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## IMPROVING WAREHOUSING OPERATIONS WITH VIDEO TECHNOLOGY

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## Abstract

In the last decades, the role of warehouses has increased due to wider product range, emphasis on shorter lead times and constant changes in customer demand. The increased demands forces companies to improve their warehousing operations for better service level and decreased costs. Different technology solutions like WMS and RFID are currently available for supporting this improvement. However, there is still improvement potential. The purpose with this research is to investigate if video technology can make warehousing more efficient. The research should contribute with an insight of how different types of warehouses can benefit from video technology and how barriers prevent implementation. The authors have chosen to collaborate with a world-leading company in the field of video technology. A multiple case study has been performed, including nine companies in three different warehousing categories. The categories are contracted warehouses, distribution warehouses and production warehouses. The multiple case study was performed in two sessions where the first included a visit to the warehouses to better understand their most demanding operations. Ideas were generated during the interviews of how video can facilitate warehousing operations. These ideas were evaluated in the second sessions together with an identification of barriers that prevent video implementation.

The research has shown that video technology is interesting to all warehouse types, with the objective to enhance warehousing efficiency. Contracted warehouses were mostly interested in applications that facilitate operations from picking and forward. Distributing warehouses were interested in applications enhancing all warehousing operations. Production companies were foremost interested in video applications that can enhance the receiving and shipping operations. Video technology can be useful for analyzing events and should be considered as a new way of improving warehousing. The authors believe video is a complement to WMS and RFID rather than a substitute. Two appreciated video applications were the possibility to read barcodes with cameras and identify goods' volume. Barriers to video implementation that were considered as obstacles for investing were primarily connected to the uncertainty of economical and operational benefits. Companies also experienced union restrictions and interface problems as great barriers. A key success factor for managing barriers is providing warehouses with benchmarking examples for clearer explanation of video's benefits. Future research has also an important role to document advantages with video technology. The authors believe that easier integration would increase the probability of successful implementation. Integration could be facilitated by providing video with other systems like WMS or automation as a package solution. If these aspects are considered, video has a great potential in enhancing warehousing efficiency.

Keywords: warehousing, warehousing efficiency, barriers, operations, video technology, WMS and RFID.

## Preface

The research was conducted during the spring in 2015 as a part of our engineering studies within the field of Supply Chain Management and Production at Lund University, Faculty of Engineering. Conducting the research has improved our skills in analyzing real case problems. Managing difficulties during the research process have also giving us an insight of how to approach unexpected obstacles. The research has further enlighten the importance of understanding the connection between theory and practice.

The project was initiated by our collaborating partner, Axis Communications AB. The result would not have been as extensive without their help and support. Working with Axis has been very exciting due to their competence within the field of video technology and their strive for developing innovative solutions. We would like to thank Patrik Anderson, our supervisor at Axis, for his commitment and trust. We are also grateful for all feedback provided by our supervisor at Lund University, Joakim Kembro. Lastly, we would like to express our gratitude to everyone that have taken an interest in this study, including case companies, employees at Axis and Lund University.

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# 1 Introduction

## 1.1 Background: The growing importance of supply chain and warehousing

Warehousing is a critical part of every supply chain, ensuring that customers receive the right product, at the right time and price (Christopher and Towill, 2001). In the last decades, the role of warehouses has increased due to wider product range, emphasis on shorter lead times and constant changes in customer demand (Geraldes et al., 2008; Baker and Canessa, 2009; Accorci et al., 2014). Despite its importance, warehouse operations are however often regarded as a burden due to the involved capital and operating expenses (Bartholdi and Hackman, 2010). According to Baker and Canessa (2009) and De Koster et al. (2007), warehousing represents approximately a quarter of the total logistics cost. Considering that warehouses cannot be eliminated from a supply chain (Frazelle, 2002), companies are therefore looking at cutting costs and improving warehousing efficiency (de Koster et al., 2007).

Even though companies are looking at reducing warehousing costs, there is a lack in literature of how to achieve this. The majority of research is concentrated on isolated sub-problems without considering all warehousing operations jointly (Geraldes et al., 2008; Gu et al., 2007). Even though there is technology solutions currently used that consider all warehousing operations with the objective to improve efficiency. One example is the Warehouse Management System (WMS) that offers a way to store information and handle operations (Nee, 2009). Another example is radio frequency identification (RFID). The technology enables products to be automatically identified, resulting in cost savings through shorter handling times (Karagiannaki et al., 2011). Despite the benefits with WMS and RFID, there are still problems within warehousing. Companies are facing the challenge to adapt new technology in order to enhance warehousing operations further (Karagiannaki et al., 2011). A modern technology that has the potential to improve warehousing efficiency is network video. Video is used in other market segments and can perform analysis on video sequences. It is currently applied within transportation and retailing to read, count and document activities (Axis, n.d.). Video technology is not established within warehousing but companies are starting to market their video solutions to this segment (Divis, n.d.; VLS, 2015). Video technology might improve warehousing efficiency but it is unknown in what way and how barriers affect implementation.

## 1.2 Purpose

*The purpose with this research is to investigate how video technology can improve warehousing operations for different types of warehouses and how barriers prevent implementation.*

This research will contribute with suggestions for video applications in warehousing. A video application is when video is applied on warehousing to enhance efficiency or support operations. The applications are developed in collaboration with warehouses to ensure that the pull effect is identified. The research will further contribute with an identification of the greatest barriers for implementing video technology in warehousing. The barriers' impact on implementation is explored together with an analysis on how the barriers can be managed. A process framework is developed in order to identify the need for video technology in warehousing. The framework will include characteristics for each warehouse type and

operation. Currently used technologies are outlined for visualizing how they facilitate warehousing operations. The process framework is used throughout the report and the result from the research will be added to the framework. The research will highlight the pull for video from warehouses by identifying their needs. A presentation of the push for video from technology companies is given by elaborating what solutions are currently available. A match between the push and pull for video technology in warehousing is then performed.

### 1.3 Research questions

The objective with the research is to investigate how video technology can improve warehousing efficiency depending on type of warehouse. Literature lists many kinds of warehouses (Frazelle, 2002; Berg and Zijm, 1998; Bartholdi and Hackman, 2010). Warehouse type might affect the need for video technology since difficulties with performing operations can vary in magnitude. Some video applications could be directed to certain operations and therefore be more appropriate for some warehouses. An interesting area to investigate is therefore the connection between warehouse type and operations and how this affect the need for video technology. Another area of interest is how barriers prevent implementation of video technology. The major barriers will be identified and influence the discussion about video technology's potential in warehousing. The research purpose is expressed in two research questions and illustrated in Figure 1.

RQ1. How can different types of warehouses benefit from video technology?

RQ2. How do barriers prevent implementation of video technology in warehousing?

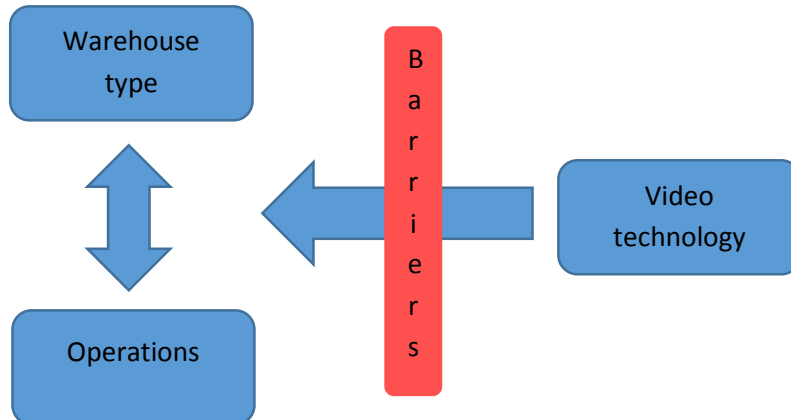


Figure 1. Visualization of RQ (Danielsson and Smajli, 2015)

### 1.4 Description of collaborating partner

To answer the research questions, an understanding of the existing video technologies must be obtained. For this reason, the authors have chosen to collaborate with Axis Communications AB (from here on known as Axis). Axis, founded in 1984, is a world leading company in the field of high technological cameras. The company operates in a global market and have 1900 employees in over 40 countries around the world. The headquarters is located in Lund, Sweden. Axis is growing steadily for each year and the 2014<sup>th</sup> annual report showed a turnover of 5.45 billion SEK with a profit margin of 13.1 %. In 1996, Axis wrote history when launching the first network camera in the world. It was a starting point for the shift from analogue to digital technology. The shift illustrates the company's goal very well, aiming at being on

the leading edge by innovative development. Axis has maintained its position as market leader through developing innovative network surveillance cameras. Their network video products are mainly used in public areas covering places such as retail stores, airports, trains, highways, universities, prisons, casinos and banks (Axis, 2015a). Axis provides and develops both the hardware and software for their camera solutions. The company collaborates with partners within different industries in order to stay competitive (Axis 2015b). The main reason for choosing to collaborate with Axis is that they are a world leading company when it comes to video technology. Axis has video solutions that among others can count and detect object and is already pushing this onto segments like retailing and transportation. Axis' knowledge and experience of video solutions are valuable and strongly connected to the aim of this research. The expertise will be helpful when investigating possible application areas within warehousing. The company's interest for the warehousing area has increased and they are already investigating how their technology can be used for making warehousing more efficient.

### 1.5 Delimitations

The research is restricted to how video technology can be used within warehousing. Other parts in the supply chain will not be examined. The empirical investigation will be limited to companies that mainly have warehouses in Scandinavia. The constraint that the empirical study only investigates warehouses located in Scandinavia is not seen as a problem. There might be differences between the state of warehouses depending on the infrastructure and development phase in different parts of the world. De Koster & Balk (2008) investigated the differences between globally dispersed warehouses and found that European warehouses were more efficient than North American and Asian ones. It is hence reasonable to investigate Scandinavian warehouses, since new innovative applications will probably be more interesting for evolved warehouses. Furthermore, the research considers only large warehouses with a high turnover. The delimitation is based on the criteria for the case companies, which can be read in 4.2. The investment cost for video technology will not be considered due to the lack of information. No comparisons between video technology and other technologies will therefore be made in terms of investment costs. The research has a strict time scope that is predetermined to 20 weeks of works for two persons.

### 1.6 Structure of the thesis

The next chapter includes a literature review that presents warehouse types and operations. Current and future technologies that can be used in warehousing is also presented. A presentation of the process framework and an explanation for how it was used is given. The methodology chapter presents the approach for conducting this research. It includes research strategy and research design. The research process is described and the trustworthiness of the research discussed, including research validity and reliability. The chapter after that presents the findings from the multiple case study, covering both interview sessions performed. The analysis chapter investigates relations within and between warehouse groups regarding their interest for video technology. The final chapter summarizes the results from the research and answers the research questions. Suggestions for future research is also presented. References and appendix can be seen at the end of this report.

## 2 Frame of reference

A literature review considering all elements related to the research questions is given in this chapter as illustrated in Figure 2. The chapter starts by introducing warehousing, considering different kinds of classifications. It gives an explanation to operations performed and how they can be evaluated. Understanding warehousing design is important for investigating the need for video technology. Current and potential technologies used in warehousing is presented later in this chapter. The section includes warehouse management system, RFID and video technology. Video technology might contribute with efficiency gains through time savings and cost reductions in warehousing that neither WMS nor RFID currently can attain. To better understand what barriers video might face, barriers for implementing information systems like WMS and RFID are elaborated.

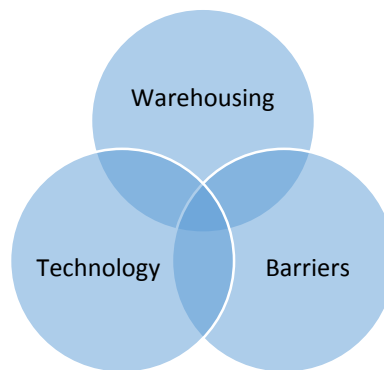


Figure 2. Visualization of ingoing components in research questions (Danielsson and Smajli, 2015)

### 2.1 Warehousing

Warehousing has an important intermediate role within the supply chain, affecting both costs and service (Faber et al., 2013). The requirements for warehousing operations have increased significantly. It is related to the increased customer needs and new demand trends (e.g. e-commerce) affecting factors such as order accuracy, response time and order size (Accorci et al., 2014). Warehousing has several purposes to fulfill in today's business. One reason for having warehouses is the rapid changes in demand that can be hard to quickly adapt to (Bartholdi and Hackman, 2010). Many companies use centralized warehouses as an approach to manage distribution processes more efficiently (Faber et al., 2013). Activities such as labelling and pricing of products can be more economical to perform in central warehouses rather than delegating it to each retail store (Bartholdi and Hackman, 2010). Warehousing can also be used for reducing transportation cost by consolidating shipments as illustrated in Figure 3 and Figure 4.

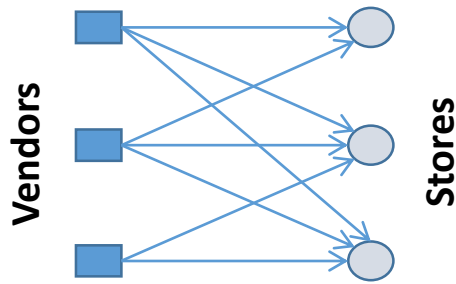


Figure 3. Shipments without intermediate warehouses (Bartholdi and Hackman, 2010)

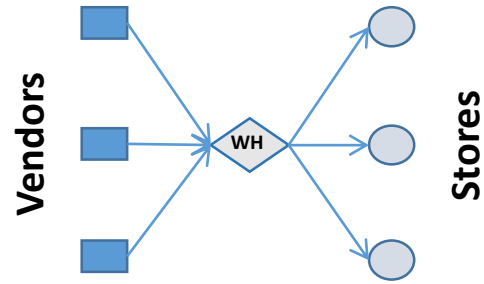


Figure 4. Reduced shipments by using a warehouse (Bartholdi and Hackman, 2010)

Even though warehouses are approximately used for the same thing, literature presents different types of warehouse classifications. The research done in this field is quite scattered and considers a wide range of possible classifications. Berg and Zijm (1999) classify warehouses in three types as seen in Table 1.

Table 1. Warehouse classification according to Berg and Zijm (1999)

Warehouse type	Definition
<i>Contracted Warehouse</i>	The characteristic of this warehouse is that an external partner, that usually has one or more customers, performs the warehousing activities.
<i>Distribution Warehouse</i>	Type of warehouse where products from different suppliers are collected and further delivered to customer. Can include value-adding activities, e.g. assembly.
<i>Production Warehouse</i>	Production warehouses are mainly used to store material through the production process. The storage includes raw material, semi-finished products and finished products.

There are many similarities between Berg and Zijm’s (1999) definition of contracted warehouses and a third party logistics provider’s (3PL) warehouse. A 3PL is an external provider who manages and controls logistics activities. It comprises responsibility of logistics activities between the supplier and buyer (Hertz and Alfredsson, 2003). The 3PL’s responsibility can include all parts of the logistics activities but must at least contain management and execution of transportation and warehousing. Rouwenhorst et al. (1999) have distinguished two types of warehouses; the distribution warehouse and the production warehouse without considering the contracted warehouse. The authors explain that the product range is large for distribution warehouses. It is argued that quantities per order may be small, making picking more complex. It is not uncommon that distribution warehouses are optimized with respect to order picking (Rouwenhorst et al., 1999). When considering production warehouses, raw material and finished products are usually stored for a long time. It is due to that procured material is often bought in larger quantities than required in production, creating a need for storage locations. In the same way there is a need for

storing finished products when the produced batch is higher than customer demand. The main criteria when designing production warehouses is therefore storage capacity (Rouwenhorst et al., 1999).

Bartholdi and Hackman (2010) have distinguished five different types of warehouses; retail, service part, catalogue fulfillment or e-commerce, 3PL and perishable warehouses (see appendix 8.1). Frazelle (2002) have categorized seven types of warehouses that are named; raw material and component, work-in process, finished goods, distribution warehouse and distribution center, fulfillment warehouse and fulfillment center, local warehouse and lastly value-added service warehouse (see appendix 8.2). Either these categorizations are based on product characteristics or where in the supply chain the warehouse is located. The categorization presented by Berg and Zijm (1999) is chosen for this research. It provides a simple way to define warehouses and leaves no room for ambiguity. Berg and Zijm's classification that includes contracted warehouses considers the question of liability. The classification is appropriate to use since some video applications manage complaints, which is affected by liability. Literature clarifies that warehousing consists of various operations with different objectives as presented in Table 2.

**Table 2. Research on warehouse operations**

<b>Operation</b>	<b>Definition</b>	<b>Reference</b>
<i>Receiving</i>	Includes activities such as unloading of goods, quality and quantity inspections and prepacking for easier handling.	Frazelle (2002) Gu et al. (2006) Shiau and Lee (2010)
<i>Put-Away</i>	Involves the decision to determine where to store the item and can include transporting the product to its storage location.	Bartholdi and Hackman (2010) Chiang et al. (2011)
<i>Storing</i>	Storing encompasses the transportation of the products and the determination of its storage locations.	Berg and Zijm (1999) Gu et al. (2007) Petersen and Aase (2004)
<i>Picking</i>	Removing items from storage and sort batch picks into individual orders.	Frazelle (2002) Gu et al. (2007) Petersen and Aase (2004)
<i>Checking and Packing</i>	Inspections of fully completed customer orders. Ends with packing the goods.	Bartholdi and Hackman (2010)
<i>Shipping</i>	Prepare shipping documents and load the products. Can include checking and packing.	Frazelle (2002) Gu et al. (2007) Shiau and Lee (2010)
<i>Returns</i>	Handling and inspecting returned products. Communicating with internal departments, vendors and customers.	Jayaramana et al. (2008) Zhang and Sun (2004)

The warehousing operations mentioned require a closer description. Following the flow of goods, the first warehousing operation is receiving the product. The receiving operation entails unloading of goods, quality and quantity inspections, prepacking for easier handling and put-away for storage (Frazelle, 2002). Put-away can be classified as a single activity (Bartholdi and Hackman, 2010). It involves determining where to store the item and ends with transporting the product to its storage location. Storage is the

operation when the product is transported to the storage location and then stored (Berg and Zijm, 1999). Next step in the warehouse is order picking, which is when items are removed from storage, packed and sorted (Frazelle, 2002). Bartholdi and Hackman (2010) separate checking and packing as the next step where the warehouse staff assure that customer orders are complete and finally pack it. In comparison, Frazelle (2002) states that the checking for order completeness and packing belong to the shipping operation, which also includes preparing shipping documents and loading the products.

The operations do not cover all activities that modern warehousing deals with today. There has been a massive increase in flow of goods going backwards in the supply chain in recent years (Jayaramana et al., 2008). This is known as reversed logistics and is something warehousing must adapt to. Some scholars state that companies are too inefficient when it comes to handling returned goods (Lee et al., 2012). The increase in returns is due to information asymmetry between companies and customers, the complexity in business environment and diversity of customer's demands (He and Liu, 2006). These factors make customer complaint unavoidable. Overall returns represent 6% of sales and can be as high as 15% for mass merchandise and 35% for catalogue and e-commerce retailers (Jayaraman and Luo, 2007). The magnitude of product returns suggest that companies should improve their complaint service management (He and Liu, 2006). The selected operations to consider in this research is visualized in Figure 5.

