which may affect their future image, are crucial in the determination of the optimal debt structure for a country like Mongolia.

Model II: Grigorian (2003)

Grigorian (2003) looks at the determinants of a country’s overall debt structure. With a comprehensive macroeconomic model, the paper explicitly derives the relationship between three imperative aspects of the decision to tap international capital markets: internal factors, external factors and a possible market access. The analysis, most importantly, suggests that the possibility to access global markets primarily depends on the existence of excess demand for the sovereign bonds to be issued by the central government.

The model emphasizes five main steps of the general process:

1. The sovereign determines the amount it needs to borrow by estimating its demand for external funds, which is a decreasing function of the cost of borrowing. The computed demand function crucially depends on the internal economic conditions.

2. The sovereign estimates the supply of external funds (investors' willingness to purchase), which is affected by the intrinsic risk profile - the credit rating of the country. It is an increasing function of the rate of return on the bonds to be issued.
3. The spread is then computed as (r^*+s^e) where r^* is the global interest rate.
4. At this stage, the authorities decide whether or not to issue the debt instrument. The issue takes place only in the case if there is excess external supply of funds at the pre-calculated rate of (r^*+s^e) . The amount of the issue is fixed depending on the size of the excess supply.
5. An offer is made, either at (r^*+s^e) or at a different spread, following the central government's discretion, also based on the excess supply.

The paper derives the following linearized forms of the equations for the demand and supply functions, which can be estimated. These are derived from the constrained optimizations of the respective utility functions of the agents in the borrowing and creditor countries.

$$(2.1) \quad D_{t+1} = \gamma_0 + \gamma_1 W_t + \gamma_2 G_t + \gamma_3 Y_t + \gamma_4 B_t + \gamma_5 r_{t+1} + \varepsilon_{t+1}$$

$$(2.2) \quad S_t = \gamma_0^* + \gamma_1^* Y_t + \gamma_2^* r^* + \gamma_3^* Y_t + E r_{t+1} + \varepsilon_{t+1}$$

where Y_t - national output

G_t - government expenditures

B_t - total indebtedness to the rest of the world

W_t - value of the stream of net future income

r_t - time-varying interest rate

r^* - the constant global interest rate

$E r_{t+1}$ - the expected interest rate

Following this study, a country should issue sovereign bonds only if it can identify an estimable degree of investors' willingness to purchase its bonds overcoming its demand for foreign funds. That is, if and only if $S_{it} - D_{it} > 0$.

Model III: Afonso (2002)

Afonso (2002) analyzes the determinants of sovereign debt ratings assigned by the two most influential credit rating agencies, Moody's and Standard and Poor's. The author uses linear and logistic transformations of the rating scales, employs those as the dependent variable, selects a set of explanatory variables and conducts a regression analysis on the sample of 29 developed and 52 developing countries. The author chooses this approach because the credit

ratings, in his view, represent the assessment of the overall situation in the borrowing nation and indicate about the country's development. Moreover, lower ratings lead to higher yields subscribed to the bond issues and, consequently, raise financing costs to the governments leading to higher default risk.

The paper by Afonso (2002) recruits the rating classifications of S&P (and Moody's), such as from AAA (Aaa) to C(C). It selects only those sovereigns with high quality, above B-(B3), ratings. Then it constructs a new variable *RATING*, which takes the value from 1 to 16 depending on the country's credit rating. For instance, 1 stands for the highest scale AAA (Aaa) and 16 represent the minimum B-(B3). The cross sectional regression of the following form is then carried out on the dependent variable *RATING*.

$$(3.1) \quad RATING_i = \alpha_0 + \alpha_1 GDPPC_i + \alpha_2 INFL_i + \alpha_3 GDPGR_i + \alpha_4 DEVELOP_i + \alpha_5 DEBTX_i + \alpha_6 DEFAULT_i + \alpha_7 BUDGET_i$$

The set of explanatory variables included in the analysis are the following: *GDP per capita, inflation rate, GDP real growth rate, development indicator, default indicator, external debt-to-exports ratio, government deficit as percentage of GDP, current account deficit as percentage of GDP, central government spending as percentage of GDP and debt-to-GDP ratio*. Both the development and default indicators are dummy variables which take the value of 1 if the country is developed or had previously defaulted on its obligations. The paper concludes that the first six highlighted variables are most significant in explaining the creditworthiness of a sovereign.

Therefore, when suggesting on the optimum bond characteristics of the first-time issuer, one should take into account the above-mentioned variables. This matter will be addressed in more detail in the empirical tests section.

Model IV: Ramsey, Gritz and Hackbart (1988)

The last study in the sequence, by Ramsey, Gritz and Hackbart (1988), the most straightforward and least complex, is considered to be the most applicable to the case of Mongolia. The analysis has been conducted in 1988 but its implications are still valid in the contemporary world. The paper evaluates the concept of debt capacity index measure for individual states of the United States. Of course, all sovereign states of the USA use their own methodologies when calculating their sustainable debt levels. For instance, the ratio of

debt service to the state revenue can be set to a maximum of 5%, or the general obligations debt can be structured so that it does not exceed 8% of the state property tax revenue, etc. However, the present analysis incorporates all those methodologies into a single statistical model.

The general idea behind the analysis can be explained in three steps:

1. Review incumbent methodologies for estimating the “optimal” debt structure that the local governments follow.
2. Reformulate the existing techniques to encompass broader aspects.
3. Test the reformulated model on the case of Kentucky.

The principle is similar to the approach adopted by Afonso (2002), because this study also relies on the regression analysis, which recruits macroeconomic factors as independent variables. The main question to be answered is: “How much debt is affordable given the current projected economic and demographic condition?” One of the authors’ previous research (Ramsey & Hackbart, 1988) concludes that the ratings assigned by S&P and Moody’s are strongly related to four macroeconomic factors: *state revenue, per-capita income, population and assessed value of real property*. Accordingly, the present paper first regresses the debt service variable on these four independent variables using historical data. The authors argue that if all four can be proven to have a strong relationship to the annual debt servicing of the government, they simply can be forecasted for the upcoming periods so that the future debt servicing capacity can also be determined. The general regression takes the following form:

$$(4.1) \quad Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4$$

Y – annual debt servicing

*X*₁ – assessed value of real property

*X*₂ – state revenue

*X*₃ – per capita income

*X*₄ – population

Provided that the econometric considerations are fully satisfied, namely, after making sure that there is no heteroskedasticity, autocorrelation or multicollinearity, that the F- test results

are acceptable, and that the coefficients have the expected signs and are statistically significant, the forecasts of the independent variables can be obtained by regressing those on time sequentially in line with the general form:

$$(4.2) \quad X_1 = a_1 + b_1t$$

$$(4.3) \quad X_2 = a_2 + b_2t$$

$$(4.4) \quad X_3 = a_3 + b_3t$$

$$(4.5) \quad X_4 = a_4 + b_4t$$

where t is an independent variable which represents time $\{t \in 0,1,2,3,\dots\}$

a and b are the coefficients.

If time is significant in explaining the changes in the values of all four X 's (if the t -ratios and R^2 values are significant), then the regression results of the equations (4.2) – (4.5) can be used to predict their future values. The forecasted values can then be replaced in the main equation (4.1) to predict the future debt servicing capacity of the state.

One must bear in mind that in the case of Mongolia the choice of variables is not restricted to the ones employed in this study. There is full flexibility in the selection of both the dependent and independent variables, all is up to the discretion of the researcher. Variable suggestions from Afonso (2002) should also be considered.

IV. EMPIRICAL ESTIMATION AND MODEL SPECIFICATION

(FOLLOWING RAMSEY, GRITZ & HACKBART (1988))

Data

The data has been collected from the electronic World Bank Database (<http://databank.worldbank.org>). The full list of considered variables is presented in the Appendix 1. Mongolia has abandoned its Soviet-style ruling principles and shifted towards Democracy in 1990. Therefore, only the post-1990 time frame should be considered in the optimal debt structure analysis for the sovereign bonds to be issued by the end of 2010. Depending on the availability of the accounts, we decided to rely on the annual statistics covering the period 1992-2008. Any missing values had to be filled in from the IMF data base and from the yearly bulletins issued by the National Statistics Office of Mongolia. And those that were not filled in belong to the variables that were not included in the regression. All estimations were obtained with EViews 6.0.

Choosing the variables

What the third and fourth theoretical analyses suggest can be incorporated into the following table:

| Study | Afonso (2002) | Ramsey, Gritz & Hackbart [RGH](1988) |
|-----------------------|---|---|
| Dependent variable | RATING _i | Annual debt servicing |
| Independent variables | GDP per capita Inflation rate GDP real growth rate Development indicator Default indicator External debt-to-exports ratio Government deficit as % of GDP Current account deficit as % of GDP Central government spending as % of GDP Debt-to-GDP ratio | Assessed value of real property State revenue Per capita income Population |

Trial No 1

We conducted our first regression trial with the annual debt servicing as the dependent variable:

$$(T1) \quad Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \beta_5 X_5$$

Y = Annual debt servicing (current USD)

X₁ = GDP per capita (current US\$)

X₂ = Inflation, consumer prices (annual %)

X₃ = Population, total

X₄ = Goods exports (BoP, current US\$)

X₅ = GDP growth (annual %)

The current value of debt servicing, representing the book value rather than the real value, was chosen as an appropriate regressand. Following the dependent variable in its current terms, all independent variables were also taken in their current values. Debt servicing was chosen to be the dependent variable following RGH (1988): “For this research it was decided to use annual debt service payments as the dependent variable since it is the annual commitment of debt service that is important to policy and budget decision-makers.” The authors provide a solid justification why this variable should replace Y in the regression, considering the interest rate volatility and how “the level of debt "supportable" can quickly change given such volatility.”

Results:

The overall correlation between the variables was poor (Appendix 2.1.a). The raw regression without any transformation of the variables provided unsatisfactory results. (Appendix 2.1.b) None of the variables turned out to be significant, the R-squared appeared to be negative and the F-statistics suggested about the joint insignificance of the regressors. Therefore, in the next regression the variables were taken in their natural logarithms, except inflation and GDP growth, since their respective values were negative in certain years. (Appendix 2.1.c) The results did not change significantly. Ln(GDP per capita) and Ln(Exports) variables came close to become relevant, however, there was no other indication of a healthy regression. The Wald test conducted on the rest of the variables, excluding the mentioned two, suggested absolute insignificance of those. (Appendix 2.1.d). After making the last attempt by including only the Ln(GDP per capita) and Ln(Exports) series, it was made clear that there was no relationship, whatsoever, between the chosen variables, and that the model had to be entirely reformulated.

Trial No 2

Our next attempt took the following form:

$$(T2) \quad Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \beta_5 X_5 + \beta_6 X_6$$

Y = Annual debt servicing (current USD)

X₁ = GNI (current US\$)

X₂ = Goods exports (BoP, current US\$)

X₃ = Use of IMF Credit (DOD, current USD)

X₄ = GNI per capita, Atlas method (current US\$)

X₅ = Inflation, consumer prices (annual %)

X₆ = Population, total

Once again, annual debt servicing was the dependent variable, as employed by RGH (1988). The Xs, on the other hand, differed from the first trial. GDP per capita was replaced with GNI. The GNI is the account of all products produced by the enterprises owned by the citizens of a country. GDP refers to the total output produced within the borders, irrespective of the ownership. GNI was seen to be a reasonable replacement for the RGH's State Revenue variable. Also the use of the IMF (International Monetary Fund) credit seemed to be an important factor influencing the annual debt servicing obligations of Mongolia. Therefore, it was included as the third regressor.