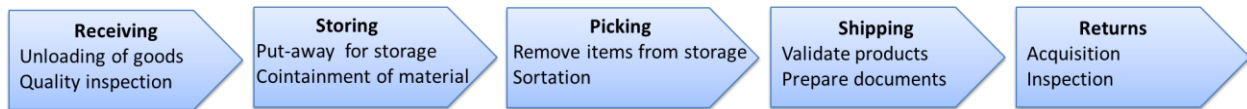


Figure 5. Warehouse Operations (Danielsson and Smajli, 2015)

Theory suggests that connections can be made between warehouse type and warehouse operation. Receiving and shipping are more complex if the products are to be stored (Gu et al., 2007). The reason is that these operations must be coupled with put-away and picking operations. Contract logistics, also known as 3PL (Xianglian and Hua, 2013), does not have storing when performing cross docking. These warehouses might therefore not experience the storing operation as challenging. Additionally, a growing number of 3PLs are exploring the possibility of handling product returns in a more cost-efficient manner (Min and Ko, 2008). A main issue for production warehouses is storage capacity since products are usually stored for longer times (Rouwenhorst et al., 2000). Distribution warehouses typically deal with a large set of orderlines over a wide scope of products making the picking operation complex and expensive (Rouwenhorst et al., 2000).

Assessing the warehousing operations' performance enables identification of improvement areas and gives information of the state of a warehouse (Johnsson and McGinns, 2010; Beamon, 1999). Effectiveness and efficiency are two different dimensions of measures (Neely et al., 1995). Effectiveness reflects the extent to which customer requirements are met, while efficiency is a measure of how well the economic resources within the company are utilized given a service level. The assessment of warehousing performance has not been extensive in literature (Johnsson and McGinns, 2010). The most common used metric within warehousing is productivity, which is the ratio between the output of what is being achieved and the input of resources needed (Frazelle, 2002). Receiving can be evaluated by the amount of pallets

handled per hour (Bartholdi and Hackman, 2010). Space utilization of the warehouse surface is a good way to evaluate the storing operation. Picked items per hours illustrates the picking performance. Shipped orders per hour can be measured to evaluate the shipping operation. The fraction of shipments with returns visualizes the importance of improving the return operation. KPIs for different operations excluding returns are outlined in Table 3. Different metrics depending on if the flow of goods is forward or reversed, are outlined in Table 4.

**Table 3. Performance metrics per warehouse operation according to Frazelle (2002)**

	<b>Financial</b>	<b>Productivity</b>	<b>Utilization</b>	<b>Quality</b>	<b>Cycle Time</b>
<i>Receiving</i>	Receiving cost per receiving line	Receipts per man-hour	% Dock door utilization	% Receipts processed accurately	Receipt processing time per receipt
<i>Put-away</i>	Put-away cost per put-away line	Put-aways per man-hour	% Utilization of put-away labor and equipment	% Perfect put-aways	Put-away cycle time (per put-away)
<i>Storage</i>	Storage space cost per item	Inventory per square foot	% Locations and cube occupied	% Locations without inventory discrepancies	Inventory days on hand
<i>Order-picking</i>	Picking cost per customer line	Order lines picked per man-hour	% Utilizations of picking labor and equipment	% Perfect picking lines	Order picking cycle time (per order)
<i>Shipping</i>	Shipping cost per customer order	Orders prepared for shipment per man-hour	% Utilization of shipping docks	% Perfect shipments	Warehouse order cycle time
<i>Total</i>	Total cost per order, line, and item	Total lines shipped per total man-hour	% Utilization of total throughput and storage capacity	% Perfect warehouse orders	Total warehouse cycle time = Dock-to-stock-time + Warehouse order cycle time



Table 4. Performance metrics based on reversed or forward flow. Mondragon et al. (2011).

Type of flow	Performance metrics
<i>Performance measures forward flow</i>	<ul style="list-style-type: none"> <li>-Total units received in period</li> <li>-Total units shipped in period</li> <li>-Average units received per day</li> <li>-Average units shipped per day</li> <li>-Freight and preparation</li> <li>-Days analyzed</li> <li>-Total spent in preparation of devices</li> <li>-Backorders</li> </ul>
<i>Performance measures reversed flow</i>	<ul style="list-style-type: none"> <li>-Total returns</li> <li>-Total faults</li> <li>-Percentage of returns from shipments</li> <li>-Percentage of faults from shipments</li> <li>-Reversed logistics costs per device returned and processed</li> <li>-Reversed logistics costs per device dispatched</li> <li>-Average units returned</li> </ul>

## 2.2 Current Technologies in Warehouses

Two currently used technologies within warehousing are WMS and RFID. These technology solutions are used to enhance warehousing efficiency through facilitating planning, coordination and control activities and inventories. The WMS has highly improved the documentation of materials handling and the RFID technology enables real-time data in warehouses.

### Warehouse Management System

A WMS can be used for obtaining efficiency in warehousing by recording and handling operations (Nee, 2009, Bartholdi and Hackman, 2010). The main purpose with the system is to keep track and register incoming and outgoing shipments (Bartholdi and Hackman, 2010). It is possible by providing, storing and reporting information that is required to manage the warehousing operations. The WMS is part of a larger system that communicates with other management systems such as order acceptance, procurement, production control, finance and transportation (Faber et al., 2002). These systems can be integrated in a common enterprise resource planning (ERP) system. However, there is a difference between an ERP system and WMS. The main distinction is the scope of planning horizon where the WMS is more short-term oriented focusing on warehousing activities, and the ERP system focuses on a long time horizon that includes all functions in the enterprise (Faber et al., 2002).

There are many improvement possibilities using a WMS. Its contribution for improving warehousing efficiency is outlined in Table 5. A WMS is important for achieving cost reductions in operations, obtain

effective management and stay competitive on a strategic level (Nee, 2009). The WMS provides advantages such as increased productivity, reduced inventories and better space utilizations (Faber et al., 2002). It can also be used for optimizing warehousing resources, which is especially important for a 3PL (contracted) warehouse (Tan, 2009). Warehouses without an implemented WMS might have a disadvantage in comparison with competitors that do have this software (Faber et al., 2002). A single-case study performed by Nee (2009) investigates what benefits that follow after implementing a WMS. The case study indicates that a WMS eliminates manual errors, reduces labour costs, increases productivity and that less time is spent on searching for deviations. The WMS implementation gave a better overview of completed and upcoming tasks resulting in an enhanced planning. The case company managed to reduce safety stocks simultaneously as increasing the service level.

**Table 5. How a WMS supports warehousing operations**

<b>Warehouse Operation</b>	<b>Improvement with WMS</b>	<b>Reference</b>
<i>Receiving</i>	With the WMS, the personnel will know when goods will arrive to the warehouse and can easily check if it is the right goods of the right quantity.	Bartholdi and Hackman (2010)
<i>Storing</i>	The WMS can facilitate goods management, which can lead to reduced inventory levels and safety stock levels. The WMS can also tell where to store goods and utilize space better.	Faber et al. (2002); Nee (2009)
<i>Picking</i>	The WMS can see orders that have to be picked, create a pick list and optimize the picking route with respect to the shortest path.	Bartholdi and Hackman (2010); Faber et al. (2002)
<i>Shipping</i>	The WMS will tell when and how the goods will be shipped and provide packaging instructions.	Bartholdi and Hackman (2010);
<i>Returns</i>	Information about when and why goods will be returned can be obtained with a high end WMS.	Bartholdi and Hackman (2010);

## RFID

Warehousing activities must be enhanced with new information technology to stay competitive (Karagiannaki et al., 2011). Synchronizing material and information flow and reduce inventory discrepancies is one of the most significant questions warehousing managers are facing (Wang et al., 2010). WMS was adopted with the purpose to gather warehousing operations data to be able to solve problems with material handling (Poon et al., 2009). Though, the current WMS face difficulties regarding retrieving timely and accurate information about the warehousing operations. The problem is derived from WMS's incapability of providing real-time data. Information inaccuracy is unavoidable since human errors are inescapable when using a WMS (Poon et al., 2009). Incorrect information regarding inventory levels, warehouse capacity and storage locations will lead to inaccurate reports generated by the WMS as illustrated in Figure 6. Imprecise reports cause the warehouse staff to make untrustworthy material handling decisions. It is therefore important to integrate an intelligent system with real-time and automatic data retrieval features in the warehouse. RFID is the most common technology to solve this problem and has been widely adopted (Poon et al., 2009).

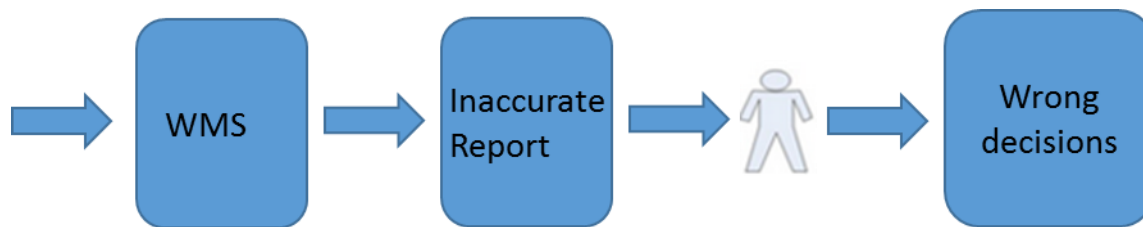


Figure 6. Frequently occurred problem in warehousing (Poon et al., 2009)

RFID is a technology that uses radio frequency signals and space coupling by which it can achieve automatic identification of moving or static targets through non-contact transmission of data (Zhang and Lian, 2008). An RFID system consists of three parts: a tag, antenna and reader (Hou, 2011). The tag consists of radio frequency coupling components and chips where each tag has got a unique code. The reader can read or write tag information by decoding the radio frequency signals. The antenna has the mission to radiate radio frequency waves and receive the signals sent by the tag and enables communication between the reader and the tag. When the tag is within the working area it can receive radio frequency signals sent by the reader. The coupling component in the tag can activate the chip by using energy from induced current. The code in the chip will be sent back to the reader. The reader decodes the information and prepares the retrieval of data processing of the upper controlling computer. Communication between the reader and the tag allows the location of the item to be recorded and the information transferred to a server (Ngai et al., 2008).

In warehouses, a tag can be attached to each unit of goods. When the goods enter the warehouse region, the RFID reader will automatically read the tag information and transfer it to the WMS. RFID can provide support for decision making regarding placement of goods. It will shorten distribution time and improve the utilization degree of warehousing space (Hou, 2011). Benefits with RFID are more effective packing and loading of goods, possibility to check product source, have an effective quality surveillance system and possibility to track material flow (Zhang and Lian, 2008). It can further enable faster receiving and

shipping operations and an improved order fulfillment rate (Ross et al., 2009). RFID can facilitate all warehousing operation by providing easier communication (Ross et al., 2009). For a clarification of how the warehousing operations are affected by RFID, see Table 6.

Table 6. How RFID improve warehouse operations

Warehouse Operation	Improvement with RFID	Reference
<i>Receiving</i>	Verify that the right product has entered the warehouse in the right quantity. The verification and documentation in the WMS is done faster with RFID.	Zhang and Lian (2008); Ross et al. (2009)
<i>Storing</i>	The optimization of locating goods is easier and the degree of space utilization is improved with RFID since no uncertainty exist of inventory level discrepancies.	Hou (2011)
<i>Picking</i>	RFID enables easier and faster tracking of goods. No time is spent on searching for the goods in the warehouse.	Ross et al. (2009)
<i>Shipping</i>	It is easier to organize loading position for more effective and faster packing and loading.	Hou (2011); Zhang and Lian (2008); Ross et al. (2009)
<i>Returns</i>	If a product should return to the warehouse after it has been shipped, it is easy to ensure product authentication.	Ross et al. (2009)

### 2.3 Video Technology Development

There has been efficiency improvements realized in warehousing from implementing WMS and RFID. These technologies can store information about goods and transactions, which facilitate warehousing. Although, WMS fails to deliver timely and accurate information since it is lacking the real-time feature (Poon et al., 2009). RFID provides a way to deal with this problem. Video technology can further contribute when analyzing what has happened in a warehouse and provide a way to capture events on video. Technology companies are pushing video solutions onto warehouses. Video technology enables recording of events, known as video monitoring and analysis of video sequences, called video analytics. To clarify the relationship between the technical terms a schematic illustration in Figure 7 is presented.

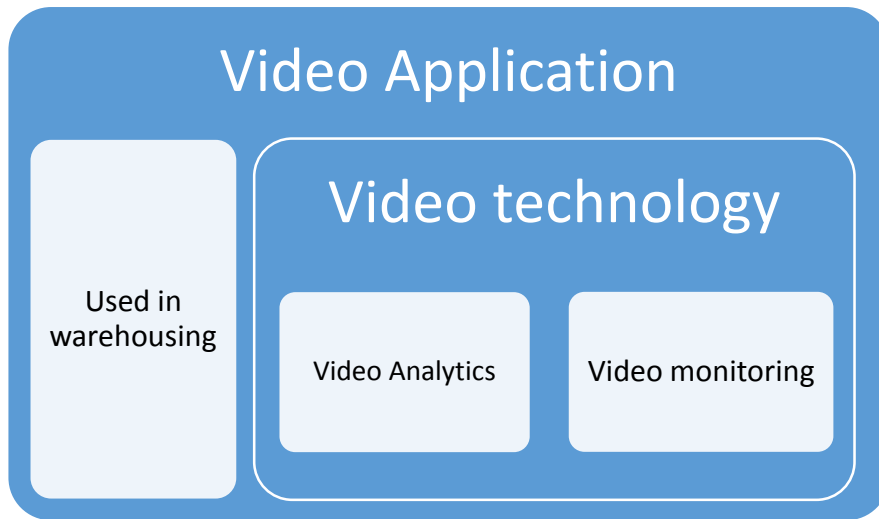


Figure 7. The elements in video application and video technology (Danielsson and Smajli, 2015).

Video application, an overall term conducted by the authors, means that cameras are used for improving warehousing efficiency. Video application is with other words when video technology is adapted in warehousing. Video technology is the technique to use cameras for monitoring and analyzing film sequences. It can be used for measuring performance metrics, real time analysis to engage in immediate action or for extracting events from previous recorded material. Video analytics is the term to describe computerized processing and analysis of video streams (Agent Video Intelligence, 2010). The video analytics enables analysis of the material, which can be made on a computer or directly on the camera (Axis, 2015c). Video analytics can be used by itself and generate data independently as a spreadsheet or together with video monitoring. Video monitoring includes cameras that can record the event, a storage solution so recorded material is saved, a network infrastructure to enable communication between units and software for managing the system known as a Video Management System (Axis, 2013; Axis, 2015d). A possible setup is illustrated in Figure 8. A web browser can be used for live viewing of video but for handling recorded material a video management system is needed (Axis, 2013). The system can be integrated with warehousing's WMS (Axis, 2014a) or RFID (GuardRFID, 2012).

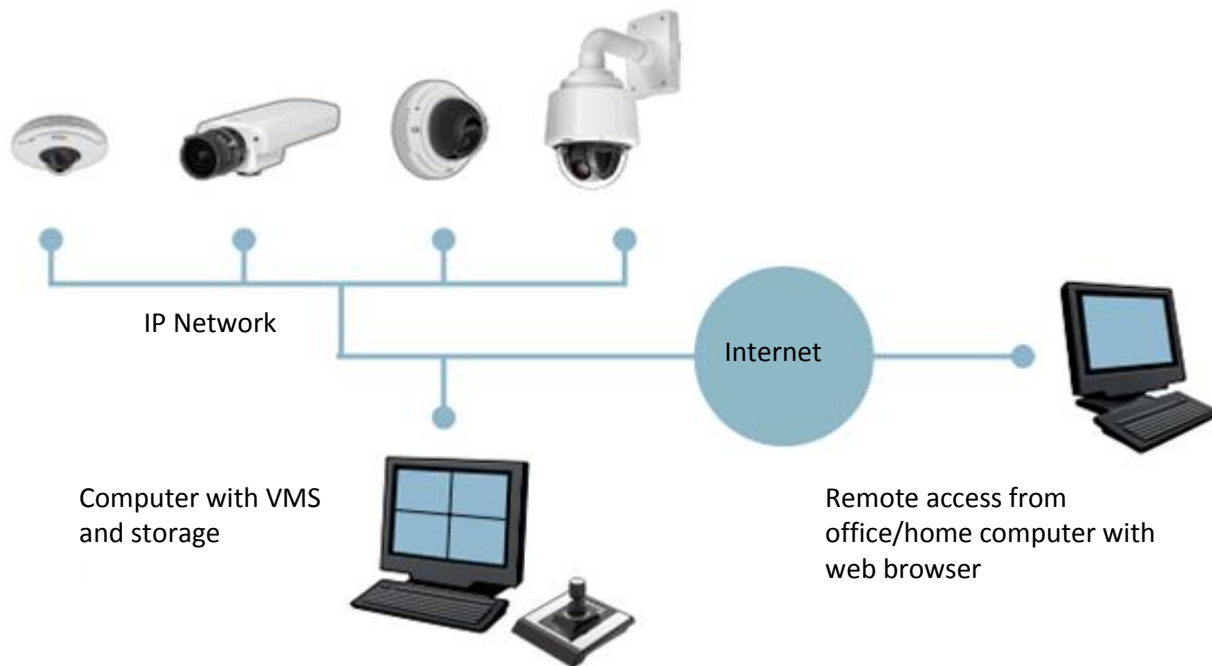


Figure 8. Monitoring system. (Axis, 2014c)

There are several ways of using video that make it suitable for warehousing. In some cases, the technology is already applied in warehousing, otherwise on other market segments. Available video analytics that possibly can be used within warehousing are summarized in Table 7.

Table 7. Available video technologies

Video technologies	Description
<i>Visual goods tracking</i>	Track goods' movement through the warehouse, enabling more efficient handling of complaints. Useful for recording deviations.
<i>Barcode recognition</i>	Read barcodes simultaneously, of different types and through plastic film.
<i>Heat map</i>	Identify crowded areas by analyzing movement.
<i>Dwell time</i>	Estimate the time an object has been standing at a place.
<i>Counting objects</i>	Count the number of objects passing the camera's view.
<i>Queue management</i>	Estimate how long a queue is and take appropriate actions.
<i>Trip wire</i>	Notice if an object crosses an area.
<i>Face recognition</i>	Identify a person by comparing with images in a database.
<i>Left object</i>	Notice if an object has been left.
<i>Removed object</i>	Notice if an object has been removed.
<i>Object identification</i>	Identify what kind of object the camera is viewing.
<i>Volume measurement</i>	Estimate dimensions of a good.

Visual goods tracking is a video application based on video monitoring that has been implemented in warehousing. If a product's identification number is entered into the VMS all related images will be accessed, which makes it possible to view the product's physical flow in retrospective (VLS, 2015). It increases warehousing transparency and reliability. Visual goods tracking can be used for damage analysis and transfer of liability (Divis, n.d.). Visual goods tracking can be used to handle complaints, both towards supplier and customer. Being able to prove that the product was already damaged when it entered the warehouse or that it was perfectly handled by the warehouse staff can be valuable. It might save the warehouse both time and money by avoiding penalties, extra transportation or searching through video material (VLS, n.d.a). Axis also markets their solution as a way to improve operations by identifying education needs and improvement areas (Axis, 2015e).

Barcode recognition is a video application that can be used instead of the traditional laser-based scanners. A camera allows faster barcode reading than laser scanners (Cognex, 2013). Cameras can identify barcodes in any orientation and on all surfaces. There are some readers that can read through plastic film and even read damaged barcodes (Cognex, 2013). Examples of poor quality barcodes that image-based readers can interpret are presented in Figure 9.



Figure 9. Readable barcodes by Cognex's solution (Cognex, 2013)

A heat map visualizes what areas that are more trafficked. This is done by analyzing the movement in an area during a time interval. An example of this is provided by 3yteknooloji, a Turkish company active within vision intelligence. 3yteknooloji (2015) is marketing their heat map solution for stores to analyze their customer traffic behavior by presenting a colour schemed image of the area. It can be used for designing the store layout, set planning schedule and localize bottlenecks. Dwell time is closely related to the heat map function. It is used in the retail market to let stores know what draws the customers' interest and for

how long they are standing at an area (Cisco, n.d.). It is currently used as a way for stores to identify how attractive their displays are. Counting is another video analytic that can count how many customers there are in certain parts of a store (Axis, 2014b). Statistics can be obtained and used to evaluate sales. It can further be developed into queue management that has the functionality to count the length of queues. It enables the system to send alerts when queues are getting to long in the store (Axis, 2014b). The tripwire analytic is used for alarming when a person is crossing a virtual line drawn in the camera's field of view. The analytic is illustrated in Figure 10 where a person is about to cross such a line.

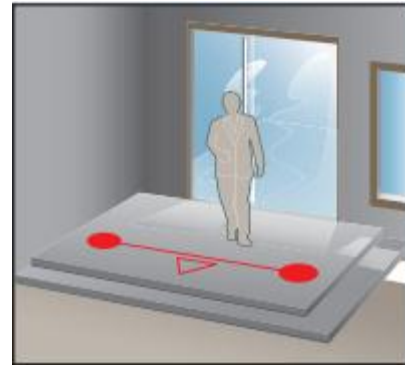


Figure 10. Tripwire after entrance. (Axis, 2012)

Face recognition is a video analytic used for identifying faces. The cameras can with this video analytic identify blacklisted persons or grant passage for authorized persons (Herta, 2015). Another video analytic is left object that alarms if an item is left during a longer time without its owner being present (Clearview, 2015). A closely linked video analytic is the removed object function that detects if an item is absent from the image (Technoaware, n.d.). If an item has been present in the camera's view and is later removed, the system will identify that gap and send an alarm. Object identification can with the help of a camera identify an object of a predefined shape. It can also be used for quality inspection to ensure that the product is of the right quality (SICK, 2013). Measuring volume is currently possible with lasers. In this case, an object's dimensions are estimated by a beam of laser. Another way of estimating goods' volume is by using video technology. Ferreira et al. (2014) highlight the benefits with volume measurement using Microsoft Kinect, a vision based technology, is highlighted. The authors explain that video technology has application areas in the field of warehousing. Microsoft Kinect features an RGB and depth camera that facilitates a fast and relatively high resolution solution for depth sensing.

There are other technologies than video that can be applied on warehousing. SICK is one of the world leading companies on sensor solutions for industrial applications (SICK, 2015). They have developed a sensor-based system that detects overhanging objects. The system can help protect people operating on the floor, avoiding injuries related to falling objects (SICK, 2014). This is illustrated in Figure 11. SICK has also implemented solutions for identifying pick error and verifying pick quantity (SICK, 2014). The right item selection can be verified by using light grids. If the operator selects an item from the wrong storage area, a signal will let the operator know. Photoelectric sensors identifies if the operator has picked too many items from the pick bin (SICK, 2014).



Figure 11. Pallet overhangs. (SICK, 2014)



## 2.4 Barriers for implementation in warehousing

This research will identify and analyze barriers for implementing video technology in warehousing. A barrier is an obstacle that negatively affects adaption of new technology in warehousing. There are many types of barriers depending on research field. Research related to supply chain information integration has resulted in a classification of barriers divided into three groups: behavioural and cultural barriers, technical barriers and business and supply chain related barriers (Harland et al., 2007). The categorization is exemplified in Table 8.

Table 8. Kinds of supply chain barriers, extraction from Harland et al., (2007)

Type of barrier	Example
<i>Behavioural and cultural</i>	Fear of losing personal touch, reluctant to use new system
<i>Technical</i>	Security concerns, incompatibility
<i>Business and supply chain related</i>	Long term relationships with some suppliers, low volume business

Previous empirical research has focused little on warehousing issues (Marchet et al., 2015). General barriers to technology implementation in warehousing are therefore difficult to find. Although, barriers for implementing information communication technologies (ICT) in logistics are common to all types of companies (Krmac, 2012). They do however differ slightly in relation to business company size. Various studies indicate that a lack of awareness of potential benefits with ICT is the greatest barrier to implementation (Krmac, 2012; Harland et al., 2007). Research concerning integration of automation in warehousing has found many barriers to implementation. The most common obstacles are estimated to be high investment cost and risk of interrupting warehousing operations during implementation (Marchet et al., 2015). Barriers connected to implementation of RFID are foremost tag price, lack of standardized technology and the price/performance ratio (Ross et al., 2009). Barriers to implementation of ICT, automation or RFID systems are listed in Table 9.

Table 9. Examples of barriers for implementation of technology in warehousing

Barrier	ICT	Automation	RFID	Reference
<i>Resistance to change</i>	x			Krmac, 2012
<i>Integration problems</i>	x			Krmac, 2012
<i>Investment cost</i>	x	x	x	Marchet et al., 2015; Baker and Halim, 2007; Ross et al., 2009; Krmac, 2012
<i>Price/performance ratio uncertainty</i>	x	x	x	Marchet et al., 2015; Ross et al., 2009; Harland et al., 2007; Krmac, 2012
<i>System reliability</i>	x	x		Marchet et al., 2015; Baker and Halim, 2007; Krmac, 2012
<i>Interrupting warehousing operations</i>		x		Marchet et al., 2015
<i>Loss of flexibility</i>		x		Marchet et al., 2015; Baker and Halim, 2007
<i>Change in culture</i>		x		Baker and Halim, 2007
<i>Lack of standardization</i>			x	Ross et al., 2009

Even though the barriers are extensive, companies have found ways around them to overcome their reluctance to implement technology (Marchet et al., 2015). Although, examples of how to avoid barriers in warehousing are scarce in literature. Two ways could be to share information and plan the technology start-up phase (Marchet et al., 2015).

### 3 Development of Process Framework

Previous chapters have presented warehousing and its operations together with how different technologies can support them. The literature also covered barriers that prevent implementation of technology in warehousing. All components are put into a process framework visualizing the relationship between them. An explanation to the framework will be given as well as the connections between the ingoing building blocks. The framework will be used when performing the empirical part.

#### 3.1 Purpose with a process framework

The purpose with the framework is to provide a way to analyze the current state of a warehouse. The analysis is made with regard to warehousing type, operations, barriers and technology used for improving warehousing efficiency. The first part of the framework illustrates how the elements relate to each other. The second part of the framework illustrates in what way WMS and RFID enhance warehousing operations. The research will investigate the need for video in warehousing. Once the analysis of the empirical study has been made, video is added to the framework, explaining how video can enhance warehousing efficiency. The process framework will also contribute with a method for conducting the empirical study. In Figure 12 and Table 10, the process framework's both parts are outlined.

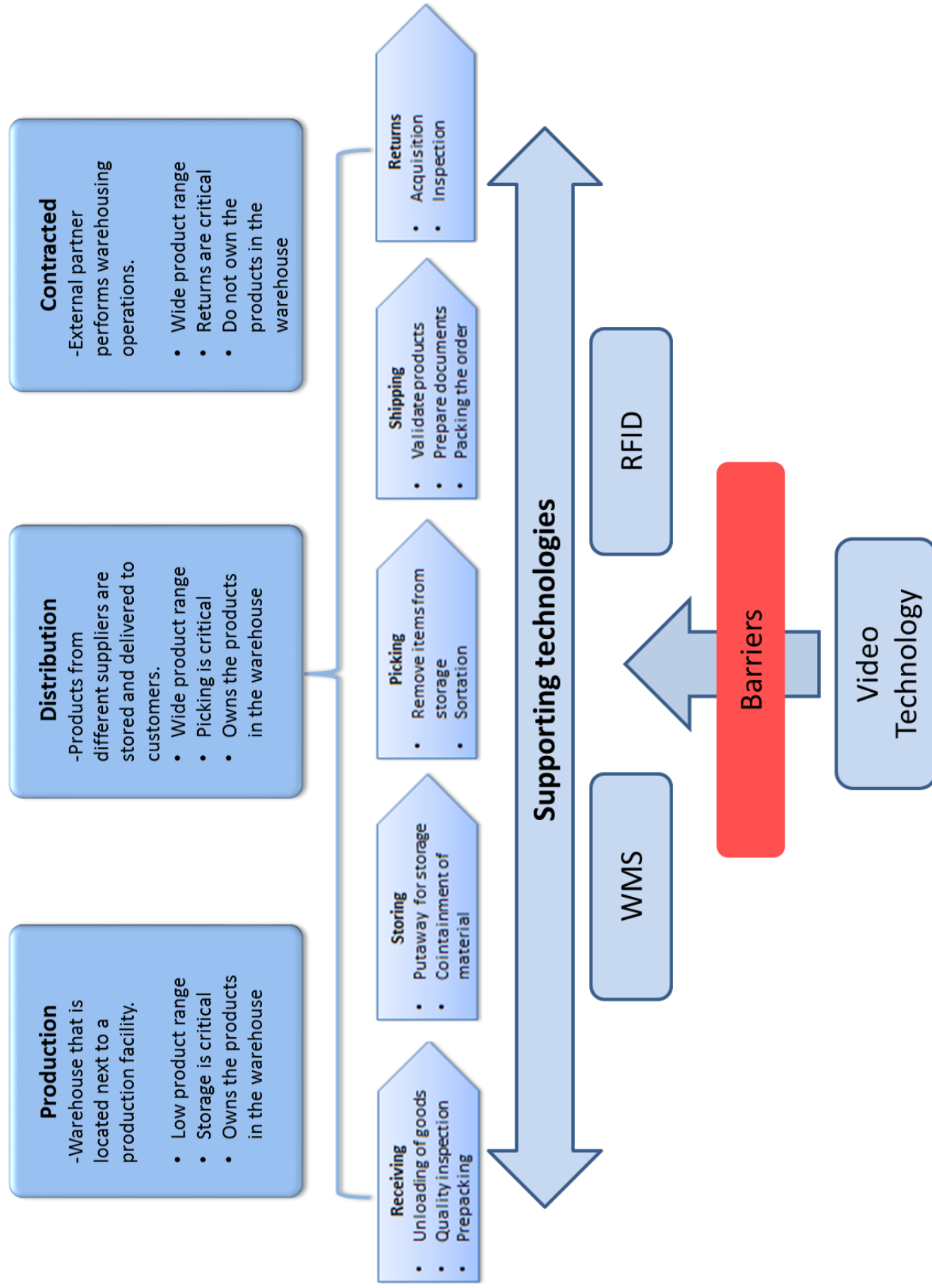


Figure 12. First part of the Process framework (Danielsson and Smajli, 2015)

Table 10. Second part of the Process framework (Danielsson and Smajli, 2015)

Operation	WMS	RFID
<i>Receiving</i>	Facilitates product and quantity verification	Faster product verification and registration
<i>Storing</i>	Reduced inventory levels	Improved space utilization
<i>Picking</i>	Optimize picking route	Faster tracking of goods
<i>Shipping</i>	Packaging and consolidation information	Faster loading procedure
<i>Returns</i>	Information about when and why products are returned	Verify product authentication
<i>All</i>	Storing of information	Real time data capture

### 3.2 Explanation of the framework

The first part of the framework starts by distinguishing warehousing types. Depending on warehousing type, the daily work and objectives can differ. Literature presents various ways of categorizing warehousing. The categorization presented by Berg and Zijm (1999) is chosen for this framework including distribution, production and contracted warehouses. In production warehouses, the company itself owns the products since they have manufactured them. Contracted warehouses are managed by third party companies that perform warehousing activities without owning the products. Distribution warehouses on the other hand have once bought the product and are distributing it on to resellers or customers. The classification enables exploring the question of liability. Some video applications could direct the issue of deciding who is responsible for product incompleteness when handling complaints. The classification that considers liability is therefore appropriate to use. Further, the literature covering the categorization indicates what operations the different warehouses should focus on. Distribution warehouses should focus on effective order picking (Rouwenhorst et al. 1999). Production warehouses are concerned with storage and contract with return logistics (Min and Ko, 2008). When analyzing the warehousing operations, the authors have considered receiving, storing, picking, shipping and returns. These operations do not overlap each other and have a clear definition. Already supporting technologies are also included in the first part of the framework. The video technology is not yet used in warehousing and is facing implementation barriers. The second part of the framework, as visualized in Table 10, describes how WMS and RFID support warehousing operations. The ambition is to expand the framework by including how video applications facilitates warehousing.

## 4 Methodology

The chapter aims at describing the methodological choices made in the research. Having a well defined research methodology provides a systematic way of solving the research problem. It is important for the researchers to understand the underlying assumptions for different research methods in order to make an adequate decision (Kothari, 2011). Choices made regarding research strategy and design are therefore presented. In connection to the research design a presentation of the case companies is given. A motivation of qualifying criteria, process framework and research trustworthiness is presented followed by an explanation of how the study is performed.

### 4.1 Research Strategy

The study's research questions ask how different types of warehouses can benefit from video technology and how barriers prevent implementation of video technology in warehousing. The research questions can indicate what research strategy to use. If the questions express a need to identify "how" and "why" a phenomenon occurs, the examiners should lean towards using case studies (Yin, 2014). If the study requires an extensive and in-depth investigation of the phenomenon, a case study is suitable (Yin, 2014). Since the report's research questions are of the "how" character, it is appropriate to perform a case study. The research is about investigating a new technology where very little research has been conducted. Meredith (1998) concludes that if the aim is to develop or extend theory one must ask the question "why" and understand the problem. Therefore, many researchers tend to believe that rationalist methods like optimization or statistical modeling are more meaningful for testing and verifying existing theory. Case studies on the other hand are more appropriate when it comes to generating or extending theory (Meredith 1998). Since the ambition is to generate theory, case studies is the chosen research strategy. Case studies is one the most powerful research methods in operation management, particularly when developing new theory (Voss et al., 2002). Situations when case study is recommended as research strategy are outlined in Table 11. The table provides strong support for the chosen research strategy since the study explores a new technology and build theory in this area.

Table 11. Matching research purpose with methodology, Voss et al. (2002)

Purpose	Research question	Research structure
<p><i>Exploration</i></p> <p>Uncover areas for research and theory development</p>	<p>Is there something interesting enough to justify research?</p>	<p>In-depth case studies</p> <p>Unfocused, longitudinal field study</p>
<p><i>Theory building</i></p> <p>Identify/describe key variables</p> <p>Identify linkages between variables</p> <p>Identify “why” these relationships exist</p>	<p>What are the key variables?</p> <p>What are the patterns or linkages between variables?</p> <p>Why should these relationships exist?</p>	<p>Few focused case studies</p> <p>In-depth field studies</p> <p>Multi-site case studies</p> <p>Best-in-class case studies</p>
<p><i>Theory testing</i></p> <p>Test the theories developed in the previous stages</p> <p>Predict future outcomes</p>	<p>Are the theories we have generated able to survive the test of empirical?</p> <p>Did we get the behavior that was predicted by the theory or did we observe another unanticipated behavior?</p>	<p>Experiment</p> <p>Quasi-experiment</p> <p>Multiple case studies</p> <p>Large-scale sample of population</p>
<p><i>Theory extension/refinement</i></p> <p>To better structure the theories in light of the observed results</p>	<p>How generalizable is the theory?</p> <p>Where does the theory apply?</p>	<p>Experiment</p> <p>Quasi-experiment</p> <p>Case studies</p> <p>Large-scale sample of population</p>

According to Table 11, it is suitable to perform in-depth or multi-site case studies when exploring or building theory. Case studies were performed with several companies, known as multiple case study. The objective was to better understand the phenomenon and to extend generalizability (Meredith, 1998).

## 4.2 Research Design

### Theoretical sampling

Sampling from a chosen population is unusual when building theory. Cases can instead be chosen for theoretical reasons, known as theoretical sampling (Eisenhardt, 1989). Cases should not be chosen randomly but rather in such a way so they can extend existing theory or chosen to fill theoretical categories. For this research, the theoretical sampling has been made with the intent to fill theoretical categories. The sampling filled different warehouse types, more precisely distribution, contract and production warehouses. When sampling the case companies, one must decide how many varying aspect to consider. It depends on how many independent variables to include (Meredith, 1998). An independent variable is a factor that can be altered and will affect the dependent variables. Examples of independent variables are order quantity or frequency and an example of a dependent variable is cost. For increasing generalizability it is a good idea to include as many independent variables as possible (Meredith, 1998). Other situations that concern these factors will also be covered in the theory. Implementing Meredith's (1998) theory on this research implies that different warehousing characteristics should be studied within every type of warehouse. For this reason a variety of companies were included in the study. Companies with diverse turnover, automation degree and size of warehouse contributed to a research with many independent variables. Including several independent variables ensured a wide research scope. To deduce relationships between warehouse type and video technology, it was important to perform as many case studies as possible. However, case studies are very time consuming and it is difficult to get access to the companies (Meredith, 1998), therefore restrictions were made. Nine case studies, three within each warehouse type were involved since that was suitable for the scope and the time frame for this thesis. It was important to fill the categories with cases until being sure that the category was saturated (Glaser and Strauss, 2009). No new ideas were generated in the last third of the visits, indicating that the research was saturated. Including more companies would not generate new information.