Results:

The correlation between all variables appeared to be poor (Appendix 2.2.a) Judging by the overall correlation matrix, there was no reason to continue on with regressions of any functional form containing the chosen variables. Mongolia's annual debt servicing was clearly not dependent on the rest of the macroeconomic factors and could neither be explained nor predicted by those.

Trial No 3

The main idea behind the third attempt was to rely on the total external debt, as the dependent variable, instead of debt servicing. We chose this variable since it encompasses the full extent of external support received by Mongolia, as opposed to annual debt servicing, which is dependent on unpredictable interest rate fluctuations. The model took the following form:

$$(T3) \quad Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \beta_5 X_5 + \beta_6 X_6$$

Y = External debt stocks, total (DOD, current US\$)

X₁ = GNI (current US\$)

X₂ = Goods exports (BoP, current US\$)

X₃ = GNI per capita, Atlas method (current US\$)

X₄ = Use of IMF Credit (DOD, current USD)

X₅ = Inflation, consumer prices (annual %)

X₆ = Population, total

Results:

The correlation matrix exhibited far more favorable results (Appendix 2.3.a). Total external debt appeared to be highly correlated with most of the independent variables, except inflation and IMF credit. The raw regression implemented straight on the values of the variables also led to a much better outcome, with the intercept, IMF credit and population figures displaying statistical validity. The F-test statistics suggested the joint significance of all variables and the adjusted R-squared value climbed up to 98% (Appendix 2.3.b). Therefore, the next step was to run the regression on the natural logarithms of the variables, excluding inflation. The results did not change much (Appendix 2.3.c). Ln(GNI) and Ln(IMF_credit) seemed to be most irrelevant, therefore, the Wald test was conducted to check the joint significance of those two (Appendix 2.3.d). The test suggested that the variables should be dropped. The regression excluding Ln(GNI) and Ln(IMF_credit) series is provided in the (Appendix 2.3.e). The end results improved substantially, all of the employed variables appeared to be

statistically significant. Hence, the following model was chosen to be developed further in the upcoming analyses:

$$\begin{aligned} \ln(\text{Total_Ext_Debt}) = & -107.04 - 0.38 \ln(\text{GNI}) + 0.24 \ln(\text{Exports}) - 0.002 (\text{Inflation}) + \\ & (-9.37) \quad (-3.75) \quad (1.99) \quad (-7.93) \\ & + 8.9 \ln(\text{Total_Population}) \\ & (10.26) \end{aligned}$$

| | |
|--------------------|----------|
| R-squared | 0.987867 |
| Adjusted R-squared | 0.983823 |

The t-ratios are given in brackets.

Coefficient interpretation

After having run the regression and obtained preliminary good results, a check of the direct implications set forward in the model is necessary. That is, each coefficient should be analyzed whether it fits expectations and common sense.

First of all, LNGNI exhibits a negative coefficient, which implies that when total external debt rises, GNI decreases. This is a quite logical movement, since the GNI contributes to the interest payments on external debt, and with a higher amount of debt comes a greater interest obligation (Statistical Manual – External Debt Relationship to National Accounts, 2010). Moreover, the regression was estimated based on historical data and it is quite intuitive that countries with higher GNI do not contract as much external debt, since they can sustain themselves without further aid. Our underlying assumptions are that the country should not bring itself in a difficult position by issuing unnecessary debt, given the projected economic evolution.

As regards the exports variable, it carries a positive coefficient, indicating that an increase in exports is correlated with an increase in debt. This is obvious because rich developing countries survive off exports, as they bring the highest revenue to the state and ensure the sustainability of the debt level. This relationship between debt and exports has also been investigated by Reise and van Trotsenburg (1988), whose work claimed that exports are the primary means of bearing the debt obligations of developing countries.

Another important variable chosen for our model is inflation. According to the regression coefficient, as inflation increases, total external debt goes down, which is a logical relationship, considering that higher inflation leads to a devaluation of the currency, thus implying relatively more costly debt payments. This relationship goes both ways: higher debt causes foreigners to refrain from investing in the country, funds flow out of the country and the government still has debt obligations it needs to meet by printing out money, and consequently, causing inflation (Van Bergen, 2010).

The last explanatory variable, population, carries a positive coefficient which infers that higher population requires higher external debt levels. This makes sense because a developing country in expansion, such as Mongolia, needs external support to meet its growth needs.

Statistical tests on the validity of the model

Autocorrelation can be checked with the Durbin-Watson test, and the coefficient is already stated in the estimation output. For the model we have selected, the statistical value is 2.075. The result of the test can be assessed by finding the critical values for the upper (d_U) and lower (d_L) bounds and checking whether 2.075 can be found in the interval ($d_U, 4-d_U$). In our case, for 17 observations and 4 explanatory variables, $d_U=1.63$ (Brooks, 2008). Therefore the DW statistic of 2.075 indicates that there is no autocorrelation in the variables.

Multicollinearity can be tested with simple series statistics on the regressors (Appendix 2.3.f) Three strongly correlated pairs of variables are: $\text{Ln}(\text{EXPORTS}) - \text{Ln}(\text{GNI})$, $\text{Ln}(\text{GNI}) - \text{Ln}(\text{POPULATION})$ and $\text{Ln}(\text{POPULATION}) - \text{Ln}(\text{EXPORTS})$. The Ramsey RESET test, however, concludes that this model does not exhibit any non-linearity in the regression (Appendix 2.3.g).

Heteroskedasticity (White Test). In order to detect any sign of heteroskedasticity, one should start from plotting the residuals of the regression (Appendix 2.3.h) The figure indicates inexistence of heteroskedasticity, the residual variance seems to be fairly stable (one exception – 1999). Nevertheless, the White test can be conducted to reaffirm this inference. (Appendix 2.3.i) Since the data is already in natural logs, the probability of time varying error terms is minimal, as one of the measures to get rid of heteroskedasticity is to transform the series into logs. With the White test there is a choice whether or not to include a cross-

product term, which stands for each variable multiplied by each other variable. Since there are not many variables in the regression, it is more sensible to include the term. The p-values are a lot higher than 0.05 and the test suggests no sign of heteroskedasticity.

Unit root tests: To check for stationarity of the variables the ADF (augmented Dickey-Fuller) test has been implemented on each case (Appendix 2.3.j). According to the test results, all of the variables exhibit non-stationarity. The total external debt and inflation may be seen as trend-stationary, as their unit root is reduced with the addition of the trend term. Also, all variables appear to be integrated of order I (Appendix 2.3.k).

In search for cointegration: “A set of variables is defined as cointegrated if a linear combination of them is stationary. Many time series are non-stationary but ‘move together’ over time - that is, there exist some influences on the series (for example, market forces), which imply that the two series are bound by some relationship in the long run” (Brooks, 2008).

In order to search for any long-term relationships between the variables of the selected model, one should check if those are cointegrated in the first place. If we can find a subtle proof that the total external debt moves together with the rest of the macroeconomic factors over time, this would provide sufficient motive for the future sustainable debt levels to be estimated based on the forecasted values of the macro variables. The first prerequisite for the existence of a cointegrating relationship is that the factors must be integrated of the same order. As was previously noted, the ADF test results indicate that all of our variables are integrated of order one. Second, the residuals of the regression should be stationary. At this stage one should perform an ADF test on the residuals (Appendix 2.3.l) The normal DF and ADF critical values cannot be used, Engle and Granger (1987) have constructed a new series of critical values. Our ADF test statistics is -5.52, therefore, in comparison to the EG critical values, we may conclude that the residuals are stationary and that our series are cointegrated. This means that there is a long-run relationship between the variables in the selected model.

Following such a conclusion an ECM (error-correction model) can be constructed:

$$\Delta \ln(DEBT) = -0.37 \Delta \ln(GNI) + 0.20 \Delta \ln(EXPORTS) - 0.002 \Delta INFL + 9.6 \Delta \ln(POPULATION) - 1.04 q_t(-1) + v_t$$

(-4.85)
(1.8)
(-5.05)
(5.25)
(-3.87)

R-squared 0.664981
Adjusted R-squared 0.543156

where $q_t(-1)$ contains the lagged value of the saved residuals already proven to be stationary. The regression results are much better without the intercept term. The cointegrating vector is $[1 - \mathbf{b}_1 - \mathbf{b}_2 - \mathbf{b}_3 - \mathbf{b}_4]$. This is our final model, which will be used for the estimation of the optimal (sustainable) debt levels for Mongolia in the upcoming 4-10 years.

As was explained in the section III, Erce (2008) derives the political risk factor. The author sees the residual term from the OLS regression of the sovereign credit ratings on a set of macroeconomic factors as a measure of political risk. The interpretation is certainly intuitive. We may apply the same viewpoint to the above ECM case: whatever is not captured by the model, including political instability, should be detained within the residuals. But since the lagged values of the error terms have already been included in our ECM model, we may think of it as if we have captured the effects from the political instability, strongly attributable to the case of Mongolia.

V. MODEL SPECIFICATIONS FOR THE FORECAST
(FOLLOWING RAMSEY, GRITZ & HACKBART (1988))

In order to estimate the future debt servicing capability of Kentucky, Ramsey, Gritz and Hackbart (1988) regress each independent variable on time, prove that the time series is significant in explaining the changes in the values of the Xs, forecast the future values of all four with the obtained regression coefficients and insert those into the main formula. The authors' previous work was about making predictions based on autoregressive processes, such as ARMA and ARIMA. However, they concluded that a simple framework bears more explanatory power. Therefore, in the present paper, following their suggestion, the selected independent variables of both the normal log-linear model and the ECM have been sequentially regressed upon time for forecasting purposes. (Appendix 3a and 3b). The results are compressed into the following table:

| Dependent variable | Log-linear model | | Dependent variable | ECM | |
|--------------------------------------|-----------------------|-----------|---|-----------------------|-----------|
| | Independent variables | | | Independent variables | |
| | Intercept | Time coef | | Intercept | Time coef |
| $X_1 = \text{Ln}(\text{GNI})$ | 20.19 | 0.11 | $X_1 = \Delta \text{Ln}(\text{GNI})$ | | 0.01 |
| p-values | 0.00 | 0.00 | p-values | | 0.05 |
| t-ratios | 143.30 | 7.08 | t-ratios | | 2.17 |
| Adjusted R ² | 75% | | Adjusted R ² | 14% | |
| $X_2 = \text{Ln}(\text{EXPORTS})$ | 19.44 | 0.11 | $X_2 = \Delta \text{Ln}(\text{EXPORTS})$ | | 0.02 |
| p-values | 0.00 | 0.00 | p-values | | 0.00 |
| t-ratios | 151.55 | 7.88 | t-ratios | | 4.29 |
| Adjusted R ² | 79% | | Adjusted R ² | 28% | |
| $X_3 = \text{INFL}$ | 121.02 | -9.66 | $X_3 = \Delta \text{INFL}$ | | -0.21 |
| p-values | 0.00 | 0.01 | p-values | | 0.89 |
| t-ratios | 4.30 | -3.22 | t-ratios | | -0.15 |
| Adjusted R ² | 37% | | Adjusted R ² | | -0.04 |
| $X_4 = \text{Ln}(\text{POPULATION})$ | 14.61 | 0.01 | $X_4 = \Delta \text{Ln}(\text{POPULATION})$ | | 0.00 |
| p-values | 0.00 | 0.00 | p-values | | 0.001 |
| t-ratios | 3483.46 | 24.05 | t-ratios | | 12.65 |
| Adjusted R ² | 97% | | Adjusted R ² | 42% | |
| X_5 | | | $X_5 = \text{RESID}(-1)$ | 0.005 | 0.00 |
| p-values | | | p-values | 0.88 | 0.77 |
| t-ratios | | | t-ratios | 0.15 | -0.30 |
| Adjusted R ² | | | Adjusted R ² | 6% | |

By looking at the table one should note that the explanatory variables of the log-linear model have been regressed on time with an intercept term, whereas those of the ECM have been estimated merely with the time series, except the lagged residuals. The p-values indicate about the significance of almost all of the coefficients.