### Qualifying criteria

Performing nine case studies required a high quality of the interviews. The quality was ensured by setting criteria the companies must attain to enroll in the study. The first one, a technical criteria, was to ensure that the warehouse performed many transactions, indicating the need for supporting systems. The authors wanted to involve warehouses that were using a WMS or a module in the ERP system to manage warehousing operations. If a WMS is not used, it might be because the number of transactions is small. Companies lacking a WMS have harder to compete with other companies (Faber et al., 2002). Setting the use of a WMS as a qualifying criterion guarantees a certain degree of warehousing complexity. The importance of having a WMS was highlighted even more during a visit at a smaller warehouse. The visit was performed in the beginning of the research as a pilot study. Some warehousing operations were not running smoothly and there were areas that needed improvement. However, no recommendations of video technology applications could be made since the basic information systems were not in place. The warehouse's problems could perhaps have been solved with a WMS. Warehouses that do not have a WMS are probably not early adaptors of new technology and are not the target warehouses for this study. The second criterion is an economic one, concerning the market value of outgoing goods from the visited



warehouse during a year. The criterion is to confirm that a certain extent of warehousing is performed at the local site. The authors claim that there are two variables that have an impact on the value of outgoing goods during a year; product value and accumulated volume shipped during a year. A matrix with these two variables has been constructed in Figure 13 to illustrate what warehouses are suitable for this research. Companies with either a high accumulated volume shipped per year, high product value or both are of interest.

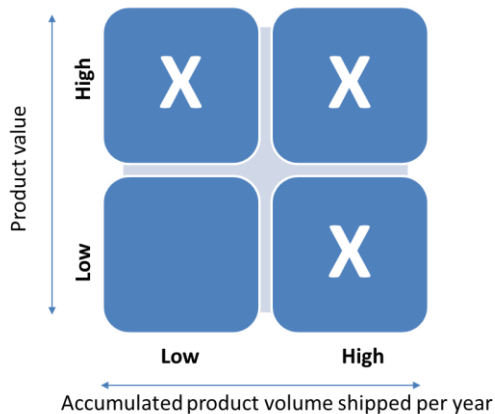


Figure 13. Warehouse relevance (Danielsson and Smajli, 2015)

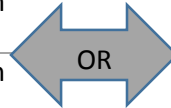
The chosen research criteria for the case companies are:

1. Use of WMS or a special module in a ERP system
2. The market value of goods shipped from the local site should exceed 1 billion SEK yearly

Managers for larger warehouses will hopefully be knowledgeable about warehousing and be innovative about how video can improve their warehouse. These managers might also be keener on investing than small-scale warehouse managers. The authors have determined that the value of outgoing goods from the warehouse during a year have to exceed 1 billion SEK. The criterion was set with respect to the pilot study, where the visited warehouse only shipped products worth 300 million SEK. The low value of outgoing goods in combination with the low extent of performed activities made it more difficult to find applications areas for the video technology. The European Commission has divided companies into different categories depending on enterprise extent. The categorization is done with regard to the number of employees and annual turnover. An outline for the classification can be seen in Table 12. Companies not included in this classification have more than 250 employees and a turnover exceeding 50 million euros. These are considered to be large companies (European Small Business Alliance, 2011). Only large companies have enrolled in the study.

Table 12. Categorization of enterprises according to the European Commission (2003)

Enterprise category	Headcount: Annual work unit	Annual Workload	Annual balance sheet total
<i>Medium sized</i>	< 250	<€50 million	<€43 million
<i>Small</i>	< 50	<€10 million	<€10 million
<i>Micro</i>	< 10	<€2 million	<€2 million



### Pilot Study

An activity profile with specific warehouse information and an interview guide were developed early in the research process. Before conducting the multiple case study the concept was tested on a pilot company. A visit to the collaborating partner's own local warehouse was arranged. The warehouse performed activities like assembling, quality testing and labeling. The warehouse was one of many distribution warehouses belonging to the collaborating partner. The qualifying criteria considering the use of a WMS and value of shipped goods were put to test. The visited warehouse did not use a WMS and shipped goods worth 300 million SEK yearly. If the authors would come to the conclusion that this warehouse would benefit from video technology the hypotheses should be rejected. A closer presentation of the company can be seen in Table 13. Another reason for conducting the pilot study was to validate the interview guide.

Table 13. Activity profile for Pilot Company

Metric	Pilot Company
<b>Company information</b>	
Industry	Electronics
Global turn over	5.45 billion SEK
Number of employees global	1 900
Globalization	Offices in 40 countries
<b>Warehouse information</b>	
Kind of WH	Distribution
Area of warehouse	6 500 m <sup>2</sup>
Seasonalities	None
Value adding activities performed in warehouse	Labelling, quality testing
Number of employees in warehouse	80
Operators per shift	30
Number of shifts per day	1
Vehicle equipment, type and amount	6 forklifts
Automated operations	None
Information system (WMS)	Paper + a module in IFS
Number of scanning points	7
Using RFID in warehouse	No
<b>Ingoing goods</b>	
SKU Definition at receiving	Pallets
<b>Storing</b>	
Type of storing system	Single deep racks
Number of storage locations	3 500
Dedicated or shared storage	Shared
Number of SKUs	3 800
Introduction of new SKUs	320 new SKUs in 2014
<b>Outgoing goods</b>	
Value of units shipped per year	300 million SEK
Number of order-lines per day	120 - 150
SKU Definition at shipping	Pallets

Conclusions were made that the authors' hypotheses were well motivated. The warehouse only shipped goods worth 300 million SEK annually, which was too little to attain the benefits from many video applications. The flow of goods was not extensive, generating in a lower improvement potential. The lack of WMS caused difficulties in material handling that could be solved with the introduction of a WMS. For these reasons, the criteria were maintained. An insight to what contact person to interview at the warehouses was also achieved. It was concluded that the contact person should be a warehouse manager or likewise. The pilot study also generated some video application ideas, which were added to the interview guide. The guide was altered with respect to the performed meeting for facilitating communication and clarification. The modifications done were not extensive since the concept worked

well during the pilot study. The setup could be used for the multiple case study. No further research or pilot studies needed to be performed.

### **Case companies**

Key information about the nine case companies is presented in Table 14. A presentation of company and warehousing operations is given for each of them. Contracted warehouses are named C1, C2, C3; distribution warehouses are named D1, D2, D3 and production warehouses are named P1, P2 and P3. For more information about the case companies, see their respective activity profiles in appendix 8.4.

Table 14. Information about the nine case companies

Metric	C1	C2	C3	D1	D2	D3	P1	P2	P3
Industry	Electronics	Footwear, food, body lotion etc.	Transportation + storing B2B goods	Food	Mechanical spare parts	Electronics, e-commerce	Beverage	Fast moving consumer goods, snacking	Automotive
Global turn over (billions SEK)	182	39	62	99	102	1.9	5	304	92
Area of warehouse (square meters)	22 500	107 000	110 800	62 500	10 000	12 000	14 000	6 860	15 000
Number of employees in warehouse	70	190	100	800	100	74	13	21	160
Automated operations	Limited	Sorting conveyor belts	Limited	Receiving to picking	Storing + some picking	Conveyor belt from packing to shipping	Receiving to shipping	Receiving to picking	Returns
Number of storage locations (pallet positions)	25 000	110 000	91 000	250 000 pallet positions	350 000 box positions	3 000 pallet + 8 000 box positions	24 000	22 140	25 000
Number of SKUs	35 000	300 000	10 000	5 000 - 7 000	80 000	31 000	400	300 - 350	16 000
Number of order-lines per day	6 000 - 7 000	22 000	18 000	250 000	7 000 - 8 000	6 000	40 - 800	416	4 500

## **Company C1**

C1 distributes electronics on behalf of their customers. C1 receives goods in pallets and cartons. If a good is damaged at arrival, a picture is taken to document the fault. The photo is added to a database for handling complaints. All types of complaints, covering damaged incoming goods and returns, are handled by an external part to avoid the risk of disagreements. The non-damaged SKUs are stored depending on type of customer with respect to an ABC-classification. The ABC-classification ensures that popular SKUs are placed at more convenient places to facilitate picking. Picking is performed using forklifts or man labour, depending on SKU. All picked items are checked at a fix pick and pack station prior shipping. The most challenging operation at C1 is picking, connected to their problems with pick errors. They tried to solve this issue by scanning all objects before closing an order. Picking is also time consuming since there is a wide range of small orders, leading to a high magnitude of picks. Altogether, picking demanded many more operators than other operations. Company C1 has two ways of measuring their performance. The first is delivery reliability, e.g. sending the right product at the right time. C1 has a second metric that is productivity, which they measure differently depending on how they are paid by their customers. Examples of productivity measures are orderliness per day and picks per day. C1 experiences difficulties with measuring productivity. Measuring picking time would have been preferred since this is a cost driver.

## **Company C2**

Company C2 provides logistics solutions to their customers and handles a wide range of products. C2 has two hubs located on the same site, where the e-commerce hub was visited. The warehouse has a dedicated flow for each of C2's customers. Goods enter the warehouse through different gates depending on customer. After the goods have been scanned and registered in the WMS, the pallets and containers are split in smaller handling units. The products are then transported by forklifts to be stored at their rack position. Forklifts drivers scan the products in every transaction, e.g. receiving, put away, picking, quality inspection etc., to avoid errors. The handling of e-commerce products results in a high return flow. It was highlighted that the amount of returns could be as high as one third of all products for some customers. Incoming returns are therefore handled at a separate part of the warehouse where the products are inspected and stored again. The most challenging operation is considered to be handling of returned goods, due to the large volume of returns. The most time consuming operation is picking since products are handled in smaller quantities compared to incoming goods. C2 measures the return operation in two ways. One metric considers the amount of returns that are coming in daily and the second metric measures returns handled per day. The company aims for reducing the handling time per return. Considering the picking operation, C2 measures amount of pick lines performed per hour and the number of pick errors made.

## **Company C3**

Company C3 offers logistics services where the visited warehouse has a cross-docking and a warehousing service hub. The service hub is known as Solutions. In the cross-docking hub, products are received and shipped the same day. For the Solutions hub, products are stored and includes more operations. At the cross-docking hub, the only performed operations are receiving and shipping goods. Products are received

at one end of the warehouse and shipped at the other end, using a flow oriented layout. Products are not stored at the hub for more than a couple of hours before they are loaded again. At the Solutions hub, the warehousing operations are more extensive. Products are received in all kinds of shapes and handling units and transported for storage in single deep racks. Products are stored with respect to customer and picking is performed manually before shipping the products. The Solutions hub also handled the return flow. The most time consuming operation performed at C3 is picking. C3 measures pick errors per order-line and number of picks per hour to evaluate this operation. The most challenging operations are shipping products and handling returns. Shipping the goods is demanding when trucks differ from the time schedule. Since C3 operates in an environment with small time margins it is important that ingoing and outgoing of goods keep a smooth pace. Goods are put in front of a bay in the order it should be sent. If that order is altered, it means extra work for the operators. To evaluate the shipping operation, C3 measured the number of deliveries sent per day. Returns are challenging since it is an operation that deviates from the usual flow of goods. Returns need to be handled separately, which makes it more complex. C3 measured the number of returns handled per day.

### **Company D1**

Company D1 operates within the food industry and is one of the leading retail companies in the Nordic region. The warehouse design is divided into four parts considering the product characteristics; freezer, cold/fresh, fruit & vegetables and dry. Products arrive as pallets and are weighted and controlled at the receiving station. Pallets are broken into different handling units like cartons and packages when they are put away for automated storage. The automated parts of the warehouse enable storing on high levels and narrow surfaces but are resulting in difficulties to control stock balance. Depending on type of product, forklifts, conveyor belts or AS/RS transport the products to their storing position. Picking is performed in the same manner before shipping the products. The company handles returns but this is not an extensive operation due to the characteristics' of fresh products. Picking is the most time consuming operation since there is a wide range of SKUs. D1 find the picking operation time consuming but not as challenging as receiving where they experience quality issues with incoming pallets. Quality issues with pallets causes problems for the automated part of the flow. As an example, the whole pallet can be wrapped in plastics, resulting in stop for automation. D1 mainly measures picks per hour to get an overview of the employee's productivity. D1 has the possibility to measure their operations at many ways due to the high degree of automation.

### **Company D2**

The warehouse stores mechanical spare parts that are bought from distributors around the world. Handling spare parts requires a fast and precise respond to customers. The goods arrive in different handling units and are checked before scanning them into the system. Once scanned, the products are placed in miniload carriers or pallets together with other SKUs and are transported on conveyor belts to storage. The warehouse has got a high degree of automation with both conveyor belts and AS/RS. Conveyor belts also transport products to fixed pick stations where operators pick items and pack them. D2 handles returns that have occurred because of pick errors. Due to the small amount of pick errors, the return operation is not extensive. The increased number of SKUs the warehouse must handle makes

storing the most pressuring operation. D2 experiences a lack of storage capacity, resulting in failures from the put away algorithm. Another challenging operation is receiving. D2 wants to increase the flow of incoming goods by handling the products faster and register them earlier in the system. The most time consuming operation is picking due to the large amount of picks. D2 measures the number of errors a customer experiences. The metric is divided into quantity errors, wrong part, missing part in warehouse etc. Many of D2's operations are about minimizing errors. As an example, D2 uses double checks for special urgent parts or sample checks to make sure no picking errors have occurred. D2 uses many metrics to evaluate their operations but does not know how their conveyor belts are performing. There is a need of a metric that describes the state of the conveyor belts to understand their availability and to identify bottlenecks.

### **Company D3**

D3 is one of Europe's largest distributor of electronics within different sub-categories. D3 is already using cameras to improve their operations. More than 100 cameras have been set up to monitor different areas of the warehouse. The received products are directly labeled and scanned before handled further. Depending on size of the good and picking frequency the products are stored at different places in the warehouse. When the products are picked, operators use carriages to pick batches of orders and bring them to fixed pack stations. D3 also manages returned products that are handled at a separate area. The returns occur due to quality or quantity errors or that the customers have changed their mind. In case of customer complaints, D3 goes through all recorded material about the good to identify if the error actually have occurred. The most challenging and time consuming operation at D3 is handling returns. It is the most complex operation since goods must be handled in other ways compared to the receiving operation. Further, D3 has to adapt the handle of returns depending on vendor. Some vendors want the product shipped to a repair center, other want it disposed of. It results in a non-standardized way of handling returns. Another time consuming operation is picking due to the handling of small packages that are managed manually. D3 evaluate their return operation by measuring the number of returns per day and number of customer complaints filed per day. In relation to picking, they use metrics like picks per hour, picking lines per day and number of picking errors to name a few.

### **Company P1**

The producing company P1 is a global provider of alcoholic beverages where all products flow through one production warehouse. Production and warehouse are synchronized in such a way that if one of them experiences issues, the other one will directly be affected. Company P1 has automated almost every operation in production as well as warehousing. Conveyor belts transport products into the warehouse and products are weighted before transported to storage. The products are also transported on a conveyor belt when they are picked for shipping. The only manual work is loading the pallets onto the trucks. Company P1 has scanners installed on the forklifts so they automatically can read goods' barcodes. They have also barcodes in the roof in front of the truck entrance and scanners mounted on the forklifts' roofs. It enables the system to alarm if a good is loaded on to the wrong truck. P1 does also manage returned products, though this rarely occurs. The most challenging and time consuming operation is shipping. It is because that the operation is the only one performed manually and that the containers



must be cleaned before the goods are loaded. The most used KPI for P1 is associated with shipping, which is delivery reliability. P1 measures to what extent their customers receive the product on time. P1 is lacking a way to measure how effective the different operations in the warehouse are, especially the conveyor belts.

### **Company P2**

Company P2 manufactures snacks of different kinds where the warehouse is synchronized with the nearby production unit. When a problem occurs with the production or warehouse, this has a direct effect on the other side. Pallets are received from the production facility by conveyor belts that connect production with the warehouse. The warehouse can also receive finished goods from external trucks. These pallets are manually inspected before placing them on the conveyor belt. Sensors are used to determine pallet dimensions in order to reject those pallets that cannot be handled by the automated equipment. As an example, the palletized good can be standing unstably, causing a collapse when storing the pallets in the high bay storage. Storage is divided in two zones with various temperatures where items with different temperature demands are stored. When pallets are demanded from storage the cranes pick and set them on the conveyor belt that transport them to the shipping area. A small amount of manual picking is performed for less than full pallet orders. These pallets are stored on racks located close to the shipping area to reduce transportation. P2 did not handle returns since there were seldom disputes over customer complaints that P2 could not easily resolve. The most challenging operation is handling outgoing goods due to the limited space and few bays at the shipping deck. The most time consuming operation is receiving since the quality of external pallets are poor and handled manually. Picking is also time consuming even though the total amount of picks is not extensive. P2 measures pick errors and the amount of picks achieved per day and hour. Considering outgoing goods, P2 measures the amount of orders that are managed per day. There is an interest to measure the time a truck has been standing at the bay, known as truck turnover time.

### **Company P3**

Company P3 is a producer of trucks and buses where the visited warehouse provides parts to the manufacturing unit nearby. P3 has implemented RFID in production but not in their warehouse. They consider it too costly since a warehouse requires more tags that cannot be reused in the same way as in production. P3 are developing their scanning procedure since they want to register transactions in the warehouse more extensively than today. Pallets are manually checked at receiving by operators so they correspond to what is expected. Many labels with different barcodes are placed on the pallets and boxes. P3 finds it too time consuming to scan every barcode. They have for this reason chosen to check the units manually. After the goods have been received, the pallets are labelled and put away for storage. P3 places the articles with respect to an ABC-analysis. If the goods are frequently handled they are placed at more convenient locations. Picking could be performed using forklifts for larger units or manual picking for smaller items. Goods are shipped from the same deck as where they were received. P3's warehouse also handles returns from production. Usually the return occurs due to the wrong item has been requested from production. The most challenging operation is receiving the goods since operators manually have to search through every unit to match this with their lists. Storing can occasionally cause problems when P3

experience high demands from production. The most time consuming operation is the picking operation when single items are picked rather than full pallets. P3 measures how long time it takes from a good is received until it is in storage. Considering storage, P3 evaluates their utilization degree. To evaluate their performance on picking, P3 measures how many pick error that occurs per day. If an error occurs, they want to know this directly so they can take immediate actions. P3 is lacking a way to measure if they received the right goods at incoming.

### **Contact person at case companies**

It was important to meet with a knowledgeable person that has an overview of the warehousing operations to identify the need of improvement. Therefore, the case studies were performed in collaboration with a warehouse manager or likewise. A protocol for when the interviews were conducted and whom the authors met with is presented in Table 15. The contact persons' titles varied but it was not considered a problem since the objective was to meet with knowledgeable people in the warehouses. Different titles could imply the same role for the companies. Talking with many people at the case companies before the visit ensured that the authors met with the right person.

Table 15. Pilot and multiple case study protocol

Warehouse type	Company	Contact Person	Experience at case company	Experience in logistics	First interview session (3 hours)	Follow up interview (45 minutes)
<i>Pilot Study</i>	Pilot Company	Assistant warehouse manager	12 years	12 years	3/2 2015	25/3 2015
<i>Contract</i>	C1	Business developer contract logistics	4 years	4 years	12/2 2015	30/3 2015
	C2	Supply chain Developer	1/2 year	1/2 year	6/3 2015	1/4 2015
		Head of logistics development	2 years	6 years		
C3	Head of Projects and Change management	14 years	30 years	16/3 2015	16/4 2015	
<i>Distribution</i>	D1	Operations manager	7 years	7 years	24/2 2015	26/3 2015
	D2	Store operations manager	7 years	24 years	3/3 2015	31/3 2015
	D3	Director of Group Logistics	15 years	15 years	19/3 2015	1/4 2015
<i>Production</i>	P1	Warehouse manager	10 years	28 years	25/2 2015	10/4 2015
	P2	Warehouse and transport manager	8 years	8 years	13/3 2015	27/3 2015
	P3	Logistics developer	10 years	10 years	24/3 2015	2/4 2015
Project engineer		16 years	16 years			

### Time horizons

Before performing the multiple case study, the time horizon was set. A cross-sectional time horizon was chosen since it captures a snapshot of the situation (Johnson, 2010). The opposite is longitudinal research where data collection occurs in many pre-determined points in time. Cross-sectional studies are quicker

to perform (Johnson, 2010) which is suitable for this thesis' time frame. It is enough to analyze a snapshot of the situation since the purpose is to investigate what the need for video technologies is now.

### 4.3 Research process

In the following sections, an outline of how the research was conducted is presented. The research process is divided into a frame of reference and an empirical part. The process follows the steps illustrated in Figure 14. For more information about when activities were performed, see appendix 8.3.

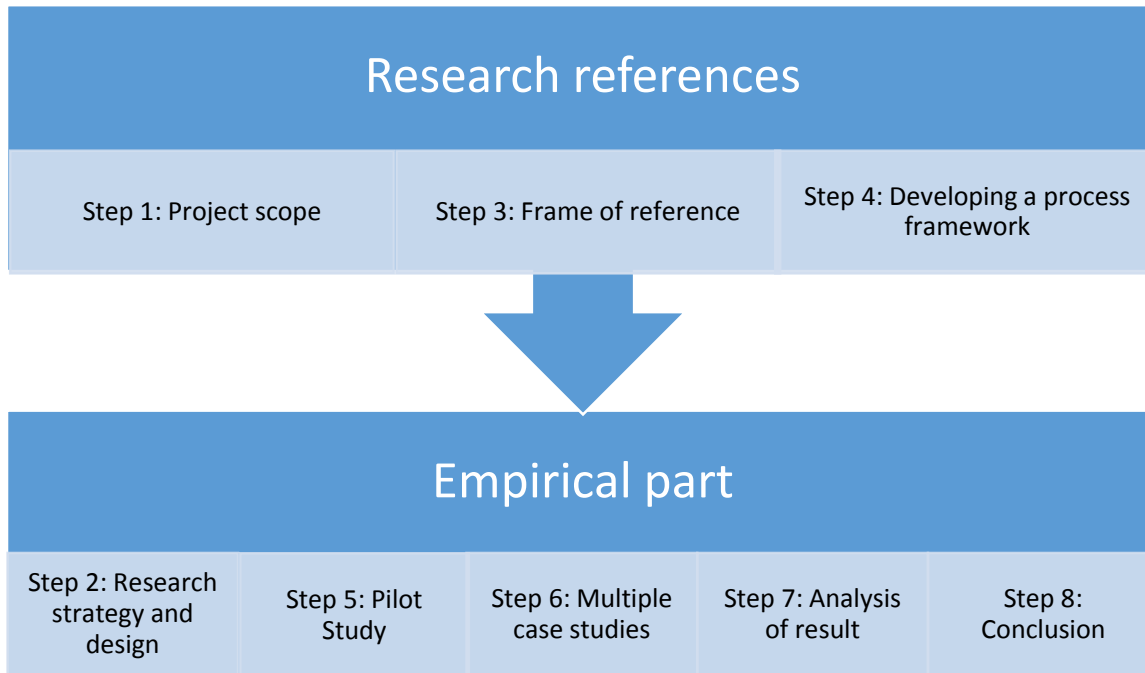


Figure 14. The research process (Danielsson and Smajli, 2015)

#### Step 1: Project scope

The first step was to determine the project scope of the research. The extent of the research and a project plan were conducted together with the collaborating partner. The collaborating partner, Axis, provided information about video technology and distributed contacts with technology experience. A basic browsing in the warehousing and technology literature, using keywords like warehousing, performance, processes and technology, a fundamental understanding of the area could be achieved. The understanding helped when deciding research purpose and questions. The processes were planned not to exceed the time constraint, which was set to 20 weeks.

#### Step 2: Research strategy and research design

To answer the research question a research strategy and design were formulated. This is outlined in section 4.1 and 4.2.

### **Step 3: Frame of reference**

As a third step, a literature review was conducted. Reputable books as well as academic journals were searched in order to find the most relevant information. Finding peer reviewed articles was made by searching through known academic databases like Web of Science, Elsevier, JSTOR, EBSCOHost and IEEE Xplore. Keywords used were: warehouse, warehousing, classification, performance indicators, barriers, processes, operations and technology. Facts were checked against other sources and disregarded if not found trustworthy. The literature review started with a wide scope before narrowing it down. First, broad research questions like warehousing type were considered. After that, the investigation was narrowed down to warehousing operations. Next, information about the research's specific area of interest was handled by examining current available technologies and barriers. Following this approach ensured that the scholars fully understood the overall structure of one layer before investigating an underlying phenomenon. Searching through reputable databases was the approach taken regarding the literature review on warehouses, operations, KPIs, current technology and barriers. However, since network video technology is a new area there is a gap in literature. Considering the time it takes to publish an article in an academic journal, information needed to come from other places. To establish an understanding of what video technology can do, corporate companies' websites, brochures and advertisement videos were sought. Knowledgeable people at Axis were interviewed to better understand the technology.

### **Step 4: Creating a process framework**

In the process framework, the literature review was summarized and the key topics that were most likely to affect the need for video technology were identified. The objective was to identify the most important factors in warehousing and compile them into a framework for how the rest of the study should be performed. Using the framework should facilitate the sample selection and provide support for how to conduct the interviews for the multiple case study. The interview guides followed the framework since it was considered to be the best way to identify warehousing need for video technology. An illustration of how the process framework was conducted can be seen in Figure 15.

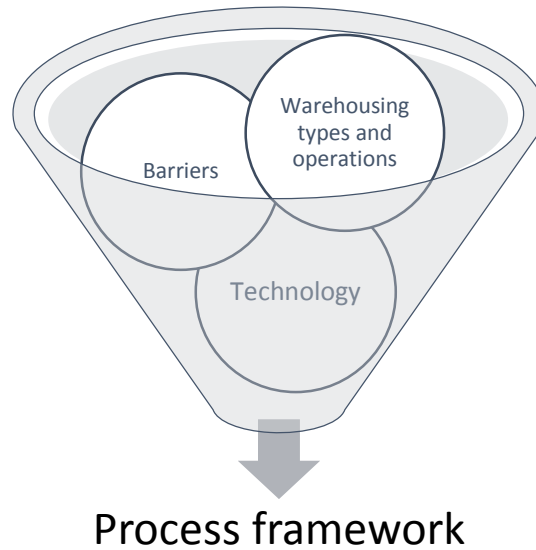


Figure 15. Procedure for developing a process framework (Danielsson and Smajli, 2015)

#### **Step 5: Pilot study**

Information about the pilot study can be found in section 4.2.

#### **Step 6: Multiple case studies**

A multiple case study was performed to answer the research questions. The phenomenon can be studied in its natural settings and conclusions can be deduced from data collection and observations (Meredith, 1998). The conclusions made could be biased from the researchers' cultural and social taint since this affects the understanding of the problem. An appropriate approach to handle this is to observe the phenomenon directly to get to the first source of information rather than the second or third (Meredith, 1998). For this reason the first session of case studies were performed at the companies' premises to minimize the risk of misunderstanding. The follow up interviews were performed over telephone or in person.

##### *First case study session + verification*

During the first interview sessions a tour was given at the case companies' warehouses. The tour was given by the warehouse manager or a person with corresponding knowledge. An activity profile was conducted in relation to this tour. Following the tour, the manager was interviewed according to the interview guide as seen in 8.5. The manager gave overall information about the warehouse's operations and performance indicators to get a better understanding of what aspects were valued. The information gathered was transcribed, summarized and sent to the interviewed persons so they could verify that no misinterpretations had occurred. The output from these sessions were activity profiles for every case company, documentation of interest for old and new video applications and a deeper understanding for the demand from warehouses.

### *Follow up interview with case companies*

After the case studies had been performed, a list of all interesting video applications for the warehouses was comprised. People with video knowledge at the collaborating company were questioned about the applications feasibility. All applications were believed to be currently available or possible in the future. A structured interview guide was set up and sent to the case companies, which can be seen in section 8.6. The follow up interview was performed over telephone or in person. The companies were to grade their interest for every video application and elaborate on how their interest can be increased. Barriers to video implementation were also discussed where the companies chose a maximum of three barriers they find most challenging. How the barriers can be resolved were further discussed. A 5-step Likert-scale where every step was described was used by the companies for grading their interest in video applications. It is common to use uneven-number scales since ambivalent respondents tend to react negatively when they must choose a side for even-number scales (Weijters et al., 2010). Literature states that 5-point Likert scales result in better data quality than 7-point scales. The scale should be fully labeled when interviewing a general population who are not used to questionnaires where the objective is to measure opinions (Weijters et al., 2010). A study performed by Matell and Jacoby (1971) concluded that either ease of rating or reliability of measurement should be used as criteria when deciding how many steps to use. Having a fully labeled 5-steps Likert scale ensures both criteria are met. If only five steps are possible it leaves little room for interpreting grades in different ways, ensuring a more reliable result. It is also easier for the participants to grade the applications if fewer alternatives are available. An extra respond alternative was given for those who were unsure of their interest. A “Don’t know”-option was therefore available. Further, the company could choose the ‘n’-alternative meaning that the solution was not applicable at their warehouse. A pilot study was performed for this part of the research as well. The same pilot company was interviewed and the structured interview guide was evaluated. The pilot showed that no major changes were needed.

### **Step 7: Analysis of result**

When both the interviews with the case companies had been performed the analysis could begin. All gathered data were reviewed and analyzed. Identification of popular video applications was of great importance as were the relationship between warehouse type and video technology interest. Popular video technologies and the main barriers were identified and elaborated upon.

### **Step 8: Conclusion**

As a final step of the study, the research questions were answered and concluding remarks were given. The most promising video applications were presented as were ways of resolving barriers. How video can contribute to making warehousing more efficient was described. At last, some suggestions for further research connected to video technology in warehousing were given.

#### 4.4 Trustworthiness of the research

Evaluation of a research's quality can be made with respect to a number of parameters presented by Boesch et al. (2013). These concepts are listed in Table 16.

Table 16. Criteria for trustworthy research. Boesch et al. (2013).

Concept	Definition
<i>Construct validity</i>	Refers to the extent to which an instrument or method measures the theoretical entity that it was designed to measure.
<i>Internal validity</i>	Is assumed if a causal statement can be made about the effects of experimental conditions manipulated or altered on dependent variables or other conditions.
<i>External validity</i>	Refers to the generality of a finding, such as an effect of a cause-impact relationship and to what degree this finding or effect can be generalized to other populations, settings, situations, cases, etc.
<i>Reliability</i>	Defined by the degree to which a finding is independent from accidental characteristics of the research.

#### Research validity

The first three concepts concern whether or not the research findings are coupled with the research question. The researchers must ensure that the study has examined the right variables. The researchers should also ask the question if the research result can be transferred to other areas. E.g. are the findings generalizable? The method used was a multiple case study where a visit at every company's warehouse was conducted. The visits resulted in a lower risk of miscommunication, making the conclusions valid. There are many ways of classifying warehouses. Since this research was investigating how different kinds of warehouses can benefit from video technology it is important that the categorization is well motivated. The chosen classification considers warehousing purpose and liability, which is important for this study. The construct validity for the chosen classification is therefore considered valid.

An aspect that affects the validity of the research is the trustworthiness of the literature reviewed. The articles used were found in well-known and reputable databases. These articles had been peer reviewed and are deemed as trustworthy. Articles concerning case studies, simulation and questionnaires have been scrutinized offering a wide range of research methods. By crosschecking findings through other methods and sources, the authors have ensured internal validity through data triangulation (Barnes and Vidgen, 2006). Data triangulation could not be applied when researching about video technology. Since some video applications were new, there were few references available. Not ensuring internal validity for video applications is not considered an issue since the research's purpose was to examine a new phenomenon. Ensuring external validity is a struggle for case research as well as for rational studies (Meredith, 1998). External validity is to what extent data can be generalized to a broader population and



different settings. It is important for rational studies that the chosen sample is representable for the entire population. In case studies, on the other hand, there is no need for a representable sample since the cases are not meant to represent a population (Meredith, 1998). Many independent variables are included in this study since companies with varying degrees of automation, technology equipment and storing systems are considered. The diversity implies that polar types within each category has been found, which is beneficial when generalizing findings (Meredith, 1998). The performed research ought to be generalizable due to the varying kinds of warehouses considered.

### **Research reliability**

Research reliability concerns the question if the research result can be replicated. Every person has a true value on every measure that would be obtained if no errors occurred. Due to imperfect measurement instruments, the score we observe may differ from the true value (Fullerton, 1993). The less measurement error the more we can depend on the research and that it can be replicated. The literature review was conducted in a thorough and structured way. Presumably, others would come to the same insights of the relationship between warehouse, technology and barriers. The second part of the research consists of a multiple case study. A risk during the study is that the contact persons might have exaggerated the need for video technology. When visiting the companies the authors were representing Lund University as well as Axis. The connection with Axis might have made the warehouse managers keener to see the benefits with video technology. They might have presented applications they were not really interested in just to please the questioners. There is also a risk that the authors were eager to find video application areas and therefore interpreted the subjects answer in a beneficial way. To avoid interpretations of answers and ensure a reliable methodology the warehouse manager's interview answers were transcribed and summarized. This summary was then sent back to the managers who then had the possibility to correct any misunderstandings. The follow up interview further ensured reliability since the case companies were to quantify their interest.

## 5 Findings from the multiple Case Study

The empirical findings of the research is described in this chapter. All interesting video applications for the case companies are outlined. The warehouses' interest is explained with respect to the company's most time consuming and demanding operations. A further explanation of specifically promising applications is given. The different barriers affecting implementation of video technology are identified at the end of this chapter.

### 5.1 Overall interest for video applications

The multiple case study generated new video applications. These are adapted to make the warehousing operations more efficient and in some ways increase work environment safety. The applications are outlined in Table 17 together with existing applications highlighted by the case companies.

Table 17. Description of video applications.

<b>Application</b>	<b>Description and benefits</b>
<i>Human detection for forklifts</i>	Detects when a person is alarmingly close to a forklift. Can be used to increase work safety.
<i>Measure volume</i>	Can automatically read goods' dimensions, which saves operators time.
<i>Barcode scanning</i>	Possibility to read damaged barcodes. Ability to handle more than EAN-barcodes. Can read through plastic films. Read barcodes on pick/pack station to increase picking/packing efficiency by eliminating manual scanning.
<i>Heat map</i>	Identify crowded areas. Can facilitate layout decisions and provide support for ABC-analysis.
<i>Visual goods tracking</i>	Document and handle complaints within the warehouse. Enables easier handling of complaints. Can also be used for identifying errors and educate staff.
<i>Object identification and counting</i>	Controls if the correct item in the right quantity have been picked. Reduce pick errors and increase picking/packing efficiency.
<i>Quality inspection of pallets</i>	Useful for controlling pallet quality at receiving by comparing with a reference object (e.g. determines if the pallet is broken). Enables more efficient quality inspection.
<i>Inventory control</i>	Control inventory levels at inconvenient locations e.g. automated storages and conveyors. Saves time for operators. Sends an alarm when a shelf is empty if it is not supposed to be empty, enables improved inventory control.
<i>Counting loaded pallets</i>	Counts the amount of loaded pallets on a truck. Reduce shipping errors.
<i>Dwell time for conveyor belts</i>	Identifies bottlenecks in automated conveyor belts, visualizing problems. Enables to change the layout of conveyor belt.
<i>Truck turnover time</i>	Identifies for how long a truck has been standing at a bay. Provides information regarding shipping.
<i>Queue management for conveyor belts</i>	Identifies the number of packages on the conveyor belt. Sends an event to handle the queue making the process more efficient.

All case companies' interest for the different applications were graded and are listed in Table 18 in descending order. The applications are presented with regard to what operations they facilitate in the warehouse flow. Some applications are applicable for more than one operation. The scale for grading the applications is:

1 = Not interested (we would not invest in this application)

2 = Low interest

3 = Moderate interest

4 = High interest

5 = Very interested (we would most likely invest in this application)

0 = Do not know; n= Not applicable

**Table 18. Quantified interest for video applications for all case companies.**

Application	Receiving	Storing	Picking	Shipping	Returns	Contracted			Distribution			Production			Average
						C1	C2	C3	D1	D2	D3	P1	P2	P3	
<i>Human detection for forklifts</i>	X	X	X	X	X	5	3	3	3	5	3	5	4	3	3.8
<i>Measure volume</i>	X			X		5	4	4	3	2	5	2	4	4	3.7
<i>Barcode scanning</i>	X	X	X	X	X	3	3	4	5	5	1	3	1	5	3.3
<i>Heat map</i>	X		X	X		4	4	3	4	4	3	1	3	3	3.2
<i>Visual goods tracking</i>					X	3	3	3	3	3	5	4	3	2	3.2
<i>Object identification and counting</i>			X			3	3	2	3	4	3	n	3	4	3.1
<i>Quality inspection of pallets</i>	X					3	1	2	4	4	1	4	4	2	2.8
<i>Inventory control</i>		X				3	2	1	4	5	1	1	2	3	2.4
<i>Counting loaded pallets</i>				X		4	3	2	2	2	1	2	3	2	2.3
<i>Dwell time for conveyor belts</i>		X				n	1	n	3	4	1	4	1	n	2.3
<i>Truck turnover time</i>	X			X		2	1	2	2	1	1	1	4	4	2
<i>Queue management for conveyor belts</i>		X				n	1	n	2	4	1	1	1	n	1.7

## 5.2 Contracted warehouses' interest for video technology

None of the contracted warehouses considers receiving nor storing as challenging. Consequently, they are not interested in applications that can facilitate these operations. Picking is one of the most time consuming and demanding operations for these warehouses. All contracted warehouses are interested in the heat map analytic that can be used to facilitate this operation. They think it can be useful when identifying the most trafficked picking aisles. At C1 and C2, an ABC-analysis is used for placing popular SKUs at convenient locations. However, this is time consuming since it is frequently updated. The heat map could tell if there is a need for updating the analysis. By studying the heat map, a decision regarding if the allocation is correct can be made, resulting in time savings. Inconveniently placed SKUs that the heat map show as popular could be moved to an A-location without having to perform a new ABC-analysis. The heat map could also be used for larger improvements programs when changing design for a more efficient flow as stated by C2. The object identification and counting application is another idea of improving picking. C1 and C2 state that it can be used for reducing picking errors. If a camera were to be installed above a pick-and-pack station, the operator would not have to count the objects to get the order approved. Instead, the camera could count the objects itself and approve the order. C3 is not as interested in this application since they do not have a fix pick station and do not pick small enough items.