The two exceptions are ΔINFL and $\text{RESID}(-1)$. The irrelevance of the annual change in inflation is explainable considering the sudden jumps in the price levels, especially in the beginning of the observation period. The residual term, or the error correction term, whose coefficient represents the speed of adjustment to the long-run equilibrium, appeared to be significant in the general ECM model. It is not common to use this term to make forecasts. RGH (1988) relies on a simple model. Here, however, it is reasonable to continue on with the analysis, predicting the future lagged residuals in the same way as with the other variables, because the proven significance of the error correction model is non-negligible.

Finally, the R-squared values with the log-linear model far exceed those of the error correction model. This is also explainable considering the magnitude of the values we are dealing with in the latter case. For instance, the value of $\Delta \text{Ln}(\text{GNI})$ in a given period can be as small as 0.01. Apart from these considerations, the results are satisfactory, the majority of

the coefficients are significant and the R-squared values are suitable. Hence, relying on these coefficients we may forecast the future values of each single regressor in order to predict the sustainable debt levels for Mongolia in the upcoming years.

VI. FORECASTING THE SUSTAINABLE DEBT LEVEL

Based on the model specifications and coefficients obtained in section V, the future values of total external debt have been forecasted first with the log-linear model and afterwards with the ECM (Appendix 4a). The future values of the explanatory variables are obtained by replacing t , the time series, with the values ranging from 0 to 6. t equals to 0 in year 2008, making it the present period. Correspondingly, the t value for 2014 is 6.

The amount of total external debt that harmonizes with the macroeconomic factors and shares with them a long-run equilibrium trend, can be seen as the optimum or sustainable debt level for Mongolia in the short- or medium- term future. The 2008 sustainable debt level from the log-linear model has been adopted in the ECM case as the starting value for the forecasts, since both models are based on the same data and similar principles. We see that the error correction model suggests lower optimal debt levels for the following 6 years counting from 2008. For instance, it implies that Mongolia should not raise more than 401.8 million USD in 2013 through external financing.

The predicted inflation rates exceed the intuitive range. This can also be explained by the extreme instability of the price levels throughout 1992-2008. The intercept term was highly significant, therefore, was included in the regression upon time. Since the constant itself equals to 121, the starting inflation value for 2008 also starts from 121. Without the intercept the results did not alter much, thus, it was decided to keep the term in.

Following this, the rest of macroeconomic factors have been forecasted over the given period and the growth rates have been computed respectively (Appendix 4b). The log-linear model suggests exactly the same growth rates for GNI, Sustainable Debt and Export figures. The ECM predicts a lot lower but gradually increasing growth in GNI. One must bear in mind that the error correction model takes account of long-term relationships while fixing the errors from short-term deviations. In the latter case the Debt and GNI figures grow at different rates, which is more intuitive.

VII. THE MONGOLIAN GOVERNMENT'S INTENTIONS

In February 2010 Mongolia has announced about its plans to raise around 1 billion USD by issuing sovereign bonds for the first time in Oct 2010. Shortly afterwards, the intended amount has risen to 1.2 billion USD. "Investment banks are advising Mongolia to issue debt with maturities of between five and ten years, Bayartsogt said in an interview in Ulan Bator, the Mongolian capital. The securities may offer a yield of between 8 percent and 11 percent, he said. That compares with 6 percent offered this year by Indonesia, which carries a similar debt rating from Standard & Poor's" (Emerging Sovereign Bond Markets News, 2010).

VIII. DISCUSSION OF THE CURRENCY, MATURITY AND COUPON RATE OF THE MONGOLIAN SOVEREIGN BOND ISSUE

The upcoming sovereign bond issue has to be assessed not only in terms of size but also of denomination, maturity and interest rate spread. As regards the currency, it should be the reference against which the Mongolian togrog's strength is evaluated. As presented previously in the background introduction about Mongolia, the country is very dependent on copper and gold exports, and the prices and ensuing revenues from these goods are quoted in US dollars. This implies a strong direct relationship between the togrog and the USD. Moreover, the Mongolian central bank has been encouraging a peg of the Mongolian currency to the dollar in the last few years, which highlights the importance of mineral trades as well as explains the vulnerability of the local currency when the crisis hit the commodity market (WB: Mongolia January Economic Update, 2010).

The maturity of the bond depends, of course, on the country's ability to repay and the predictions regarding its future sovereign revenues. The start of Oyu Tolgoi production in 2013 is a milestone which needs to be taken into consideration. According to the study conducted by IMF and World Bank, the inflows from the Oyu Tolgoi mine will considerably improve Mongolia's debt position and spike up the real GDP growth to 13% in 2013 (Mongolia: Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009). Therefore, a suggestion would be to contract debt with a maturity of four to five years, which could be repaid in full already in 2013.

However, it should be noted that maturity and interest rates are strongly interrelated, and this has a crucial effect especially on emerging countries. According to Arellano and Ramanarayanan (2010), short-term debt could prove to be more beneficial for countries like Mongolia, since it does not involve building up savings for future repayments. However, there is empirical evidence that short-term debt may expose countries to financing crises when the debt needs to be rolled over. In the case of Mongolia, there is an international consensus that 2013 will bring the country's national accounts back on track and sustained growth will be achieved after that point. Hence, a ten-year bond issue could attract lower spreads as confidence of repayment is strong and the long-term prospects of the country as a whole are rather positive.

Regarding the interest rate to be expected from the bond in the form of regular coupon payments, it is difficult to provide a clear-cut suggestion. Therefore, it is sensible to analyze the characteristics of previous bond issues and paint a picture of the desirable range for the coupon rate and the maturity. The countries chosen for the comparative analysis, Indonesia and Chile, both issued bonds with a ten-year maturity and coupons slightly below 7% (Appendix 5). As a consequence of the different ratings assigned to these two countries, the spreads and prices are not the same, that is, Indonesia had to sell the bonds at a higher discount than Chile because of its implicitly lower repayment probability. At the time of the issue, Indonesia was rated BB-, at the same level as Vietnam, Peru and Gabon, all of which issued 10-year bonds with coupon rates of 6.875%, 9.125% and 8.2% respectively (Das, Papaioannou & Polan, 2008, p. 5). There is a quite significant variance in these rates, which is affected by country-specific factors hard to quantify.

Nevertheless, an important aspect is that Moody's last review of Mongolia awarded it the rating Ba2, the equivalent of BB under Standard & Poor's scale. This is a better rating than what Indonesia had at the time of issuing sovereign bonds, however still in the speculative grade. On the basis of these comparisons, a possible range for the coupon rate of a ten-year sovereign bond would be 6.75% to 9%.

As regards the spread of the bond, a 2009 IMF report states that under the given circumstances, the first-issuer spread could rise to 15% over US treasury bonds, thus making the issue unattractive to investors. However, backup from trustworthy institutions could capture overall confidence in this financing instrument, and thus lower the spread (Mongolia:

Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009). In any case, the projected spread of 1500 bps, even if lowered through institutional guarantees, is much higher than any comparable country's first-issue spread. Indonesia, the closest comparison, exhibited a 277 bps spread, Chile 175 bps and Ukraine 328 bps, for the 1997 issue (Appendix 5). The high spread suggested in the IMF report could be primarily caused by a high discount applied to the bond price, in order to increase its appeal to the investors. The sum of \$1.2 billion is the highest yet to be recorded as a one-time sovereign bond issue and this might raise concerns regarding the repayment possibilities of the country.

IX. SUSTAINABILITY ASSESSMENT FOR ANNOUNCED BOND CHARACTERISTICS

The Joint IMF/World Bank debt sustainability analysis (2009) also predicts the total external debt levels for Mongolia over the period 2009 – 2014. (Appendix 6a). We may compare our forecasted debt levels with those suggested by the IMF. Also it is possible to analyze whether or not the 1.2 billion planned issue of sovereign debt really will be sustainable in the mid-term future.

The reasonable starting point is to assume that the debt will mature in 5 years, bearing an interest between 6.75% - 9%, in line with our previous inferences. We analyze both the best and worst case scenarios (6.75% and 9% of coupon payments). The results are displayed in the (Appendix 6b). Our predictions give lower values to the sustainable debt levels, than the IMF forecasts. The IMF baseline scenario considers impact of sustainable adjustments of fiscal policies and the success of Oyu Tolgoi project. Giving so much value to probable debt increase in the future, IMF suggests only 200 million USD for the first-time issue, which alerts about the possible debt overhang. The negative numbers in bold (-643 million USD and -616 million USD) indicate about Mongolia's difficulties in meeting the repayment of the principal in 2014, irrespective of the coupon rate. That is, Mongolia will fall short of funds equivalent to these amounts, if it issues 1.2 billion USD of sovereign bonds in Oct 2010.

The ECM model suggests even worse outcome (Appendix 6c). The expected shortfall from the debt servicing capability is even greater: (-886 million USD or -859 million USD). And since the ECM has been reckoned to be the best suitable model, which corrects for the short-

term deviations and represents the long-run common trend, one should rely on its implications more.

Similar analysis can be repeated replacing the term to maturity with 10 years. (Appendix 6d) The log-linear model, once again, suggests the possibility of default in 2019. Nevertheless, the shortfalls are a lot lower than the previous case with 5 years to maturity. The ECM also indicates about a probable default, with debt overhang of 687 or 660 million USD. The fact that ECM indications have not transformed much reconfirms its ability to take account of long-term relationships and reasserts its statistical significance.

X. CONCLUSION

The newly constructed ECM model suggests an average GNI and exports growth of 5% and 9% for Mongolia in the next 5 and 10 years respectively. As was repeatedly noted throughout the analysis, the Error Correction Model takes account of long-term equilibrium between the selected variables.

In any case with either five- or ten-year maturity, with both the best and the worst case scenarios of coupon payments, the ECM specification suggests a high probability that Mongolia may default at the repayment period, if the government issues \$1.2 billion sovereign bonds in USD in October 2010. We must bear in mind that the data covers pre-crisis period and the estimated coupon rates are based on comparative analyses of countries in similar situations. Any negative effects from the recent global financial turmoil are not incorporated into the model. Thus, the ECM should represent times of healthy economic performance.

Predicting higher export growth, the IMF suggests an amount of only 200 million USD for the first time issue. However, the real impact generated by starting production at Oyu Tolgoi is difficult to fully quantify and may affect the conclusions of our analysis. Apart from that, the actual value of future exports may significantly fluctuate as copper prices could increase or decrease throughout the next years. Therefore, this analysis still contains unknowns which cannot be estimated at this point with the currently available information.

Moreover, although steps have been taken towards reforming the economic system of Mongolia, this endeavour is still in an incipient stage. The high dependency on trade with neighbouring countries and high sensitivity to copper prices should prompt the introduction of a risk management system as seen in the case of Chile. This would bring Mongolia closer to achieving its growth objectives and would shelter it in macroeconomic meltdowns.

In any case, according to the current predictions of GNI growth and taking into account the current economic situation, the 1.2 billion USD debt which Mongolia is planning to issue could become a non-repayable burden at maturity date.

APPENDIX 1

List of variables considered:

1. Goods exports (BoP, current US\$)
2. Cross-currency valuation (current US\$)
3. External debt stocks, total (DOD, current US\$)
4. External debt stocks, short-term (DOD, current US\$)
5. External debt stocks, long-term (DOD, current US\$)
6. Use of IMF credit (DOD, current US\$)
7. Total debt service (% of GNI)
8. Debt service on external debt, total (TDS, current US\$)
9. Multilateral debt service (TDS, current US\$)
10. IMF repurchases and charges (TDS, current US\$)
11. IMF charges (INT, current US\$)
12. Interest payments on external debt, total (INT, current US\$)
13. GNI per capita, Atlas method (current US\$)
14. GDP per capita growth (annual %)
15. GDP growth (annual %)
16. GDP (current US\$)
17. GDP per capita (current US\$)
18. GNI (current US\$)
19. Inflation, consumer prices (annual %)
20. Inflation, GDP deflator (annual %)
21. Real interest rate (%)
22. Lending interest rate (%)
23. Population, total
24. Population growth (annual %)

| | Goods exports (BoP, current US\$) | Cross-currency valuation (current US\$) | External debt stocks, total (DOD, current US\$) | External debt stocks, short-term (DOD, current US\$) | External debt stocks, long-term (DOD, current US\$) | Use of IMF credit (DOD, current US\$) | Total debt service (% of GNI) | Debt service on external debt, total (TDS, current US\$) |
|------|-----------------------------------|---|---|--|---|---------------------------------------|-------------------------------|--|
| 1992 | 355,800,000 | .. | 297,267,000 | 1,661,000 | 276,700,000 | 18,906,000 | 7 | 66,923,000 |
| 1993 | 365,800,000 | 8,551,134 | 375,406,000 | 576,000 | 343,204,000 | 31,626,000 | 5 | 23,347,000 |
| 1994 | 367,000,000 | 22,611,700 | 461,446,000 | 519,000 | 405,650,000 | 55,277,000 | 7 | 44,183,000 |
| 1995 | 451,000,000 | 161,407 | 519,519,000 | 461,000 | 472,062,000 | 46,996,000 | 4 | 51,635,000 |
| 1996 | 423,400,000 | -30,823,007 | 529,790,000 | 461,000 | 485,751,000 | 43,578,000 | 5 | 52,605,000 |
| 1997 | 568,500,000 | -39,386,551 | 581,209,000 | 329,000 | 533,326,000 | 47,554,000 | 6 | 62,335,000 |
| 1998 | 462,400,000 | 38,004,205 | 698,608,000 | 250,000 | 650,037,000 | 48,321,000 | 3 | 29,585,000 |
| 1999 | 454,300,000 | 21,137,661 | 893,488,000 | 995,000 | 841,064,000 | 51,429,000 | 2 | 20,170,000 |
| 2000 | 535,800,000 | -60,307,500 | 885,317,000 | 1,692,000 | 833,354,000 | 50,271,000 | 3 | 37,843,000 |
| 2001 | 523,183,248 | -63,140,436 | 873,832,000 | 3,258,000 | 823,729,000 | 46,845,000 | 4 | 44,941,000 |
| 2002 | 524,000,000 | 74,527,922 | 994,621,000 | 3,014,000 | 949,001,000 | 42,606,000 | 4 | 51,926,000 |
| 2003 | 627,300,000 | 102,615,424 | 1,190,255,000 | 3,191,000 | 1,137,496,000 | 49,568,000 | 20 | 286,263,000 |
| 2004 | 872,100,000 | 50,546,992 | 1,350,894,000 | 0 | 1,306,638,000 | 44,256,000 | 2 | 34,330,000 |
| 2005 | 1,068,620,000 | -117,231,622 | 1,301,681,000 | 0 | 1,266,678,000 | 35,003,000 | 2 | 38,055,000 |
| 2006 | 1,545,200,000 | 37,101,253 | 1,394,244,000 | 0 | 1,363,485,000 | 30,759,000 | 2 | 46,587,000 |
| 2007 | 1,949,200,000 | 77,940,836 | 1,596,177,000 | 0 | 1,570,664,000 | 25,513,000 | 1 | 55,771,000 |
| 2008 | 2,539,300,000 | -10,097,854 | 1,721,353,000 | 0 | 1,701,397,000 | 19,956,000 | 1 | 72,538,000 |

Page: Country: Mongolia Row: Time Column: Series

Source: World Bank

| | Multilateral debt service (TDS, current US\$) | IMF repurchases and charges (TDS, current US\$) | IMF charges (INT, current US\$) | Interest payments on external debt, total (INT, current US\$) | GNI per capita, Atlas method (current US\$) | GDP per capita growth (annual %) | GDP growth (annual %) | GDP (current US\$) |
|------|---|---|---------------------------------|---|---|----------------------------------|-----------------------|--------------------|
| 1992 | 345,000 | 1,255,000 | 1,255,000 | 10,779,000 | 600 | -10 | -9 | 1,110,281,666 |
| 1993 | 523,000 | 1,155,000 | 1,155,000 | 8,460,000 | 340 | -3 | -3 | 657,562,646 |
| 1994 | 4,020,000 | 1,132,000 | 1,132,000 | 10,460,000 | 300 | 2 | 2 | 786,006,976 |
| 1995 | 1,147,000 | 10,594,000 | 1,111,000 | 9,719,000 | 400 | 6 | 6 | 1,226,574,748 |
| 1996 | 1,568,000 | 10,495,000 | 514,000 | 8,588,000 | 480 | 2 | 2 | 1,178,985,581 |
| 1997 | 2,021,000 | 1,102,000 | 242,000 | 11,875,000 | 510 | 3 | 4 | 1,053,982,436 |
| 1998 | 2,760,000 | 1,498,000 | 239,000 | 7,157,000 | 460 | 2 | 4 | 972,128,783 |
| 1999 | 3,529,000 | 4,055,000 | 250,000 | 9,639,000 | 420 | 2 | 3 | 905,543,385 |
| 2000 | 4,086,000 | 6,634,000 | 272,000 | 9,660,000 | 410 | -1 | 1 | 1,089,190,224 |
| 2001 | 4,097,000 | 7,087,000 | 238,000 | 10,037,000 | 440 | 2 | 3 | 1,168,943,537 |
| 2002 | 5,957,000 | 7,911,000 | 225,000 | 12,013,000 | 490 | 3 | 5 | 1,272,646,664 |
| 2003 | 7,310,000 | 8,776,000 | 213,000 | 12,316,000 | 560 | 6 | 7 | 1,448,152,418 |
| 2004 | 10,913,000 | 7,431,000 | 228,000 | 14,180,000 | 680 | 9 | 11 | 1,815,684,667 |
| 2005 | 13,115,000 | 6,115,000 | 195,000 | 15,416,000 | 810 | 6 | 7 | 2,306,129,864 |
| 2006 | 15,563,000 | 6,113,000 | 163,000 | 15,478,000 | 1,010 | 7 | 9 | 3,132,338,007 |
| 2007 | 18,661,000 | 6,723,000 | 139,000 | 14,543,000 | 1,280 | 9 | 10 | 3,929,787,731 |
| 2008 | 24,911,000 | 5,156,000 | 117,000 | 22,951,000 | 1,670 | 8 | 9 | 5,257,569,042 |

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Source: World Bank

| | GDP per capita (current US\$) | GNI (current US\$) | Inflation, consumer prices (annual %) | Inflation, GDP deflator (annual %) | Real interest rate (%) | Lending interest rate (%) | Population, total | Population growth (annual %) |
|------|-------------------------------|--------------------|---------------------------------------|------------------------------------|------------------------|---------------------------|-------------------|------------------------------|
| 1992 | 492 | 1,023,667,801 | 203 | 176 | .. | .. | 2,255,816 | 1 |
| 1993 | 291 | 503,356,092 | 268 | 325 | -6 | 300 | 2,259,130 | 0 |
| 1994 | 348 | 621,218,818 | 88 | 63 | 133 | 279 | 2,261,733 | 0 |
| 1995 | 540 | 1,201,174,748 | 0 | 60 | 47 | 134 | 2,269,832 | 0 |
| 1996 | 516 | 1,165,685,653 | 47 | 15 | 64 | 88 | 2,285,148 | 1 |
| 1997 | 457 | 1,041,982,436 | 37 | 24 | 47 | 82 | 2,306,139 | 1 |
| 1998 | 417 | 972,528,783 | 9 | -5 | 55 | 47 | 2,331,793 | 1 |
| 1999 | 384 | 905,643,385 | 8 | 10 | 31 | 44 | 2,360,014 | 1 |
| 2000 | 456 | 1,083,985,194 | 12 | 26 | 9 | 37 | 2,389,197 | 1 |
| 2001 | 483 | 1,172,843,333 | 6 | 6 | 29 | 37 | 2,419,494 | 1 |
| 2002 | 519 | 1,268,146,462 | 1 | 5 | 29 | 36 | 2,451,494 | 1 |
| 2003 | 583 | 1,436,652,719 | 5 | 10 | 20 | 32 | 2,484,456 | 1 |
| 2004 | 721 | 1,804,380,756 | 8 | 17 | 12 | 31 | 2,517,448 | 1 |
| 2005 | 904 | 2,254,340,765 | 13 | 20 | 8 | 31 | 2,549,784 | 1 |
| 2006 | 1,214 | 3,089,900,233 | 5 | 23 | 3 | 27 | 2,581,092 | 1 |
| 2007 | 1,505 | 3,832,248,365 | 9 | 12 | 8 | 22 | 2,611,453 | 1 |
| 2008 | 1,991 | 5,127,324,531 | 25 | 22 | -2 | 21 | 2,641,216 | 1 |

Page: Country: Mongolia Row: Time Column: Series

Source: World Bank

NOTE: THE MISSING VALUES WERE NOT FILLED IN BECAUSE THE CORRESPONDING VARIABLES WERE NOT INCLUDED IN THE REGRESSION

APPENDIX 2.1.a.

Correlation matrix, Trial No 1

| | DEBT_SERVICE | GDP_PER_CAPITA | INFLATION | EXPORTS | GDP_GROWTH | POPULATION |
|----------------|--------------|----------------|-----------|-----------|------------|------------|
| DEBT_SERVICE | 1.000000 | 0.060813 | -0.138223 | 0.035113 | 0.149426 | 0.185290 |
| GDP_PER_CAPITA | 0.060813 | 1.000000 | -0.287922 | 0.991515 | 0.591415 | 0.832454 |
| INFLATION | -0.138223 | -0.287922 | 1.000000 | -0.289257 | -0.767486 | -0.518274 |
| EXPORTS | 0.035113 | 0.991515 | -0.289257 | 1.000000 | 0.618730 | 0.851676 |
| GDP_GROWTH | 0.149426 | 0.591415 | -0.767486 | 0.618730 | 1.000000 | 0.762057 |
| POPULATION | 0.185290 | 0.832454 | -0.518274 | 0.851676 | 0.762057 | 1.000000 |

APPENDIX 2.1.b.