All contracted warehouses experience shipping as one of the most challenging operations. C3 is for this reason interested in using the heat map on the shipping area to improve the layout. A time consuming activity connected with shipping is to measure goods' volume, which is done manually at these warehouses. In C1's case, this is done when a new SKU is introduced, for C2 it is done on a daily basis and C3 measures volume when they expect deviations. By using a camera, the measurement process could be automated, resulting in time savings and data that are more precise. Another shipping application of interest for C1 is the possibility to count loaded pallets on a truck. It happens that truck drivers take too many or few pallets which causes a time consuming activity when searching for errors. A camera could be installed above the bay and show the number of loaded pallets to avoid error in shipping. Both C2 and C3 think that handling returns is one of their most challenging operations. C1 did not find it as challenging but still time consuming. Although, they are all interested in improving this operation and showed an interest for the visual goods tracking solution. Every time a package is scanned, a time stamp is created in the WMS. Entering the package's ID will generate all video sequences related to that package. C1 shows an interest for documenting arrival of damaged goods in this way, instead of manually photographing them, which was currently the case. C2 and C3 are interested in documenting the good's flow through the warehouse to educate staff in managing operations in a better way. C3 is currently applying this idea since they use their cameras to track goods' flow. Although, there is no connection with their cameras and WMS, something they are interested in improving. All warehouses think that the visual goods tracking solution can be used for handling complaints in a more efficient way. The video sequence could be used as evidence to their customer where the film provides great proof. However, at C1, the content of every pallet/carton could not be identified, which makes the application more complex to apply.

An application not connected to a specific operation that was of interest for all contracted warehouses is barcode recognition. C1 used many handheld scanners even at their fixed packaging stations. If a camera could be stationary, it would enhance operators' productivity by having the possibility to work with both

hands. C2 finds it interesting in having cameras that can read damaged barcodes. C2 would then not have to replace damaged barcodes. Barcodes do not have to be impacted when they leave C2, which makes this aspect of the application useful. C3 finds it valuable to be able to read multiple barcodes simultaneously on an item, resulting in time saving. Another general application of interest for all contracted warehouses is the idea about human detection for forklifts. A camera mounted on a forklift could identify if a person is alarmingly close. C1 has expressed the greatest interest for this application. They argue that the application could be even more interesting if the camera could prevent the forklifts to hit poles and other forklifts. The warehouses do not have many accidents per year but are all concerned with improving safety.

### 5.3 Distribution warehouses' interest for video technology

D1 and D2 experience receiving of goods as a complex operation. This is due to the extent of deliveries and the high degree of automation. Both these warehouses use conveyor belts, which make the quality inspection of incoming pallets important. Quality issues with incoming pallets have a high impact on the flow of goods. If the pallet's quality is low, the automated equipment cannot handle the pallet and there is a risk of collapse in storage. D1 and D2 are for this reason very interested in the video application that can inspect the quality of pallets. A camera could compare the pallet with a reference object and clarify if the pallet is approved or should be rejected and manually handled. This application could contribute with time savings at receiving. D1 has installed lasers to do the quality inspection. Cameras could presumably do the check more precise, stated D1. They had thought of using cameras to do the inspection but had not found a solution that worked properly. D2 is also interested to use the heat map application on the receiving area to identify crowded areas. Using a heat map could help D2 change the physical layout of the warehouse to avoid congestions and save time at receiving. D3 does not have difficulties with the receiving operation since they performed this operation manually. They are therefore not interested in applications facilitating this operation.

The most complex operation for D2 is storing since they suffer from lack of storage capacity. D2 is interested in applications that can facilitate this operation. D1 do not consider storing a major problem even though the automated storing system and conveyor belts can cause issues. The inventory control application could be useful for controlling inventories in the automated storage. A camera could be mounted on the cranes and count number of objects stored at a specific location. Currently, if there are suspects to errors an operator has to climb up and validate the inventory level. It occurs daily and causes machine downtime. A similar solution is of interest for D1 since they want a camera to validate if a box is empty when it goes back to the receiving area. Due to errors in picking, the carriers are not empty in some cases resulting in problems at the receiving station. The problem could be avoided if a camera can see if any items remain in a carrier and sends that box to reject. Both D1 and D2 are interested in the dwell time for the conveyor belt application. Cameras could be installed above conveyor belts to identify bottlenecks. When the conveyer stops, the camera starts counting the downtime and can generate statistics of what parts are most crowded and need correction. D2 is further interested in using a queue management application for facilitating storing. D2 sometimes experience that there are too many carriers on the conveyor belt resulting in congestions. If the camera were to identify when the queue is too long, a loop could open to increase the capacity. Reducing congestions would save time for put away making storing

more efficient. D3 is not interested in applications connected to storing since they do not consider it challenging.

All three warehouses experience picking as the most time consuming operation. D1 and D3 are interested in applying the heat map application on the picking area. It could help to optimize placement of SKUs with respect to picking intensity and convenient storage locations. D3 already has statistics of where goods are picked and how frequently. The heat map could contribute by visualizing the path that the operators take to pick the items. D2 on the other hand shows an interest for the object identification and counting application to reduce pick errors. Even though shipping is not the most challenging operation for any of the warehouses, D1 and D3 show an interest for applications within this area. D1 is interested in applying a heat map on the shipping area to identify forklift and human motion patterns. D3 wants to be able to measure goods' volume automatically applying the measure goods application. Some of the SKUs stored in their WMS have information about weight and measures but far from all. D3 experience a problem with charging the right price for transportation since they do not know the exact dimensions of a package. The packages D3 is interested in measuring small packages with dimensions around 50x30x50 cm. D3 request a way to measure this with a precision around 1 – 2cm. There are solutions for this currently using lasers but D3 consider them too expensive and slow.

Handling returns is the most challenging operation to D3. They are therefore very interested in the visual goods tracking solution. They have already applied a manual visual goods tracking application where goods are video monitored for handling complaints. D3 is going to implement a solution where the video sequences are directly attained by entering a package's ID. The visual goods tracking application is one of their most valuable tools. D3 has reduced the number of complaints and the time it takes to handle complaints. Also D2 is interested in the visual goods tracking application even though they do not experience a vast number of complaints. Their interest is based on the fact that video can identify errors in handling and use this information to educate staff. An interesting application for D1 and D2 concerned with facilitating all operations is the ability to read barcodes using cameras. Their interest is related to the possibility to read damaged barcodes, which would save them time if not having to replace them. D1 is also interested in the possibility to read several kinds of barcode types and not just EAN-barcodes. D2 is constantly aiming at improving their work environment and is for this reason interested in the human detection for forklifts application. The other warehouses are also interested in this application as a way to improve safety.

#### 5.4 Production warehouses' interest for video technology

Receiving is the most challenging or time consuming operation for P2 and P3. P3 is interested in making receiving more time efficient. One way is by letting a camera measure the time a truck is standing at a bay, known as truck turnover time. That knowledge is valuable for evaluating their performance and reduce the time it takes to load and unload goods. However, this application would only be used during a shorter period for conducting analysis. Receiving is time consuming for P2 since they experience quality issues with the incoming external pallets. P2 is therefore interested in applying the quality inspection of pallet application to do quality control automatically. It is currently done by using photocells to inspect if palletized good is standing correctly. However, it does not inspect the quality of the wooden pallets and

a camera could contribute with this check. P1 does not have difficulties with receiving but is still interested in controlling the pallet quality automatically. Currently, P1 uses a tag system so every tenth time a pallet is received it goes through quality check. The inspection is done manually. If a camera could do it instead it would save time and the pallets could be controlled more often.

Storing can be an occasional problem for P3 during high demand periods but there was no interest for any of the applications connected to storing. P2 does not experience storing as challenging and does not have an interest in applications facilitating storing. P1 experiences neither storing challenging but is still interested in evaluating conveyor belts' performance with the dwell time application. Picking is the most time consuming operation for P2 and P3. Both these companies think that the heat map application could be used to identify picking routes and use this information to improve placement of SKUs. P3 is also interested in the objects identification and counting application to reduce pick errors. P3 does not have a fix pick/pack station and would have to place the box with the order under a camera for control. Even though the most challenging operation to P1 is shipping, no application that facilitates this operation is of interest for P1. P2 does also experience shipping as challenging and think that a heat map could be applied on the area to change layout for improving the flow of goods. Another potential tool to make shipping more efficient for P2 is to measure the truck turnover time, which is of interest. Counting loaded pallets is also of interest to reduce shipping errors. An application that both P2 and P3 are interested in is measuring the volume of goods. P2 currently estimates the number of pallet positions needed on a truck. The measure volume application could facilitate the planning of transportation. At some hubs at company P3, laser beams are used to measure goods' dimensions. At these sites, the cameras could add value since lasers are considered imprecise. P1 does not suffer from a vast number of complaints. Even though, they realize the gains of having an image or a video sequence of the shipping operation. P2 and P3 are not interested in this application and do not experience extensive returns.

All production warehouses are interested in applications used to enhance all warehousing operations. P1 experiences issues with their barcode readers since they cannot read through plastic film. They think RFID can solve this issue but have not implemented it. Although, a camera could be used instead and read barcodes through plastic film. P3 is currently testing to read barcodes with cameras. Their interest is coupled with the possibility to read multiple barcodes simultaneously. It would save P3 time since they have a large number of barcodes on every pallet. They request the possibility of having cameras installed on forklifts allowing the operator to read barcodes without having to dismount. All warehouses show an interest for the human detection for forklift application. These companies do not have many accidents per year but still want to improve safety.

## 5.5 Appreciated applications

Some applications were more appreciated than others were by the case companies. These applications are identified by examining the applications' grade and validating the case companies' answers with their most challenging operations. A description of these applications follows.

## Quality inspection of pallets

The purpose with this application is to identify pallets of poor quality. By taking images of the pallet and comparing them to a reference image, differences can be identified. Depending on if the pallet is approved or disapproved, the camera sends an event of how to deal with the pallet. The application could enhance receiving efficiency. Receiving was challenging for distribution and production companies, resulting in a high interest for this application. Companies that handled their pallets manually saw no benefit in using this application since they already could identify poor quality pallets. Some automated warehouses had lasers to do this inspection. However, it was stated that the lasers could be unpredictable and judge the pallets too hard or miss faults. Some warehouses thought that cameras could be a smarter way to do this control. One extension could be to let cameras notify if palletized good is leaning. A possible setup for how cameras can be used for controlling quality and if good on pallet is leaning is illustrated in Figure 16. This would also decrease the risk of collapse in storage.

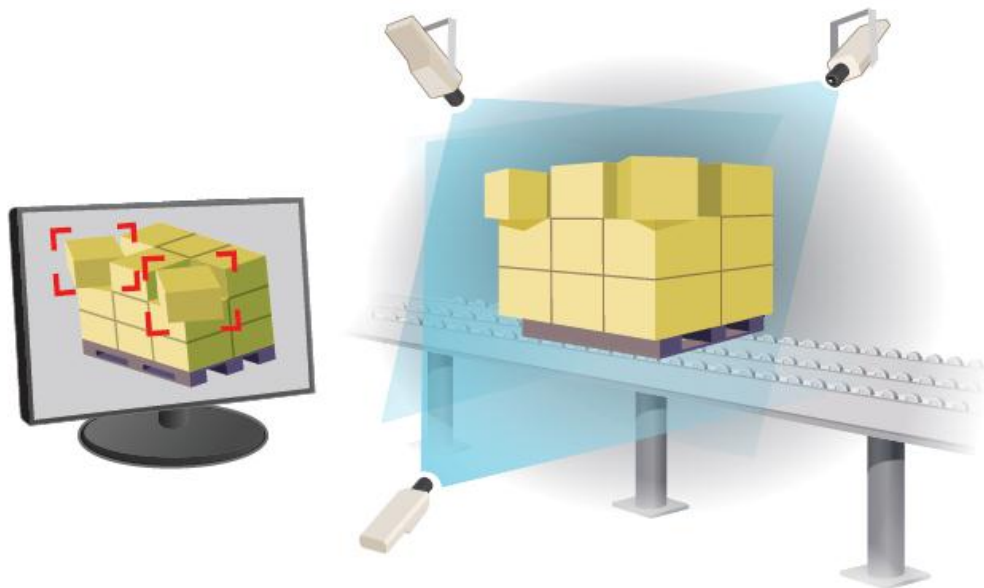


Figure 16. Illustration of the quality inspection of pallets application (Axis, 2015f)

## Heat map

A heat map is a colored area indicating where the most activity has occurred during a specific time. Depending on how much movement has occurred in a certain area, that part is illustrated with a specific color, as illustrated in Figure 17. The camera can be programmed to register a specific speed, either that of humans or vehicles. Different heat maps can in this way be created depending on what object's movement one wishes to analyze. It provides a way to analyze crowded receiving, picking or shipping areas. The heat map can provide information of goods' flow and how the layout can be changed. Another way of using this application has been expressed as a complement to ABC-analysis. The analysis is often done by extracting information from a WMS and analyze it in another program like Excel, which can be time consuming. If a heat map is used, the analysis might not have to be as frequently updated. The heat map could instead offer real time data of how to place SKUs in picking aisles.



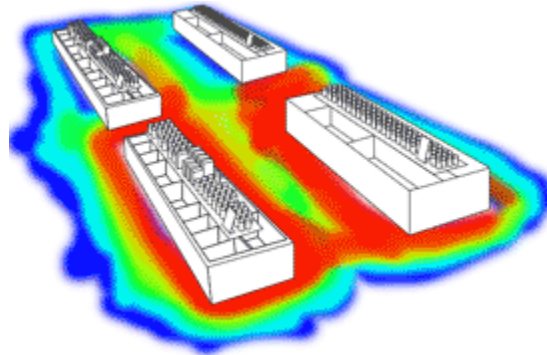


Figure 17. Example of a heat map (Connected Security, 2015)

### Measure volume

Cameras could be installed where they cover a part of the goods' flow. Cameras can measure the good's dimensions from several angles. The dimensions could be displayed on a screen or directly added to that SKU's information in the WMS. An illustration of the application can be seen in Figure 18. The application could also be used by installing cameras on forklifts. Goods' dimensions could be measured when picking it up with a forklift. The interest for measure volume has been high for all kinds of SKUs. Companies that are shipping pallets stated that this application could be useful for measuring dimensions to book the right volume on trucks. Other warehouses that are shipping cartons stated that it can be good to measure volume to better charge their customers for transportation. Many warehouses are already measuring goods' dimensions. However, this is done manually with a yardstick or eye measurement. The camera solution would make this faster and with a better precision compared to manual methods. The application can help warehouses improve their shipping procedure. All kinds of warehouses were interested in improving this operation, explaining the high interest in the application.

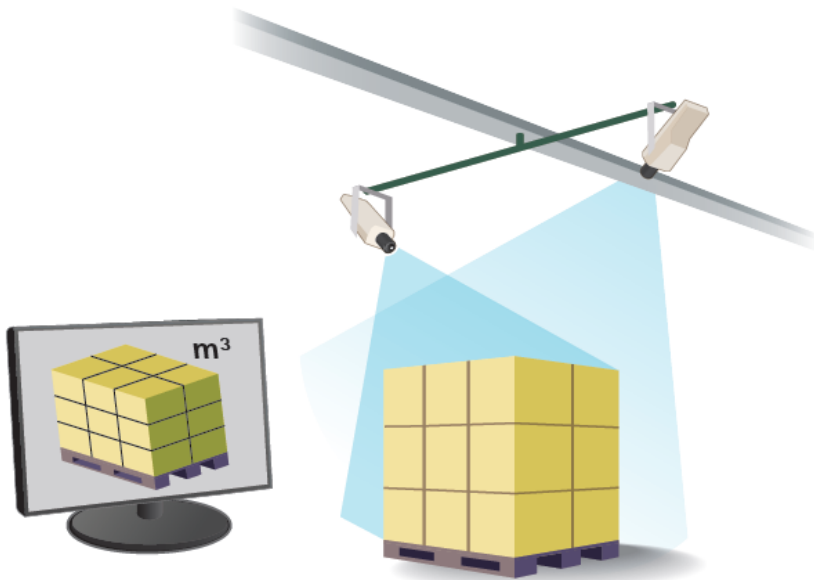


Figure 18. Illustration of the measure volume application (Axis, 2015f)

## Barcode recognition

It is possible to scan products more efficiently by using intelligent cameras as illustrated in Figure 19. Many of the warehouses have an interest in improving their scanning activities. Managers stated that an advantage with a camera is its ability to read different barcodes and not just EAN barcodes. There was also a big interest of reading several barcodes simultaneously. Additionally, having a camera that can read damaged barcodes would generate time savings since operators would then not have to replace them. In cases where others use barcodes outside the warehouse, the label must be replaced. By having a camera placed above a fixed station, operators would not have to scan the product manually by holding a scanner with their hands. It could be done automatically by the camera, resulting in time savings. One company showed an interest in reading through plastic film. Since their laser scanners had difficulties reading those labels, it was an appreciated feature. Moreover, some of the warehouses expressed an interest for having cameras installed on forklifts. This would enable barcode recognition without having to dismount from the forklift, which would save time for the operators.



Figure 19. Example of a barcode recognition application (Danielsson and Smajli, 2015)

## Human recognition for forklifts

A safe work environment was very important for all visited warehouses and was constantly in focus. Even if the visited warehouses did not have many accidents it was clear that it was important to proceed the work with increasing the safety level. One of the risks the operators were exposed to were accidents with forklifts. A way to reduce the risk for collisions is by applying cameras that can identify humans nearby a forklift. Some warehouses showed an interest for having the camera decelerate the forklift in dangerous cases. The technology is already applied for modern cars where the integrated camera stops the vehicle when the speed is too high close to a person. Alternatively, the camera could send an alarm to the forklift driver to raise their attention. A possible setup is outlined in Figure 20.



Figure 20. Illustration of the human detection for forklift application (Axis, 2015f)

## Visual goods tracking

By installing cameras around the warehouse, the goods' movement can be video recorded. With the help of a WMS, a time stamp is created when a barcode is scanned. When entering the package's ID, all video sequences associated to that ID will be shown. The process is illustrated in Figure 21. Warehouse managers have emphasized the need of using this solution for handling complaints both when damaged goods are received or for returned products. In many cases, the companies document received damaged goods by taking photos and adding this to a database. Those pictures are later handled when filing a complaint to the distributor. By recording when goods are loaded on the truck the warehouses have evidence of the state of the product. Some warehouses emphasized that this gives them a better way to prove that they have no responsibility in the fault. The video application foremost deals with facilitating the returns operation. Many companies experienced this as a complex activity, especially contracted and distribution warehouses. Case companies expressed the interest of educating and developing their warehouse staff by finding improvement areas.