Raw regression

Dependent Variable: DEBT

Method: Least Squares

Date: 05/10/10 Time: 21:58

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|------------------|--------------------------|-------------|-----------------|
| C | -6.83E+08 | 6.80E+08 | -1.004376 | 0.3368 |
| GDP_PERCAP | 306186.6 | 297067.3 | 1.030698 | 0.3248 |
| INFL | 173488.3 | 388666.5 | 0.446368 | 0.6640 |
| EXPORTS | -0.282286 | 0.236100 | -1.195621 | 0.2570 |
| GDP_GROWTH | 2932300. | 7465193. | 0.392796 | 0.7020 |
| POPULATION | 305.5297 | 294.6827 | 1.036809 | 0.3221 |
| R-squared | 0.170624 | Mean dependent var | | 59943353 |
| Adjusted R-squared | -0.206365 | S.D. dependent var | | 60081441 |
| S.E. of regression | 65990243 | Akaike info criterion | | 39.11848 |
| Sum squared resid | 4.79E+16 | Schwarz criterion | | 39.41255 |
| Log likelihood | -326.5070 | F-statistic | | 0.452597 |
| Durbin-Watson stat | 2.578926 | Prob(F-statistic) | | 0.803178 |

APPENDIX 2.1.c

Regression on natural logarithms

Dependent Variable: LNDEBT

Method: Least Squares

Date: 05/10/10 Time: 22:21

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|---------------------------|------------------|--------------------------|-------------|-----------------|
| C | -40.91686 | 102.6174 | -0.398732 | 0.6977 |
| LNGDPPERCAP | 1.964453 | 1.171155 | 1.677364 | 0.1216 |
| INFL | 0.000915 | 0.003560 | 0.256881 | 0.8020 |
| LNEXPORTS | -2.067197 | 1.388386 | -1.488922 | 0.1646 |
| GDP_GROWTH | 0.026605 | 0.071784 | 0.370630 | 0.7180 |
| LNPOPULATION | 5.979251 | 7.898929 | 0.756970 | 0.4650 |
| R-squared | 0.257727 | Mean dependent var | | 17.69437 |
| Adjusted R-squared | -0.079669 | S.D. dependent var | | 0.576608 |
| S.E. of regression | 0.599137 | Akaike info criterion | | 2.083911 |
| Sum squared resid | 3.948617 | Schwarz criterion | | 2.377987 |
| Log likelihood | -11.71325 | F-statistic | | 0.763870 |
| Durbin-Watson stat | 2.509427 | Prob(F-statistic) | | 0.594338 |

APPENDIX 2.1.d

Wald Test on the joint significance of the coefficients

Wald Test:

Equation: REGRESSION_2

| Test Statistic | Value | df | Probability |
|--------------------|-----------------|----------------|---------------|
| F-statistic | 0.280560 | (3, 11) | 0.8384 |
| Chi-square | 0.841679 | 3 | 0.8395 |

Null Hypothesis Summary:

| Normalized Restriction (= 0) | Value | Std. Err. |
|------------------------------|----------|-----------|
| C(3) | 0.000915 | 0.003560 |
| C(5) | 0.026605 | 0.071784 |
| C(6) | 5.979251 | 7.898929 |

Restrictions are linear in coefficients.

APPENDIX 2.2.a

Correlation matrix, Trial No 2

| | DEBT_SERVICE | GNI | EXPORTS | GNI_PC | IMF | INFL | POP |
|--------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|
| DEBT_SERVICE | 1.000000 | 0.035113 | 0.081865 | -0.138223 | 0.070770 | 0.185290 | 0.185290 |
| GNI | 0.035113 | 1.000000 | -0.633185 | -0.289257 | 0.982233 | 0.851676 | 0.851676 |
| EXPORTS | 0.081865 | -0.633185 | 1.000000 | -0.392835 | -0.722384 | -0.408516 | -0.408516 |
| GNI_PC | -0.138223 | -0.289257 | -0.392835 | 1.000000 | -0.227856 | -0.518274 | -0.518274 |
| IMF | 0.070770 | 0.982233 | -0.722384 | -0.227856 | 1.000000 | 0.821603 | 0.821603 |
| INFL | 0.185290 | 0.851676 | -0.408516 | -0.518274 | 0.821603 | 1.000000 | 1.000000 |
| POP | 0.185290 | 0.851676 | -0.408516 | -0.518274 | 0.821603 | 1.000000 | 1.000000 |

APPENDIX 2.3.a

Correlation matrix, Trial No 3

| | EXT_DEBT | GNI | EXPORTS | GNI_PC | IMF | INFL | POP |
|----------|-----------------|-----------------|-----------------|-----------------|-----------|-----------|-----------------|
| EXT_DEBT | 1.000000 | 0.848808 | 0.848826 | 0.809777 | -0.330741 | -0.574779 | 0.988011 |
| GNI | 0.848808 | 1.000000 | 0.992207 | 0.988499 | -0.648468 | -0.323879 | 0.854515 |
| EXPORTS | 0.848826 | 0.992207 | 1.000000 | 0.982233 | -0.633185 | -0.289257 | 0.851676 |
| GNI_PC | 0.809777 | 0.988499 | 0.982233 | 1.000000 | -0.722384 | -0.227856 | 0.821603 |
| IMF | -0.330741 | -0.648468 | -0.633185 | -0.722384 | 1.000000 | -0.392835 | -0.408516 |
| INFL | -0.574779 | -0.323879 | -0.289257 | -0.227856 | -0.392835 | 1.000000 | -0.518274 |
| POP | 0.988011 | 0.854515 | 0.851676 | 0.821603 | -0.408516 | -0.518274 | 1.000000 |

APPENDIX 2.3.b

Raw regression

Dependent Variable: EXT_DEBT

Method: Least Squares

Date: 05/11/10 Time: 00:21

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|---------------------------|------------------|-----------------------|------------------|---------------|
| C | -6.92E+09 | 7.23E+08 | -9.573308 | 0.0000 |
| GNI | -0.006553 | 0.166444 | -0.039372 | 0.9694 |
| EXPORTS | -0.052199 | 0.263745 | -0.197915 | 0.8471 |
| GNI_PERCAP | 407318.7 | 366465.3 | 1.111480 | 0.2924 |
| IMF | 9.448263 | 4.449280 | 2.123549 | 0.0597 |
| INFL | 241901.3 | 549899.3 | 0.439901 | 0.6694 |
| POPULATION | 3004.222 | 251.4233 | 11.94886 | 0.0000 |
| R-squared | 0.989935 | Mean dependent var | | 9.21E+08 |
| Adjusted R-squared | 0.983897 | S.D. dependent var | | 4.41E+08 |
| S.E. of regression | 55941288 | Akaike info criterion | | 38.81040 |
| Sum squared resid | 3.13E+16 | Schwarz criterion | | 39.15349 |

| | | | |
|--------------------|-----------|--------------------------|-----------------|
| Log likelihood | -322.8884 | F-statistic | 163.9301 |
| Durbin-Watson stat | 2.347852 | Prob(F-statistic) | 0.000000 |

APPENDIX 2.3.c

Regression on natural logarithms

Dependent Variable: LNDEBT

Method: Least Squares

Date: 05/11/10 Time: 00:30

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|---------------------|------------------|-----------------|------------------|---------------|
| C | -109.7375 | 13.02304 | -8.426415 | 0.0000 |
| LNGNI | -0.335707 | 0.247656 | -1.355537 | 0.2051 |
| LNEXPORTS | 0.156200 | 0.154826 | 1.008871 | 0.3368 |
| LNGNIPERCAP | 0.185304 | 0.258105 | 0.717940 | 0.4892 |
| LNIMF_CREDIT | 0.207714 | 0.242443 | 0.856755 | 0.4116 |
| INFL | -0.001686 | 0.000957 | -1.761222 | 0.1087 |
| LNPOPULATION | 8.807886 | 0.917872 | 9.595987 | 0.0000 |

| | | | |
|---------------------------|-----------------|--------------------------|-----------------|
| R-squared | 0.988855 | Mean dependent var | 20.52028 |
| Adjusted R-squared | 0.982167 | S.D. dependent var | 0.527074 |
| S.E. of regression | 0.070385 | Akaike info criterion | -2.176775 |
| Sum squared resid | 0.049540 | Schwarz criterion | -1.833688 |
| Log likelihood | 25.50259 | F-statistic | 147.8719 |
| Durbin-Watson stat | 2.061685 | Prob(F-statistic) | 0.000000 |

APPENDIX 2.3.d

Wald Test on the joint significance of the coefficients of Ln(GNI) and Ln(IMF_CREDIT)

Wald Test:

Equation: REGRESSION_1

| Test Statistic | Value | df | Probability |
|--------------------|-----------------|----------------|---------------|
| F-statistic | 0.443109 | (2, 10) | 0.6541 |
| Chi-square | 0.886219 | 2 | 0.6420 |

Null Hypothesis Summary:

| Normalized Restriction (= 0) | Value | Std. Err. |
|------------------------------|----------|-----------|
| C(4) | 0.185304 | 0.258105 |
| C(5) | 0.207714 | 0.242443 |

Restrictions are linear in coefficients.

APPENDIX 2.3.e

The selected model

Dependent Variable: LND

Method: Least Squares

Date: 05/11/10 Time: 00:44

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|---------------------------|-----------------|--------------------------|-------------|-----------------|
| C | -107.0364 | 11.41788 | -9.374456 | 0.0000 |
| LNGNI | -0.383180 | 0.101918 | -3.759682 | 0.0027 |
| LNEXPORTS | 0.238967 | 0.119694 | 1.996484 | 0.0691 |
| INFL | -0.002259 | 0.000285 | -7.935884 | 0.0000 |
| LNPOPULATION | 8.906389 | 0.867446 | 10.26737 | 0.0000 |
| R-squared | 0.987867 | Mean dependent var | | 20.52028 |
| Adjusted R-squared | 0.983823 | S.D. dependent var | | 0.527074 |
| S.E. of regression | 0.067039 | Akaike info criterion | | -2.327157 |
| Sum squared resid | 0.053931 | Schwarz criterion | | -2.082094 |
| Log likelihood | 24.78083 | F-statistic | | 244.2570 |
| Durbin-Watson stat | 2.075001 | Prob(F-statistic) | | 0.000000 |

APPENDIX 2.3.f

Correlation between the independent variables, multicollinearity check

| | LNGNI | LNEXPORTS | INFL | LNPOPULATION |
|--------------|-----------------|-----------------|-----------|-----------------|
| LNGNI | 1.000000 | 0.956514 | -0.501480 | 0.898590 |
| LNEXPORTS | 0.956514 | 1.000000 | -0.416577 | 0.922786 |
| INFL | -0.501480 | -0.416577 | 1.000000 | -0.527985 |
| LNPOPULATION | 0.898590 | 0.922786 | -0.527985 | 1.000000 |

APPENDIX 2.3.g

Ramsey RESET test

Ramsey RESET Test:

| | | | |
|----------------------|----------|-------------|-----------------|
| F-statistic | 1.017609 | Probability | 0.334762 |
| Log likelihood ratio | 1.504121 | Probability | 0.220038 |

Test Equation:

Dependent Variable: LND

Method: Least Squares

Date: 05/11/10 Time: 10:11

Sample: 1992 2008

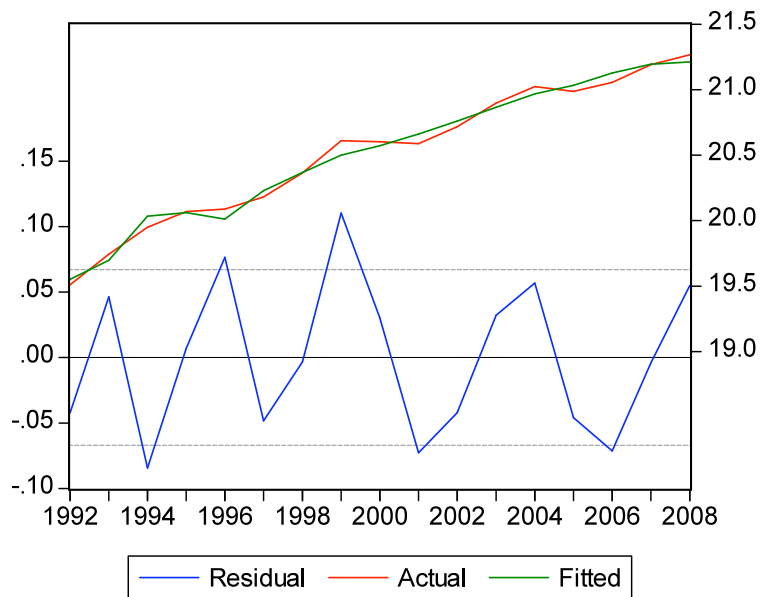
Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|-----------------|-------------|------------|-------------|--------|
| C | -1746.505 | 1625.260 | -1.074600 | 0.3056 |
| LNGNI | -5.542411 | 5.115407 | -1.083474 | 0.3018 |
| LN _X | 3.502817 | 3.237694 | 1.081886 | 0.3025 |
| INFL | -0.032590 | 0.030069 | -1.083858 | 0.3016 |
| LNP | 133.2338 | 123.2499 | 1.081005 | 0.3028 |
| FITTED^2 | -0.341113 | 0.338148 | -1.008767 | 0.3348 |

| | | | |
|--------------------|----------|-----------------------|-----------|
| R-squared | 0.988894 | Mean dependent var | 20.52028 |
| Adjusted R-squared | 0.983846 | S.D. dependent var | 0.527074 |
| S.E. of regression | 0.066990 | Akaike info criterion | -2.297988 |
| Sum squared resid | 0.049364 | Schwarz criterion | -2.003912 |
| Log likelihood | 25.53290 | F-statistic | 195.8959 |
| Durbin-Watson stat | 2.068769 | Prob(F-statistic) | 0.000000 |

APPENDIX 2.3.h

Plotting the residuals



APPENDIX 2.3.i

White Heteroskedasticity Test:

| | | | |
|---------------|----------|-------------|-----------------|
| F-statistic | 0.230243 | Probability | 0.979583 |
| Obs*R-squared | 4.714442 | Probability | 0.909419 |

Test Equation:

Dependent Variable: RESID^2

Method: Least Squares

Date: 05/12/10 Time: 11:34

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|-----------|
| C | 1.631701 | 3.375912 | 0.483336 | 0.6460 |
| LNGNI | 0.030294 | 2.415313 | 0.012542 | 0.9904 |
| LNGNI^2 | -0.006355 | 0.111403 | -0.057044 | 0.9564 |
| LNGNI*LNX | 0.010050 | 0.110258 | 0.091154 | 0.9303 |
| LNGNI*INFL | -5.02E-06 | 0.000302 | -0.016611 | 0.9873 |
| LNGNI*LNP | 0.001763 | 0.004613 | 0.382077 | 0.7156 |
| LNX | -0.211413 | 2.312456 | -0.091424 | 0.9301 |
| LNX*INFL | -0.000112 | 0.000585 | -0.191321 | 0.8546 |
| INFL | -0.015128 | 0.107330 | -0.140953 | 0.8925 |
| INFL^2 | -2.39E-07 | 5.92E-07 | -0.404215 | 0.7001 |
| INFL*LNP | 0.001195 | 0.008152 | 0.146571 | 0.8883 |
| R-squared | 0.277320 | Mean dependent var | | 0.003172 |
| Adjusted R-squared | -0.927146 | S.D. dependent var | | 0.003141 |
| S.E. of regression | 0.004361 | Akaike info criterion | | -7.779599 |
| Sum squared resid | 0.000114 | Schwarz criterion | | -7.240461 |
| Log likelihood | 77.12659 | F-statistic | | 0.230243 |
| Durbin-Watson stat | 3.176719 | Prob(F-statistic) | | 0.979583 |

APPENDIX 2.3.j

Unit root tests

Null Hypothesis: **LNDEBT has a unit root**

Exogenous: None

Lag Length: 2 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | 4.151478 | 0.9998 |
| Test critical values: | | |
| 1% level | -2.740613 | |
| 5% level | -1.968430 | |
| 10% level | -1.604392 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 14

Null Hypothesis: **LNGNI has a unit root**

Exogenous: Constant

Lag Length: 0 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | 0.416964 | 0.9769 |
| Test critical values: | | |
| 1% level | -3.920350 | |
| 5% level | -3.065585 | |
| 10% level | -2.673459 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 16

Null Hypothesis: **LNEXPORTS has a unit root**

Exogenous: Constant

Lag Length: 0 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | 1.942296 | 0.9995 |
| Test critical values: | | |
| 1% level | -3.920350 | |
| 5% level | -3.065585 | |
| 10% level | -2.673459 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 16

Null Hypothesis: **INFL has a unit root**

Exogenous: None

Lag Length: 3 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | -0.403611 | 0.5180 |
| Test critical values: | | |
| 1% level | -2.754993 | |
| 5% level | -1.970978 | |
| 10% level | -1.603693 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 13

Null Hypothesis: **LNPOPULATION has a unit root**

Exogenous: Constant

Lag Length: 1 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | -2.310762 | 0.1811 |
| Test critical values: | | |
| 1% level | -3.959148 | |
| 5% level | -3.081002 | |
| 10% level | -2.681330 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 15

APPENDIX 2.3.k

First-difference unit root tests

Null Hypothesis: **D(LNDEBT) has a unit root**

Exogenous: Constant

Lag Length: 1 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|---------------|
| Augmented Dickey-Fuller test statistic | -5.485637 | 0.0008 |
| Test critical values: | | |
| 1% level | -4.004425 | |
| 5% level | -3.098896 | |
| 10% level | -2.690439 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 14

Null Hypothesis: **D(LNGNI) has a unit root**

Exogenous: None

Lag Length: 0 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|--------|
| Augmented Dickey-Fuller test statistic | -3.685739 | 0.0012 |
| Test critical values: | | |
| 1% level | -2.728252 | |
| 5% level | -1.966270 | |
| 10% level | -1.605026 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20 observations and may not be accurate for a sample size of 15

Null Hypothesis: **D(DLNEXPORTS) has a unit root**

Exogenous: Constant

Lag Length: 0 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|--------|
| Augmented Dickey-Fuller test statistic | -7.749044 | 0.0000 |
| Test critical values: | | |
| 1% level | -4.004425 | |
| 5% level | -3.098896 | |
| 10% level | -2.690439 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20

observations and may not be accurate for a sample size of 14

Null Hypothesis: **D(INFL) has a unit root**

Exogenous: Constant, Linear Trend

Lag Length: 1 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|--------|
| Augmented Dickey-Fuller test statistic | -11.23276 | 0.0000 |
| Test critical values: | | |
| 1% level | -4.800080 | |
| 5% level | -3.791172 | |
| 10% level | -3.342253 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20

observations and may not be accurate for a sample size of 14

Null Hypothesis: **D(LNPOPULATION) has a unit root**

Exogenous: Constant

Lag Length: 1 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|-------------|--------|
| Augmented Dickey-Fuller test statistic | -11.85393 | 0.0000 |
| Test critical values: | | |
| 1% level | -4.004425 | |
| 5% level | -3.098896 | |
| 10% level | -2.690439 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20

observations and may not be accurate for a sample size of 14

APPENDIX 2.3.1

ADF test on the residuals of the regression

Null Hypothesis: **RESID_03 has a unit root**

Exogenous: None

Lag Length: 1 (Automatic based on SIC, MAXLAG=3)

| | t-Statistic | Prob.* |
|--|------------------|---------------|
| Augmented Dickey-Fuller test statistic | -5.529272 | 0.0000 |
| Test critical values: | | |
| 1% level | -2.728252 | |
| 5% level | -1.966270 | |
| 10% level | -1.605026 | |

*MacKinnon (1996) one-sided p-values.

Warning: Probabilities and critical values calculated for 20

observations and may not be accurate for a sample size of 15

From the Engle-Granger table: 5 variables, sample size less than 50, the critical values are:

0.01% -5.41

0.05% -4.76

0.1% -4.42

APPENDIX 2.3.m

ECM model

Dependent Variable: DLNDEBT

Method: Least Squares

Date: 05/12/10 Time: 13:10

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|---------------------------|-----------------|-----------------------|-------------|-----------|
| DLNGNI | -0.365804 | 0.075472 | -4.846865 | 0.0005 |
| DLNEXPORTS | 0.198470 | 0.109713 | 1.808997 | 0.0978 |
| DINFL | -0.001718 | 0.000340 | -5.058212 | 0.0004 |
| DLNPOPULATION | 9.597876 | 1.826001 | 5.256227 | 0.0003 |
| RESID_03(-1) | -1.047748 | 0.270592 | -3.872059 | 0.0026 |
| R-squared | 0.664981 | Mean dependent var | | 0.109765 |
| Adjusted R-squared | 0.543156 | S.D. dependent var | | 0.088338 |
| S.E. of regression | 0.059708 | Akaike info criterion | | -2.548388 |
| Sum squared resid | 0.039216 | Schwarz criterion | | -2.306954 |
| Log likelihood | 25.38710 | Durbin-Watson stat | | 1.592999 |

APPENDIX 3a

Regression of the independent variables upon time, the selected log-linear model

Dependent Variable: LNGNI

Method: Least Squares

Date: 05/12/10 Time: 13:55

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|--------------------------|-------------|-----------------|
| C | 20.19405 | 0.140920 | 143.3010 | 0.0000 |
| TIME | 0.106305 | 0.015022 | 7.076553 | 0.0000 |
| R-squared | 0.769506 | Mean dependent var | | 21.04449 |
| Adjusted R-squared | 0.754140 | S.D. dependent var | | 0.611954 |
| S.E. of regression | 0.303433 | Akaike info criterion | | 0.562819 |
| Sum squared resid | 1.381074 | Schwarz criterion | | 0.660844 |
| Log likelihood | -2.783962 | F-statistic | | 50.07760 |
| Durbin-Watson stat | 0.895471 | Prob(F-statistic) | | 0.000004 |

Dependent Variable: LNEXPORTS

Method: Least Squares

Date: 05/12/10 Time: 13:59

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|--------------------------|-------------|-----------------|
| C | 19.43547 | 0.128247 | 151.5467 | 0.0000 |
| TIME | 0.107719 | 0.013671 | 7.879240 | 0.0000 |
| R-squared | 0.805403 | Mean dependent var | | 20.29723 |
| Adjusted R-squared | 0.792430 | S.D. dependent var | | 0.606115 |
| S.E. of regression | 0.276145 | Akaike info criterion | | 0.374351 |
| Sum squared resid | 1.143842 | Schwarz criterion | | 0.472376 |
| Log likelihood | -1.181983 | F-statistic | | 62.08242 |
| Durbin-Watson stat | 0.357785 | Prob(F-statistic) | | 0.000001 |

Dependent Variable: INFL

Method: Least Squares

Date: 05/19/10 Time: 04:07

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|--------------------------|-------------|-----------------|
| C | 121.0196 | 28.13765 | 4.300986 | 0.0006 |
| TIME | -9.656863 | 2.999483 | -3.219509 | 0.0057 |
| R-squared | 0.408639 | Mean dependent var | | 43.76471 |
| Adjusted R-squared | 0.369215 | S.D. dependent var | | 76.28444 |
| S.E. of regression | 60.58659 | Akaike info criterion | | 11.15616 |
| Sum squared resid | 55061.02 | Schwarz criterion | | 11.25418 |
| Log likelihood | -92.82732 | F-statistic | | 10.36524 |
| Durbin-Watson stat | 0.835078 | Prob(F-statistic) | | 0.005730 |