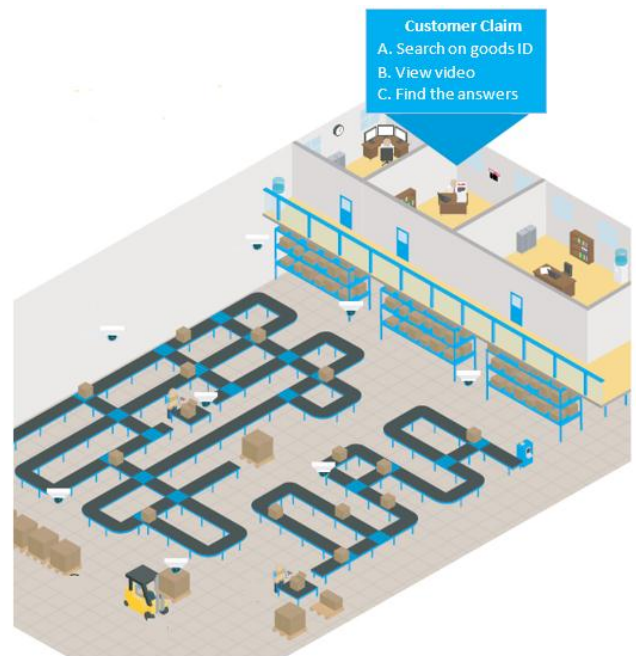


Figure 21. Illustration of a visual goods tracking solution (Axis, 2014a)

## 5.6 Barriers for implementing video technology

During the multiple case study, a number of barriers have been identified. The warehouses have estimated what they believe are the most crucial barriers and how they prevent implementation of video technology in their warehouse. What barriers are considered as challenging for every warehouse can be seen in Table 19.

Table 19. Barriers stated by the case companies

Barrier	C1	C2	C3	D1	D2	D3	P1	P2	P3
<i>Economic aspects</i>	X	X	X					X	
<i>Other priorities within the organization</i>	X		X	X			X		
<i>Unsure benefits</i>		X				X			X
<i>Interface problems</i>	X	X		X	X			X	X
<i>Union restrictions</i>			X	X	X		X	X	X

The warehouses were to state maximum three barriers that they considered the greatest obstacles for video implementation in their warehouse. An explanation to these barriers is given below. The first three barriers consider financial aspects and are therefore closely related to each other.

### **Economic aspects**

What can prevent video technology's implementation in warehousing is the question of return on investment. The case companies have stated that it is not enough that video technology might improve warehousing operation's efficiency; it must be proved that it does. The companies want to know how much the technology is going to cost and how much money that will be saved. The purchasing cost is not the most important aspect for many case companies. Because of their purchasing power, they can invest even if many cameras are needed. They were more concerned with the return on investment. A warehouse manager applying for funding is required to declare the implementation cost and effect on future expenses. The magnitude of this barrier varies with application type. As an example, it is not possible to calculate return on investment for safety applications.

### **Other priorities within the organization**

Another barrier emphasized by the case companies was how their organization prioritizes projects. It can be difficult to find funding since there could be several other improvement programs that were being prioritized. The case companies had the financial muscles to invest in all projects. However, due to the complexity only one major solution was implemented at a time. Implementation of a new solution usually required many man hours in order to communicate and solve problems. It is therefore preferred that one work is finished before another starts. Further, managers wanted to be able to evaluate what the outcome from one solution was before beginning a new project.

### **Unsure benefits**

One barrier mentioned by the case companies is that they are unsure of video technology's operational benefits in terms of time savings and easier handling. Since video in warehousing is a new technology, there are no well-documented benefits. The case companies stated that they do not like to invest in unproven solutions. They avoid being early adopters and rather invest in robust solutions. Many of the

mentioned applications are not available today. Companies prefer to have a clear business case when pitching an idea. Another uncertainty is how the applications can be used and how to interpret data. One company stated that they could be interested in the heat map application but were uncertain of how to interpret the result. Most companies were of the opinion that they needed more information to fully grasp the benefits with video technology.

### **Interface problems**

Many of the case companies had experiences with complex and time consuming processes when implementing new features with existing WMS and other systems. The case companies referred to IT departments that were unwilling to integrate systems since it was considered a risk for system breakdown. Implementation time could be extensive and debugging time consuming. The companies sometimes experienced that implementation could be more costly than the single application alone. Companies with a high degree of automation experienced this barrier as greater compared to other companies. It was because more systems needed to be integrated when operations were automated. Finding an interface that is applicable on all systems is difficult. Since the WMS market is very fragmented and the warehouses applied different WMS the barrier is complex. The diversity exemplifies the difficulties to integrate systems with each other. The case companies saw this barrier as a major challenge but not as impossible to overcome.

### **Union restrictions**

One aspect that many companies considered being a barrier is how to convince the employees' union about the benefits of using cameras. Employee integrity is a sensitive topic and many managers were not aware of the current legislation. Most of the case companies agree that video monitoring is seen as something negative among personnel. Some case companies had installed cameras in the past and managers can witness of the anxiety employees experience. Many warehouse employees questioned the camera's features and purpose. According to the case companies, this barrier varied in extent depending on video application. Applications that record employees' movement are more concerning for the warehouse managers. Other applications that were following goods' movements or gathering statistics are more acceptable and the union restriction barrier not as great.

## 6 Analysis

Similarities and differences between the warehousing types' interest for video technology is elaborated. The analysis is done with respect to literature and what operations the case companies experience as the most demanding. How video can contribute to warehousing efficiency compared to WMS and RFID is explained. The explanation is given together with an analysis of what makes an application popular. Barriers for implementing video are compared to barriers for other technologies used in warehousing. The identified barriers are further analyzed with the aim to understand how to manage them.

### 6.1 Analysis of warehouse groups' interest for video applications

The interest in video technology varies depending on warehousing type. Contracted warehouses are more interested in applications facilitating outbound operations from picking and forward. Distribution warehouses find applications that are suitable for all kinds of operations valuable. Production warehouses are interested in applications connected foremost to receiving and shipping. The warehouse groups' average interest is illustrated in Table 20. The red areas in the table visualize what warehouse type has the greatest average grade for a certain application. These interests correspond with what the warehouses stated were their most demanding operations in terms of time and complexity. The applications can also help improve the performance metrics the operations are evaluated on. Contracted and distribution warehouses are expected to benefit the most from video technology. Their warehouses are the most developed ones and they were more eager to improve their operations. Production warehouses are generally more concerned with improving production rather than warehousing.

Table 20. Warehouse types' average interest for video technology depending on operation

Application	Receiving	Storing	Picking	Shipping	Returns	Contracted	Distribution	Production	Average
Human detection for forklifts	X	X	X	X	X	3.7	3.7	4	3.8
Measure volume	X			X		4.3	3.3	3.3	3.7
Barcode scanning	X	X	X	X	X	3,3	3.7	3	3.3
Heat map	X		X	X		3.7	3.7	2.3	3.2
Visual goods tracking					X	3	3.7	3	3.2
Object identification and counting			X			2.7	3.3	3.5	3.1
Quality inspection of pallets	X					2	3	3.3	2.8
Inventory control		X				2	3.3	2	2.4
Counting loaded pallets				X		3	1.7	2.3	2.3
Dwell time for conveyor belts		X				1	2.7	2.5	2.3
Truck turnover time	X			X		1.7	1.3	3	2
Queue management for conveyor belts		X				1	2.3	1	1.7

**Contracted warehouses**

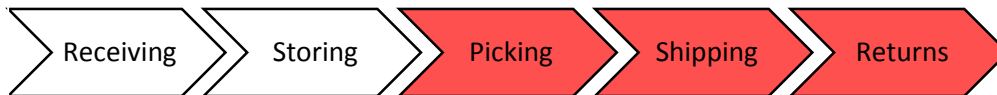


Figure 22. Most demanding operations for contracted warehouses

What operations the contracted warehouses experienced as most demanding are illustrated in Figure 22 in the color red, and corresponds to the applications they were interested in. Applications facilitating the picking operation is of interest for contracted warehouses. The interest corresponds to the literature,

where picking is stated as the most time consuming activity. An attractive application that facilitates this operation is the heat map. Contracted warehouses graded this application above average, indicating their need to improve picking. The interest is assumed to relate to the large extent of manual picking performed compared to other warehouse types. Shipping was also of concern for contracted warehouses but was not highlighted in literature. The measure volume and counting loading pallets applications can facilitate shipping and were graded the highest compared to all warehousing types. The high interest for measure volume is assumed to be related to the great extent of SKUs and large SKU turnover. Since contracted warehouses' SKUs are replaced more often than other warehouse types' the volume data is seldom available in their WMS. Other types of warehouses did already have the information in the WMS, resulting in a slightly smaller need for the application. According to literature, contracted warehouses are supposed to be more concerned with returns than other types of warehouses. The findings from the research correspond to the literature. Contracted warehouses find returns challenging and are interested in applications facilitating this operation. All contracted warehouses rewarded the grade 3 to the visual goods tracking solution that facilitates returns. The interest is widespread and modest. It was clear that contracted managers were interested in the solution but doubted if it could be applied on the entire flow. Single items were sometimes concealed by other items, making it hard to track single units. The reason why contracted warehouses find the end of flow more challenging might be the varying handling units. Products are received in large units such as pallets or containers. They are further separated into smaller items before shipping them, in some cases as single units. Since smaller handling units require more time to handle, operations downstream are more demanding.

**Distribution warehouses**



Figure 23. Most demanding operations for distribution warehouses

Distribution warehouses stated that they are concerned with operations covering the entire flow of the warehouse, as illustrated in Figure 23, where red operations are demanding. It is also evident by looking at Table 20, which confirms that they are interested in applications facilitating the whole flow. Receiving was a complex operation for many of the distribution warehouses. The high interest for the quality inspection of pallet application witness of this. The interest for the application is presumed to be related to the automat handling of pallets, making this operation more sensitive. The complexity is related to the lack of insight caused by the high degree of automation. Storage is another operation highly affected by automation that distribution warehouses found challenging. The inventory control and dwell time for conveyor belts applications are both connected to improving automated storage. These applications received a grade above average from this warehouse group. Production warehouses did also have automated storage but did only handle full pallets. The applications are more appropriate for automated storage that handles smaller items, explaining distribution warehouses' large interest. Picking is a time consuming operation according to the distribution warehouses. The heat map application was highly appreciated due to the importance of evaluating picking performance. The application received the same grade as the average for contracted warehouses. The compliance indicates that these two types of warehouses perform a larger extent of picking than production warehouses, which is also stated in



literature. Improving the shipping operation was also of importance for distribution warehouses, as indicated by the high interest in the measure volume application. The grade varied within this group with highest value for the warehouse that consolidated products. Measurements were in this case not available resulting in a need for the measure volume application. Handling returns was a challenging operation for distribution warehouses. The visual goods tracking solution was rewarded the highest average grade. The reason for the high grade is the warehouse handling e-commerce that was already today applying a visual goods tracking solution. The solution is therefore believed to be of great value where the extent of complaints are high. Literature states that distribution warehouses should have picking in focus due to the large amount of picks. Although picking is time consuming, it is not the single most demanding operation for these companies. The reason why the entire flow is demanding for this warehouse group is believed to be correlated once again with the handling unit. Products are not split into smaller units to the same extent as for contracted warehouses. The time it takes to handle a unit is therefore more balanced throughout the flow. Another factor that makes all applications interesting to this group is the high degree of automation. Automation was applied at receiving and storing, making these operations more complex and the need for supporting technologies greater.

**Production warehouses**

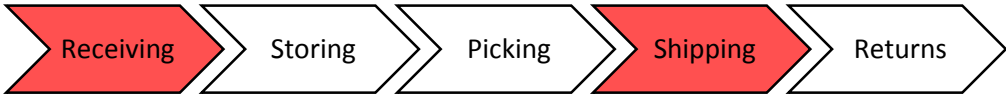


Figure 24. Most demanding operations for production warehouses

Production warehouses are interested in applications that can facilitate receiving and shipping, shown in Figure 24 with the color red. The importance of receiving is validated by the high interest in the quality inspection of pallets and truck turnover time application, which received the highest average grades. The popularity in quality inspection of pallets is once again assumed to be related to the high degree of automation at receiving, as it was for the distribution warehouses. Production warehouses was the only group interested in the truck turnover time application despite that they did not receive nor ship as many units as the other warehouses. Production warehouses were in some cases unable to attain the data from their basic WMS. The lack of information indicates that production warehouses are not as well developed as contracted or distribution warehouses. Production warehouses did not perform nearly as many picks as contracted nor distribution warehouses. Even though, there was an interest for the object identification and counting application. Although, the interest is suspected to be overestimated since the warehouses' operations would have to be altered to implement the application. The low picking volume makes it disadvantageous to implement. Shipping was a complex operation for production warehouses, which is visualized on the grades for measure volume and counting loaded pallets. The warehouses also showed an interest for the visual goods tracking solution. Although, the degree of returns were low compared to the other groups. The application would therefore most likely not be used for handling complaints but rather as a way to identify errors and educate staff. Literature states storing as the single most demanding operation for production warehouses since products are stored for longer times. The reason literature is not valid in this case is that the companies only experience difficulties with storing during seasonality. The demanding operations in this study are instead receiving and shipping. Receiving is important because of the high degree of automation, setting high quality requirements on received pallets. Shipping is

demanding since it is in many cases the only operation performed manually, which requires more man hours. Hence, automation is a contributing factor to why receiving and shipping are demanding for production warehouses.

### **General interest**

An equal interest for barcode scanning and human detection for forklifts was found between the warehouses. It is concluded that the applications can be beneficial for all kinds of warehouses since they all use barcodes and forklifts. The reason why the applications received good marks is thought to be that they are easy to relate to and understand. The most prominent applications are the ones facilitating the most challenging and time consuming operations. Their benefits are easy to identify and standardized to fit many kinds of warehouses. Too specific applications are not of interest since the warehouses see barriers of implementation rather than the gains. Companies are not interested in changing the way they perform operations. Therefore, generic applications with no demand on how operations are performed attract more attention. The degree of automation has a significant impact on warehouses' interest for video applications since some are more applicable for automated warehouses.

## 6.2 Video's contribution to warehousing efficiency

WMS is widely adopted within warehousing; all case companies were using it to manage their daily operations. WMS can help warehouses by looking back at performed transactions, guide in the presence of where products are and provide information about future operations. How a WMS can support in warehousing operations are listed in Table 21. The WMS can make warehousing more efficient by time savings through optimized picking routes, lower capital cost through reduced inventory and facilitation of handling through information sharing. Since the WMS supports operations in many ways, the area of use is large. Different types of warehouses can all benefit from WMS features, which is thought to be the reason for the high extent of use for the case companies. Even though WMS is widely adopted it lacks the feature to retrieve real-time data. RFID can fulfill this need in warehousing and is in literature stated to be beneficial for increasing warehousing efficiency. The real time data of transactions can be used for faster handling of products enabled by information about a product's exact location as stated in Table 21. Since RFID's time savings are based on knowledge of products' location the technology can be redundant if warehouses have correct information already. None of the case companies did experience large inventory discrepancies, which can be the reason why they did not use RFID.

Another technology that can contribute to increasing warehousing efficiency is video. In this research, video has proven to be useful for analyzing video sequences. The image itself can have a value for warehousing, something neither WMS nor RFID can provide. An image can provide a more transparent and reliable warehouse by delivering information about past events and can analyze current activities. In comparison, the WMS can guide in future operations which video is incapable of. However, video can provide visual information about operations in retrospective, which WMS and RFID cannot do. Video's contribution to increasing operations' efficiency is presented in Table 21. Video technology can provide an easier way of handling products more exact, faster and improve safety. The enhancement is achieved by applications like barcode scanning, measure volume, quality control and human detection for forklifts. Video is similar to WMS since they both support operations in a specific way by evaluating different kinds of inputs. For example, WMS can evaluate shipping times as well as number of operators needed and video can analyze velocities, times and measurements. RFID on the other hand, is only based on information of products' locations. Video can therefore be applied on more situations than RFID, something that should affect video's popularity in warehousing.

Video technology has the potential to improve warehousing efficiency by supporting operations in a way that neither WMS nor RFID do. The popular video applications are new ways of enhancing warehousing and do not compete with WMS nor RFID. The technologies provide different methods of enhancing operations and should therefore not be considered as substitutes. Many of the proposed video applications are dependent on a WMS. It is therefore the authors' opinion that video technology is most appropriate for warehouses that have a well-functioning WMS. Since no case companies have RFID and there was an interest for video, it is assumed that RFID is not needed when investing in video technology.

Table 21. Video applications' value compared to WMS and RFID (Danielsson and Smajli, 2015)

Operation	WMS	RFID	Video Applications
<i>Receiving</i>	Facilitates product and quantity verification	Faster product verification and registration	Quality inspection of pallets, truck turnover time
<i>Storing</i>	Reduced inventory levels	Improved space utilization	Inventory control, queue management and dwell time for conveyor belts
<i>Picking</i>	Optimize picking route	Faster tracking of goods	Object identification and counting, heat map
<i>Shipping</i>	Packaging and consolidating information	Faster loading procedure	Heat map, measure volume, truck turnover time, counting loaded pallets
<i>Returns</i>	Information about when and why products are returned	Verify product authentication	Visual goods tracking
<i>All</i>	Storing of information	Real time data capture	Barcode reading and human detection for forklifts

### 6.3 Barriers to video technology

Five barrier to video implementation in warehousing have been identified. These barriers are grouped with respect to literature depending on type of barrier, as seen in Table 22. The emphasis lies on business related barriers where the financial aspects have a great impact. The barrier is in line with literature that highlights the increased demands on warehousing and the ambition to cut costs. Financial aspects are especially highlighted by contracted warehouses. They see this as a great barrier due to the short contracts they have with their customers. It is therefore important that the payback time is within the contract time frame. Production warehouses see union restrictions as the greatest barrier to video implementation. Producing companies are expected to have a long history of union membership. Union related questions are therefore taken most seriously. When comparing video's barriers with those for other technologies in warehousing, there is a high correlation. The price/performance ratio and investment cost are important for all technologies, video included. Information systems like WMS experience integration problems as a barrier, as it is for video implementation. Barriers that other technologies have not experienced, but video does, are union restrictions and other priorities within the organization. The union barrier for video is rational since it can capture individual information in a way that is not possible for other technologies.

Table 22. Type of barriers for video technology

Type of barrier	Barrier
<i>Behavioural and cultural</i>	Union restrictions
<i>Technical</i>	Interface problems
<i>Business and supply chain related</i>	Economical aspects, Other priorities within the organization, Unsure benefits

The identified barriers for video might be avoided with the same approach, working with benchmarking and facilitating integration. The barriers and solutions are illustrated in Figure 25.