Dependent Variable: LNPOPULATION

Method: Least Squares

Date: 05/12/10 Time: 14:21

Sample: 1992 2008

Included observations: 17

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|--------------------------|-------------|-----------------|
| C | 14.60783 | 0.004193 | 3483.460 | 0.0000 |
| TIME | 0.010750 | 0.000447 | 24.04787 | 0.0000 |
| R-squared | 0.974718 | Mean dependent var | | 14.69384 |
| Adjusted R-squared | 0.973032 | S.D. dependent var | | 0.054985 |
| S.E. of regression | 0.009030 | Akaike info criterion | | -6.466508 |
| Sum squared resid | 0.001223 | Schwarz criterion | | -6.368483 |
| Log likelihood | 56.96532 | F-statistic | | 578.3002 |
| Durbin-Watson stat | 0.230543 | Prob(F-statistic) | | 0.000000 |

APPENDIX 3b

Regression of the independent variables upon time, ECM

Dependent Variable: DLNGNI

Method: Least Squares

Date: 05/12/10 Time: 14:44

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|---------------|
| TIME | 0.014925 | 0.006890 | 2.166156 | 0.0468 |
| R-squared | 0.138306 | Mean dependent var | | 0.100699 |
| Adjusted R-squared | 0.138306 | S.D. dependent var | | 0.287078 |
| S.E. of regression | 0.266487 | Akaike info criterion | | 0.253482 |
| Sum squared resid | 1.065233 | Schwarz criterion | | 0.301769 |
| Log likelihood | -1.027859 | Durbin-Watson stat | | 1.517130 |

Dependent Variable: DLNEXPORTS

Method: Least Squares

Date: 05/12/10 Time: 14:49

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|---------------|
| TIME | 0.015431 | 0.003600 | 4.286790 | 0.0006 |
| R-squared | 0.283108 | Mean dependent var | | 0.122830 |
| Adjusted R-squared | 0.283108 | S.D. dependent var | | 0.164438 |
| S.E. of regression | 0.139228 | Akaike info criterion | | -1.044940 |
| Sum squared resid | 0.290768 | Schwarz criterion | | -0.996654 |
| Log likelihood | 9.359523 | Durbin-Watson stat | | 2.449950 |

Dependent Variable: DINFL

Method: Least Squares

Date: 05/12/10 Time: 16:00

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|---------------|
| TIME | -0.213235 | 1.460380 | -0.146014 | 0.8859 |
| R-squared | -0.041619 | Mean dependent var | | -11.12500 |
| Adjusted R-squared | -0.041619 | S.D. dependent var | | 55.34483 |
| S.E. of regression | 56.48479 | Akaike info criterion | | 10.96628 |
| Sum squared resid | 47857.98 | Schwarz criterion | | 11.01457 |
| Log likelihood | -86.73025 | Durbin-Watson stat | | 1.915350 |

Dependent Variable: DLNPOPULATION

Method: Least Squares

Date: 05/12/10 Time: 14:54

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|---------------|
| TIME | 0.001056 | 8.35E-05 | 12.65026 | 0.0000 |
| R-squared | 0.419335 | Mean dependent var | | 0.009858 |
| Adjusted R-squared | 0.419335 | S.D. dependent var | | 0.004236 |
| S.E. of regression | 0.003228 | Akaike info criterion | | -8.573287 |
| Sum squared resid | 0.000156 | Schwarz criterion | | -8.525000 |
| Log likelihood | 69.58629 | Durbin-Watson stat | | 0.151425 |

Dependent Variable: RESID_03(-1)

Method: Least Squares

Date: 05/12/10 Time: 14:57

Sample (adjusted): 1993 2008

Included observations: 16 after adjustments

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|---------------|
| C | 0.004755 | 0.031468 | 0.151112 | 0.8820 |
| TIME | -0.000963 | 0.003254 | -0.295989 | 0.7716 |
| R-squared | 0.006219 | Mean dependent var | | -0.003432 |
| Adjusted R-squared | -0.064765 | S.D. dependent var | | 0.058153 |
| S.E. of regression | 0.060006 | Akaike info criterion | | -2.672263 |
| Sum squared resid | 0.050411 | Schwarz criterion | | -2.575689 |
| Log likelihood | 23.37810 | F-statistic | | 0.087609 |
| Durbin-Watson stat | 2.152397 | Prob(F-statistic) | | 0.771584 |

APPENDIX 4a.

| Forecasting with the normal model | | | | | | | |
|---|--|--|--|--|--|--|--|
| LnGNI = 20.19405 + 0.106305 t | | | | | | | |
| LnEXPORTS = 19.43547 + 0.107719 t | | | | | | | |
| INFL = 121.0196 - 9.656863 t | | | | | | | |
| LnPOPULATION = 14.60783 + 0.010750 t | | | | | | | |
| LnDEBT = -107.0364 - 0.383180 LnGNI + 0.238967 LnEXPORTS - 0.002259 INFL + 8.906389 LnPOPULATION | | | | | | | |

| Year | t | LnGNI | LnEXPORTS | INFL | LnPOPULATION | LnDEBT | How much total debt is sustainable |
|------|---|-----------|-----------|------------|--------------|-----------|------------------------------------|
| 2008 | 0 | 20.19405 | 19.43547 | 121.0196 | 14.60783 | 19.699713 | 359316089 |
| 2009 | 1 | 20.300355 | 19.543189 | 111.362737 | 14.61858 | 19.802279 | 398125923 |
| 2010 | 2 | 20.40666 | 19.650908 | 101.705874 | 14.62933 | 19.904845 | 441127617 |
| 2011 | 3 | 20.512965 | 19.758627 | 92.049011 | 14.64008 | 20.007411 | 488773937 |
| 2012 | 4 | 20.61927 | 19.866346 | 82.392148 | 14.65083 | 20.109977 | 541566550 |
| 2013 | 5 | 20.725575 | 19.974065 | 72.735285 | 14.66158 | 20.212542 | 600061308 |
| 2014 | 6 | 20.83188 | 20.081784 | 63.078422 | 14.67233 | 20.315108 | 664874102 |

Note: Sustainable debt = EXP(Ln(DEBT))

| Forecasting with the ECM | | | | | | | |
|---|--|--|--|--|--|--|--|
| $\Delta \text{LnGNI} = 0.014925 t$ | | | | | | | |
| $\Delta \text{LnEXPORTS} = 0.015431 t$ | | | | | | | |
| $\Delta \text{INFL} = -0.213235 t$ | | | | | | | |
| $\Delta \text{LnPOPULATION} = 0.001056 t$ | | | | | | | |
| $q_t (-1) = 0.004755 - 0.000963 t$ | | | | | | | |
| $\Delta \text{LnDEBT} = -0.365804 \Delta \text{LnGNI} + 0.198470 \Delta \text{LnEXPORTS} - 0.001718 \Delta \text{INFL} + 9.597876 \Delta \text{LnPOPULATION} - 1.047748 q_t (-1)$ | | | | | | | |

| Year | t | ΔLnGNI | $\Delta \text{LnEXPORTS}$ | ΔINFL | $\Delta \text{LnPOPULATION}$ | $q_t (-1)$ | ΔLnDEBT | DEBT/DEBT(-1) | How much total debt is sustainable |
|------|---|-----------------------|---------------------------|----------------------|------------------------------|------------|------------------------|---------------|------------------------------------|
| 2008 | 0 | | | | | | | | 359316089 |
| 2009 | 1 | 0.014925 | 0.015431 | -0.213235 | 0.001056 | 0.003792 | 0.0041316 | 1.0041401 | 360803711 |
| 2010 | 2 | 0.02985 | 0.030862 | -0.42647 | 0.002112 | 0.002829 | 0.013245242 | 1.0133333 | 365614432 |
| 2011 | 3 | 0.044775 | 0.046293 | -0.639705 | 0.003168 | 0.001866 | 0.022358884 | 1.0226107 | 373881237 |
| 2012 | 4 | 0.0597 | 0.061724 | -0.85294 | 0.004224 | 0.000903 | 0.031472526 | 1.031973 | 385835350 |
| 2013 | 5 | 0.074625 | 0.077155 | -1.066175 | 0.00528 | -6E-05 | 0.040586168 | 1.041421 | 401817053 |
| 2014 | 6 | 0.08955 | 0.092586 | -1.27941 | 0.006336 | -0.001023 | 0.04969981 | 1.0509556 | 422291867 |

Note: $\Delta \text{LnDEBT} = \text{Ln}(\text{DEBT}) - \text{Ln}(\text{DEBT}(-1))$

$\Delta \text{LnDEBT} = \text{Ln}(\text{DEBT}/\text{DEBT}(-1))$

$\text{DEBT}/\text{DEBT}(-1) = \text{EXP}(\Delta \text{LnDEBT})$ – represents how much increase in debt is sustainable

Therefore, 2009 sustainable debt = 2008 sustainable debt x DEBT/DEBT(-1) in 2009

APPENDIX 4b

| Forecasting with the normal model | | | | | | | |
|-----------------------------------|---|--------------|------------------------------|------------|-----------------|---------------|-------------|
| Year | t | GNI forecast | Sustainable DEBT as % of GNI | GNI growth | Export forecast | Export growth | Debt growth |
| 2008 | 0 | 589066713 | 61% | | 275878194 | | |
| 2009 | 1 | 655137045 | 61% | 11% | 307255129 | 11% | 11% |
| 2010 | 2 | 728617893 | 61% | 11% | 342200712 | 11% | 11% |
| 2011 | 3 | 810340429 | 60% | 11% | 381120822 | 11% | 11% |
| 2012 | 4 | 901229049 | 60% | 11% | 424467500 | 11% | 11% |
| 2013 | 5 | 1002311831 | 60% | 11% | 472744202 | 11% | 11% |
| 2014 | 6 | 1114732163 | 60% | 11% | 526511641 | 11% | 11% |

Note: GNI forecast = EXP(LnGNI), Export forecast = EXP(LnEXPORT), the growth rates are the annual percentage changes

| Forecasting with the ECM | | | | | | | | | |
|--------------------------|---|-----------------|--------------|------------------------------------|---------------|-----------------------|--------------------|------------------|----------------------------|
| Year | t | GNI/ GNI(-1) | GNI forecast | Sustainable DEBT as % of GNI | GNI growth | Export/ Export(-1) | Export forecast | Export Growth | Sustainable DEBT growth |
| 2008 | 0 | | 589066713 | 61% | | | 275878194 | | |
| 2009 | 1 | 1.02 | 597924470 | 60% | 2% | 1.02 | 280168285 | 2% | 0% |
| 2010 | 2 | 1.03 | 616041568 | 59% | 3% | 1.03 | 288949647 | 3% | 1% |
| 2011 | 3 | 1.05 | 644251670 | 58% | 5% | 1.05 | 302640442 | 5% | 2% |
| 2012 | 4 | 1.06 | 683884772 | 56% | 6% | 1.06 | 321909175 | 6% | 3% |
| 2013 | 5 | 1.08 | 736872178 | 55% | 8% | 1.08 | 347729348 | 8% | 4% |
| 2014 | 6 | 1.09 | 805903850 | 52% | 9% | 1.10 | 381461696 | 10% | 5% |

Note: GNI/GNI(-1) = EXP(Δ LnGNI) – yearly increase in GNI

2009 GNI = 2008 GNI x GNI/GNI(-1) in 2009

Export/Export(-1) = EXP(Δ LnEXPORT) – yearly increase in EXPORTS

2009 Exports = 2008 Exports x Export/Export(-1) in 2009

Growth rates are annual percentage changes

APPENDIX 5.

A list of USD-denominated sovereign bond issues and their characteristics
 Sources: Das, Papaioannou & Polan (2008, p. 5), Grigorian (2003, p.19)

| Issuer | Issue date | Size (mil USD) | Coupon (%) | Price | Spread (bps) | Maturity (yrs) |
|----------------|------------|----------------|------------|--------|--------------|----------------|
| Argentina | Sep-91 | 300 | 11.00 | 99.50 | 508 | 2 |
| Bahrain | Jan-03 | 500 | 4.00 | 99.31 | 75 | 5 |
| Bulgaria | Mar-02 | 510 | 8.25 | 93.68 | 369 | 13 |
| Chile | Apr-99 | 500 | 6.88 | 99.86 | 175 | 10 |
| Costa Rica | Apr-98 | 200 | 8.00 | 100.00 | 250 | 5 |
| Croatia | Feb-97 | 300 | 7.00 | 99.92 | 80 | 5 |
| Dominican Rep. | Sep-01 | 500 | 9.50 | 100.00 | 566 | 5 |
| Ecuador | Dec-05 | 650 | 9.38 | 91.69 | 623 | 10 |
| Egypt (1) | Jun-01 | 500 | 7.63 | 99.63 | 275 | 5 |
| Egypt (2) | Jun-01 | 1000 | 8.75 | 99.88 | 335 | 10 |
| El Salvador | Aug-99 | 150 | 9.50 | 92.20 | 500 | 7 |
| Fiji | Sep-06 | 150 | 7.00 | 99.48 | 225 | 5 |
| Gabon | Dec-07 | 1000 | 8.20 | 100.00 | 426 | 10 |
| Georgia | Apr-08 | 500 | 7.50 | 100.00 | 474 | 5 |
| Ghana | Sep-07 | 750 | 8.50 | 100.00 | 387 | 10 |
| Grenada | Jun-02 | 100 | 9.75 | 99.20 | 527 | 10 |
| Guatemala | Jul-97 | 150 | 8.50 | 99.60 | 258 | 10 |
| Indonesia | Mar-04 | 1000 | 6.75 | 99.29 | 277 | 10 |
| Israel | Dec-95 | 250 | 6.38 | 99.20 | 88 | 10 |
| Jamaica | Jun-97 | 200 | 9.63 | 99.80 | 356 | 5 |
| Kazakhstan | Dec-96 | 200 | 9.25 | 99.90 | 349 | 3 |
| Lebanon | Sep-94 | 400 | 10.13 | 99.50 | 348 | 3 |
| Lithuania | Dec-95 | 60 | 10.00 | 99.90 | 468 | 2 |
| Moldova | Dec-96 | 30 | 9.88 | 99.80 | 713 | 3 |
| Oman | Mar-97 | 225 | 7.13 | 99.80 | 88 | 5 |
| Pakistan | Feb-04 | 500 | 6.75 | 100.00 | 370 | 5 |
| Peru | Feb-02 | 500 | 9.13 | 97.73 | 455 | 10 |
| Philippines | Feb-93 | 150 | 7.88 | 99.90 | 313 | 3 |
| Poland | Jun-95 | 250 | 7.75 | 100.00 | 182 | 5 |
| Qatar | May-99 | 1000 | 9.50 | 99.94 | 395 | 10 |
| Russia | Nov-96 | 1000 | 9.25 | 99.60 | 364 | 5 |
| Seychelles | Sep-06 | 200 | 9.13 | 99.51 | 470 | 5 |
| Slovak Rep. | Jan-98 | 200 | 0.00 | 96.80 | 84 | 0.5 |
| Slovenia | Jul-96 | 325 | 7.00 | 99.30 | 69 | 5 |
| Sri Lanka | Oct-07 | 500 | 8.25 | 100.00 | 397 | 5 |
| Ukraine | Aug-97 | 450 | 0.00 | 91.80 | 328 | 1 |
| Uruguay | May-92 | 100 | 8.25 | 99.10 | 280 | 3 |
| Vietnam | Oct-05 | 750 | 6.88 | 98.22 | 256 | 10 |

APPENDIX 6a

| IMF forecast, Baseline scenario | | | |
|---------------------------------|------------|-------------------------|---------------------|
| Year | GDP | External Debt, % of GDP | Total External Debt |
| 2009 | 4000000000 | 58% | 2324000000 |
| 2010 | 4300000000 | 67% | 2859500000 |
| 2011 | 4800000000 | 74% | 3556800000 |
| 2012 | 5600000000 | 64% | 3578400000 |
| 2013 | 6600000000 | 49% | 3253800000 |
| 2014 | 7200000000 | 39% | 2772000000 |

Source: Mongolia: Joint IMF/World Bank debt sustainability analysis under the debt sustainability framework for low-income countries, 2009

APPENDIX 6b

| 1.2 billion Sovereign Bond, 5-year maturity | | | |
|---|---|---|--|
| Worst case scenario | | Best case scenario | |
| 9% coupon | | 6.75% coupon | |
| Year | Cash inflows/outflows from the bond issue | Cash inflows/outflows from the bond issue | |
| 2010 | 1200000000 | 1200000000 | |
| 2011 | -1080000000 | -810000000 | |
| 2012 | -1080000000 | -810000000 | |
| 2013 | -1080000000 | -810000000 | |
| 2014 | -1308000000 | -1281000000 | |

| Forecasting with the log-linear model, considering 1.2 billion debt, in USD, 5-years to maturity | | | | | | | | |
|--|---|------------------|--------------|------------------------------|--------------------------|-------------------------|---------------------------|--------------------------|
| Year | t | Sustainable Debt | IMF forecast | Difference in suggested debt | Cash outflow, worst case | Cash outflow, best case | Debt capacity, worst case | Debt capacity, best case |
| 2008 | 0 | 359316089 | | 359316089 | | | | |
| 2009 | 1 | 398125923 | 2324000000 | -1925874077 | | | | |
| 2010 | 2 | 441127617 | 2859500000 | -2418372383 | | | | |
| 2011 | 3 | 488773937 | 3556800000 | -3068026063 | 108000000 | 81000000 | 380773937 | 407773937 |
| 2012 | 4 | 541566550 | 3578400000 | -3036833450 | 108000000 | 81000000 | 433566550 | 460566550 |
| 2013 | 5 | 600061308 | 3253800000 | -2653738692 | 108000000 | 81000000 | 492061308 | 519061308 |
| 2014 | 6 | 664874102 | 2772000000 | -2107125898 | 1308000000 | 1281000000 | -643125898 | -616125898 |

Note: the negative numbers in bold indicate about Mongolia's difficulties in meeting the repayment of the principal at the end of 2014, irrespective of the coupon rate

APPENDIX 6c

| Forecasting with the ECM, considering 1.2 billion debt, in USD, 5-years to maturity from 2010 | | | | | | | | |
|---|---|------------------|--------------|------------------------------|--------------------------|-------------------------|---------------------------|--------------------------|
| Year | t | Sustainable Debt | IMF forecast | Difference in suggested debt | Cash outflow, worst case | Cash outflow, best case | Debt capacity, worst case | Debt capacity, best case |
| 2008 | 0 | 359316089 | | 359316089 | | | | |
| 2009 | 1 | 360803711 | 2324000000 | -1963196289 | | | | |
| 2010 | 2 | 365614432 | 2859500000 | -2493885568 | | | | |
| 2011 | 3 | 373881237 | 3556800000 | -3182918763 | 108000000 | 81000000 | 265881237 | 292881237 |
| 2012 | 4 | 385835350 | 3578400000 | -3192564650 | 108000000 | 81000000 | 277835350 | 304835350 |
| 2013 | 5 | 401817053 | 3253800000 | -2851982947 | 108000000 | 81000000 | 293817053 | 320817053 |
| 2014 | 6 | 422291867 | 2772000000 | -2349708133 | 1308000000 | 1281000000 | -885708133 | -858708133 |

Note: the negative numbers in bold indicate about Mongolia's difficulties in meeting the repayment of the principal at the end of 2014, irrespective of the coupon rate. The outcome is worse from the previous case.

APPENDIX 6d

| Forecasting with the log-linear model, considering 1.2 billion debt, in USD, 10-years to maturity from 2010 | | | | | | | | |
|---|----|------------------|--------------|------------------------------|--------------------------|-------------------------|---------------------------|--------------------------|
| Year | t | Sustainable Debt | IMF forecast | Difference in suggested debt | Cash outflow, worst case | Cash outflow, best case | Debt capacity, worst case | Debt capacity, best case |
| 2008 | 0 | 359316089 | | 359316089 | | | | |
| 2009 | 1 | 398125923 | 2324000000 | -1925874077 | | | | |
| 2010 | 2 | 441127617 | 2859500000 | -2418372383 | | | | |
| 2011 | 3 | 488773937 | 3556800000 | -3068026063 | 108000000 | 81000000 | 380773937 | 407773937 |
| 2012 | 4 | 541566550 | 3578400000 | -3036833450 | 108000000 | 81000000 | 433566550 | 460566550 |
| 2013 | 5 | 600061308 | 3253800000 | -2653738692 | 108000000 | 81000000 | 492061308 | 519061308 |
| 2014 | 6 | 664874102 | 2772000000 | -2107125898 | 108000000 | 81000000 | 556874102 | 583874102 |
| 2015 | 7 | 736687343 | | | 108000000 | 81000000 | 628687343 | 655687343 |
| 2016 | 8 | 816257154 | | | 108000000 | 81000000 | 708257154 | 735257154 |
| 2017 | 9 | 904421323 | | | 108000000 | 81000000 | 796421323 | 823421323 |
| 2018 | 10 | 1002108128 | | | 108000000 | 81000000 | 894108128 | 921108128 |
| 2019 | 11 | 1110346114 | | | 1308000000 | 1281000000 | -197653886 | -170653886 |

Note: the negative numbers in bold indicate about Mongolia's difficulties in meeting the repayment of the principal at the end of 2019, in 10 years from 2010, irrespective of the coupon rate. But the shortfalls are not as high as with 5-years to maturity.

| Forecasting with the ECM, considering 1.2 billion debt, in USD, 10-years to maturity from 2010 | | | | | | | | |
|--|----|------------------|--------------|------------------------------|--------------------------|-------------------------|---------------------------|--------------------------|
| Year | t | Sustainable Debt | IMF forecast | Difference in suggested debt | Cash outflow, worst case | Cash outflow, best case | Debt capacity, worst case | Debt capacity, best case |
| 2008 | 0 | 359316089 | | 359316089 | | | | |
| 2009 | 1 | 360803711 | 2324000000 | -1963196289 | | | | |
| 2010 | 2 | 365614432 | 2859500000 | -2493885568 | | | | |
| 2011 | 3 | 373881237 | 3556800000 | -3182918763 | 108000000 | 81000000 | 265881237 | 292881237 |
| 2012 | 4 | 385835350 | 3578400000 | -3192564650 | 108000000 | 81000000 | 277835350 | 304835350 |
| 2013 | 5 | 401817053 | 3253800000 | -2851982947 | 108000000 | 81000000 | 293817053 | 320817053 |
| 2014 | 6 | 422291867 | 2772000000 | -2349708133 | 108000000 | 81000000 | 314291867 | 341291867 |
| 2015 | 7 | 447873199 | | | 108000000 | 81000000 | 339873199 | 366873199 |
| 2016 | 8 | 479352986 | | | 108000000 | 81000000 | 371352986 | 398352986 |
| 2017 | 9 | 517742485 | | | 108000000 | 81000000 | 409742485 | 436742485 |
| 2018 | 10 | 564326149 | | | 108000000 | 81000000 | 456326149 | 483326149 |
| 2019 | 11 | 620732594 | | | 1308000000 | 1281000000 | -687267406 | -660267406 |

Note: the negative numbers in bold indicate about Mongolia's difficulties in meeting the repayment of the principal at the end of 2019, irrespective of the coupon rate. The outcome is better than with 5-years to maturity but not significantly.

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