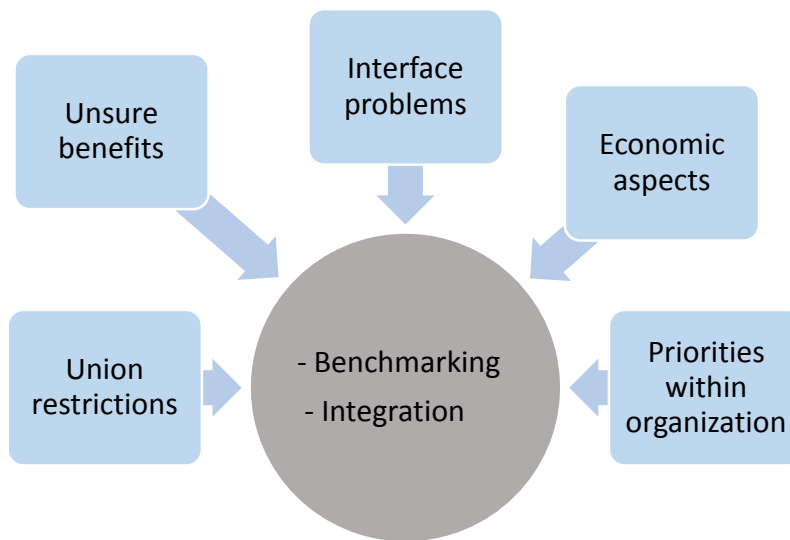


Figure 25. Illustration of barriers and solutions

Benchmarking can positively affect the barriers economic aspects, unsure of benefits, priorities within organization and union restrictions. Benchmarking is the approach to get information by comparing operations with another company. Benchmarking could provide warehouses with information about return on investment and solve the issue of economic benefits. Table 3 lists appropriate financial metrics to consider and can be useable when conducting benchmarking cases. Using these metrics would assure that the most critical financial aspects are covered and that the benchmarking cases are suitable. Enabling companies to benchmark their business with other companies would give them insights of the video technology’s gains, managing the uncertainty of benefits. Knowing the operational benefits will provide a clear business case for the companies, making video more prioritized. Even though video technology may be cheap, it will not be implemented if the benefits are not well documented. The case companies also promoted the possibility to visit benchmarking companies to fully understand how video technology can be useful at their warehouses. The union restriction obstacle can also be managed by providing benchmarking cases. If warehouse managers had more documented benefits it would be easier to convince the union about using cameras. Clarifying video’s purpose would reduce uncertainty for employees, making video more acceptable. Integrating video with other warehousing system would facilitate implementation. Having a WMS provider offer video technology would ensure the ease of

integration and offer credibility. Other providers like forklift leasers or sellers of automated equipment could also offer video solutions directly, integrated as a package solution. Buying video solutions independently is considered both costly and complex, resulting in higher demands of customer knowledge. Facilitating integration will decrease the interface issue. Additionally, if cameras are integrated to a WMS it would not be seen as a separate solution but rather a WMS feature. Video technology could be more prioritized since WMS is already used today.

## 7 Conclusion

The chapter starts with evaluating the process framework used for identifying how different kinds of warehouses can benefit from video technology. Video's contribution to warehousing efficiency is highlighted and the two most prominent video applications are presented. The chapter continues by explaining how barriers prevent implementation of video technology in warehousing and how these barriers can be managed. How the findings contribute to theory and what it has for managerial implications is outlined. Following that is suggestions for future research, which concludes the chapter.

### 7.1 Warehouses' need for video technology

During the study, the process framework has successfully been used to identify the need for video technology in warehousing. The approach helped the researchers understand and identify the need for improvements depending on type of warehouse. The research considered the need for video technology depending on type of warehouse. Following the process framework enabled identifying the pull aspects from warehousing before offering video solutions. Type of warehouse was thought to affect the need for video technology. It was highlighted in the process framework and emphasized in research question one.

“How can different types of warehouses benefit from video technology?”

The three warehouse types were interested in applications that can facilitate their most challenging operations. Since contracted warehouses were more interested in improving their picking, shipping and returns operations they were most interested in these kinds of video applications. Their focus on improving the end of flow is most likely due to the handling of smaller units downstream. Since contracted warehouses are highly developed and cost focused, they can probably benefit from implementing video. Distribution warehouses were concerned with all warehousing operations, which also reflected on their interest for video technology. The reason why they focus on all operations is probably since they have the same handling unit throughout the flow and the high degree of automation. The distribution warehouses were well developed and aimed to enhance warehousing further. The improvement could be attained by implementing video technology. Production warehouses had difficulties performing their receiving and shipping operations. Consequently, they were interested in applications that can facilitate those operations. The high degree of automation results in a focus on receiving and shipping since these are the only manually handled operations. Although, production warehouses were not as well developed compared to contracted and distribution. Production companies were more concerned with facilitating the production units and put less emphasis on enhancing warehousing operations. Operations performed were not as extensive as for the other warehouse categories. Video is therefore not as applicable for production warehouses as for contracted and distribution warehouses. Video can contribute to warehousing by providing ways of making operations faster, better and easier, resulting in cost savings. Since video can increase warehousing efficiency through varying methods, it is a diverse technology that many types of warehouses can benefit from. Every visited warehouse was unique but still had a high interest for video applications, indicating that video can be suitable for all warehouses. Video's contribution compared to WMS and RFID is the ability to analyze video sequences. It is recommended to have a WMS in the warehouse before implementing video; this is however not the case with RFID. Video can be seen as a complement to existing technologies rather than a substitute.

There are two applications that the authors believe have the most potential to increase warehousing efficiency. These are the measure volume and the barcode scanning applications. The applications received the highest marks in the multiple case study and are both easy to implement compared to other applications. The measure volume application can help improve the shipping operation, something all warehouse types were interested in. The barcode scanning solution could help in all warehousing operations. Video technology companies can most likely target the broadest group by offering these solutions. During this study, it was clear that every warehouse is unique. Some requested tailor-made solutions that were too specific, making them not applicable at other warehouses. The measure volume and barcode scanning solutions are applicable for almost all warehouses.

## 7.2 How to proceed with video technology in warehouses

The identified interest for video technology is extensive, although there are barriers preventing implementation in warehousing. The greatest barriers for implementing video have been covered in this report and ways of exceeding those barriers were analyzed. Interviewing warehouse managers have resulted in information for answering the second research question:

“How do barriers prevent implementation of video technology in warehouses?”

Barriers prevent implementation of video in a similar way as it has done for WMS and RFID. Warehouse managers are uncertain about business, technical and behavioural implications. The uncertainty hinders managers from making investment decisions and thus prevent implementation. Barriers like economical aspects, priorities and uncertainty of benefits are related to payback and efficiency gains. Warehousing is expected to be done at the lowest possible cost and many warehouses do not invest if they are not sure of the gains beforehand. By benchmarking their operations with other warehouses they could understand the technology and compare economical and efficiency gains. Video providers have a great responsibility in convincing warehouses to be benchmarking examples for communicating the advantages to other companies. Marketing video in warehouses will be a slow and challenging process if no benchmarking examples are in place. Union restrictions is another area of concern that is considered a major barrier. The technology companies have a responsibility in communicating legislations and providing information about how video can be used. It is important not to consider it as a tool for monitoring employees, but as a tool to increase efficiency. Benchmarking could be used as a way to provide information in this aspect as well. Interface problems prevent implementation of video technology. Many of the case companies consider implementation costly and time consuming. Warehouses wanted other providers of supporting systems (WMS, automation or forklifts) to also offer video as a fully integrated solution. Warehouses would then not have to consider potential interface problems.

The case companies considered barriers differently, indicating that they affect the warehouses in varying extents. Contracted warehouses had a higher cost focus than other warehouses and a shorter time horizon for their investments, which was reflected in their choice of barriers. They thought financial barriers like investment cost and payback time as the most challenging barriers. Production warehouses focused more on the production processes where the union had great power. The established unions can be the reason for why production warehouses had a skeptical view of how video technology affect employees' integrity. There is no barrier that is too great to entire prevent implementation of video



technology in warehousing. Key points for implementing video is to provide warehouses with benchmarking examples and to facilitate integration of video with existing supporting systems. Either by developing compatible interfaces or by offering video together with existing supporting systems.

### 7.3 Theoretical contribution and managerial implications

A new area of use have been identified for video, which contributes to literature in the field of technology in warehousing. Video can enhance warehousing efficiency further, compared to what RFID and WMS previously have achieved. Video should therefore be considered the next step in improving warehousing efficiency. The research has contributed with knowledge of how the need for video varies between warehouse groups, which has not been identified before. Challenging operations for different warehouse types have been identified, adding to warehousing research. The literature in warehousing operations was scarce and not always corresponding to the findings in this study. The research's result can therefore be considered as a complement to existing literature. Barriers to video implementation in warehousing have been identified. The findings provide an important insight since the barriers have not been presented in literature before. Barriers for implementing video correspond to a high degree with the challenges WMS and RFID experience. Barriers not included in literature were also identified, resulting in new insights for what obstacles new technology might face in warehousing. The research also contributed with suggestions for how to resolve the barriers to video implementation. Since video is a new technology in warehousing, the suggestions provide a contribution to literature.

Managers should be aware of video technology's potential in improving warehousing efficiency. Video can contribute with cost reductions through time savings, more accurate handling and increased safety. Video can be used as a tool for meeting the increased demands on warehousing, complementing currently used technologies. Managers for contracted warehouses should especially acknowledge the technology considering their focus on cost reductions. Contracted warehouses compete with offering logistics services to a low cost. Reducing the cost would directly lead to advantages over other warehouses in this market. Since the logistics contracts for these warehouses are very short, customers would swiftly adapt to the lowered cost and demand the same price. Other warehouse managers should also be aware of video's potential but do not have to adapt as quickly as contracted warehouses.

### 7.4 Suggestions for future research

The performed study had a cross-sectional time horizon where the need for video has been evaluated in a single point in time. Future research could perform a longitudinal study and follow a warehouse during a longer period. Warehousing efficiency could be evaluated before and after video technology has been implemented. Documenting video benefits is essential since warehouses stated it is crucial to know the financial and operational outcome before investing. The chosen categorization of warehouses is based on warehousing purpose and liability, covering all kinds of warehouses. Even though the categorization has been useful, relationships among different kinds of warehouses have been identified. These connections indicate that different types of warehouses have something in common. As an example were warehouses with a high degree of automation more interested in certain applications. The interest was more correlated to automation degree than type of warehouse. A suggestion is therefore to consider two categories: a manual warehouse and an automated warehouse. The low extent of manual handling when

applying automation might result in a lack of operational insight. Automated warehouses might therefore have a greater need for video technology than manual warehouses. Some video applications might be more useable for a certain type of unit handled in the warehouse. It can therefore also be appropriate to classify warehouses with respect to handling unit based on for example pallet, carton or piece flow.

The study has been successful in identifying the need for video technology and its barriers in warehousing. However, there is further research needed regarding how barriers can be managed. Since many of video's barriers correlated with WMS and RFID, future research could identify how these barriers were resolved. The study showed that RFID is not used to the same extent as the authors thought prior the research. None of the case companies had implemented RFID since they considered the barriers too great. A closer examination of their skepticism to RFID would increase the knowledge of barriers. It would facilitate the proceeding work for implementing video. Video is already an established technology within the retailing and transportation market. Barriers for implementing video in these segments might correspond to those for warehousing. Investigating barriers for other market segments can provide guidance of how to breach warehousing barriers.

## 8 Appendices

### 8.1 Appendix A – Warehouse type according to Bartholdi and Hackman (2010)

Warehouse type	Definition
<i>A retail distribution center</i>	Serves retail stores that normally receive shipments on a daily basis. Tends to have a wide range of products. Marketing and campaigns are used to “push” products from the distribution center to the store, which requires planning ahead and forecasting the demand.
<i>A service parts distribution center</i>	Manages service parts. The wide product range and fluctuations in demand leads to higher inventories. Total activity in this type of warehouse is quite constant. The demand for each spare part is hard to estimate.
<i>A catalogue fulfilment or e-commerce distribution center.</i>	Demand for small orders from many costumers. Important to ship the orders that usually consist of 1–3 items immediately in order to obtain a good service level. A common way of dealing with uncertainties in demand is to shape the customer behavior with promotions.
<i>A 3PL warehouse</i>	An external partner is responsible for the warehousing activities. The warehouse service is usually provided to many customers from one facility. Enables the 3PL provider to achieve efficiency by combining different seasonality and gaining through economics of scale, which had been difficult for the customer to achieve independently.
<i>A perishables warehouse</i>	Handles products that has predetermined out of date, typically food, fresh flowers, vaccines or products that need refrigeration. There may be different handling requirements for the products that are stored. Furthermore, it is important to have a constant temperature in order to keep the perishables products fresh.

## 8.2 Appendix B - Warehouse type according to Frazelle (2002)

Warehouse type	Definition
<i>Raw material and component warehouse</i>	Storing of raw material in connection to processing operations such as production or assembly.
<i>Work-in-process warehouse</i>	Storing of material or products that are already partially processed and will go through more operations.
<i>Finished goods warehouse</i>	Inventories are used to handle differences between produced units and demand. The warehouse is usually located close to the production unit and the flow is common to be in full pallets.
<i>Distribution warehouse and distribution center</i>	The purpose is to consolidate shipments from several manufacturing units to a common customer. The warehouse is normally located centrally to the manufacturing units or to the customer.
<i>Fulfilment warehouse and fulfilment center</i>	Warehouses that receive, pick, and ship small orders for individual consumers.
<i>Local warehouse</i>	The warehouse is located close to the costumer, which makes it possible to respond quickly to costumer demand.
<i>Value-added service warehouse</i>	The purpose with this type of warehouses is to customize the products through activates such as, packaging, labelling, marketing, pricing and returns processing.

### 8.3 Appendix C – Research Protocol

<b>Description</b>	<b>Time Period</b>	<b>Comment</b>
<i>Research scope</i>	15 Dec 2014 – 19 Jan 2015	Based on interest from collaborating partner, PhD candidate and professors from university.
<i>Formulate RQ</i>	19 Jan – 2 Feb	Based on literature and discussion with PhD candidate and professors from university.
<i>Establish criteria</i>	19 Jan – 6 Feb	This was done by searching through literature and performing the scope study.
<i>Literature review</i>	19 Jan – 11 Feb	Included warehouse activities, performance and technical aids.
<i>Technology meeting</i>	20 Jan	Meeting with an Axis employee regarding video analytics.
<i>Technology meeting</i>	22 Jan	Meeting with an Axis employee regarding video analytics and network video cameras.
<i>Technology meeting</i>	23 Jan	Meeting with an Axis employee regarding barcode reading with cameras.
<i>Technology meeting</i>	29 Jan	Meeting with an Axis employee regarding video analytics in retailing.
<i>Methodology</i>	26 Jan – 11 Feb	The methodology choices were based on literature research.
<i>Scope/Pilot study</i>	3 Feb	Performed at the collaborating partner's premises to establish criteria and test interview guide.
<i>Technology meeting</i>	23 Feb	The authors met with two master thesis students in the field of deep image analysis to discuss the possibility to measure dimensions with video technology.
<i>Multiple case studies, first round</i>	12 Feb – 24 Feb	The multiple case studies included nine companies, three in every warehouse category. A tour at the warehouse and an interview was conducted on site.
<i>Feasibility discussion about video applications</i>	22 Feb – 23 Feb	Applications that have been expressed by the case companies' in the first round were discussed with experts at the collaborating company. A discussion about the applications' feasibility was held.
<i>Multiple case studies, second round</i>	26 Feb -16 Apr	A follow up interview was performed through telephone or in person.
<i>Analysis</i>	9 Apr-20 Apr	Analyzing differences and similarities within and between warehouse groups. Popular applications were identified and barriers highlighted.
<i>Conclusions</i>	17 Apr – 22 Apr	Concluding remarks about future research and key success factors are outlined.

## 8.4 Appendix D – Activity profiles for case companies

Metric	Company C1
<b>Company information</b>	
Industry	Electronics
Global turn over	182 billion SEK
Number of employees global	30 000 within contract logistics
Globalization	Contract logistics offices in 58 countries
<b>Warehouse information</b>	
Kind of WH	Contract
Area of warehouse	22 500 m <sup>2</sup>
Seasonalities	Lower inventory levels in August-September
Value adding activities performed in warehouse	Packing, engraving
Number of employees in warehouse	70
Operators per shift	55 during daytime, 10 evening shift
Number of shifts per day	2
Vehicle equipment, type and amount	Narrow aisle trucks + man-up truck , 25 in total
Automated operations	Limited to some transportation of small goods
Information system (WMS)	Developed their own + customer specific
Number of scanning points	Max:7, min:2
Using RFID in warehouse	None
<b>Ingoing goods</b>	
SKU Definition at receiving	Pallets and containers
<b>Storing</b>	
Type of storing system	Floor stacking and single-deep racks
Number of storage locations	25 000 pallet locations
Dedicated or shared storage	Dedicated with an ABC allocation, the rest used shared storage
Number of SKUs	35 000
Introduction of new SKUs	Yes, high
<b>Outgoing goods</b>	
Value of units shipped per year	Confidential but many billion SEK
Number of order-lines per day	6 000 – 7 000
SKU Definition at shipping	Pallets of different sizes and cartons

Metric	Company C2
<b>Company information</b>	
Industry	Footwear, food, body lotion, automotive parts etc.
Global turn over	39 billion SEK
Number of employees global	40 000
Globalization	Nordic countries and Germany
<b>Warehouse information</b>	
Kind of WH	Contracted
Area of warehouse	107 000 m <sup>2</sup>
Seasonalities	Yes, high pressure during holidays
Value adding activities performed in warehouse	Labelling, repackaging, building displays
Number of employees in warehouse	Approximately 190
Operators per shift	Huge variations depending on customer, season and time
Number of shifts per day	Varying but between 1–2 shifts
Vehicle equipment, type and amount	80 forklifts of the type narrow aisle, man-up and stand behind
Automated operations	Sorting conveyor belts
Information system (WMS)	Diracom
Number of scanning points	4
Using RFID in warehouse	No
<b>Ingoing goods</b>	
SKU Definition at receiving	Pallet, container, cages
<b>Storing</b>	
Type of storing system	Single deep racks
Number of storage locations	110 000 pallet locations
Dedicated or shared storage	Dedicated for picking and shared for buffer locations
Number of SKUs	Approximately 300 000
Introduction of new SKUs	Varying from 10% for some customers to 100% for others
<b>Outgoing goods</b>	
Value of units shipped per year	Exceeding 1 billion SEK
Number of order-lines per day	22 000
SKU Definition at shipping	Pallet, cages, envelopes

<b>Metric</b>	<b>Company C3</b>
<b><i>Company information</i></b>	
Industry	Transportation and warehousing of B2B goods
Global turn over	62 billion SEK
Number of employees global	23 000
Globalization	Established in more than 70 countries
<b><i>Warehouse information</i></b>	
Kind of WH	Contracted
Area of warehouse	110 800 m <sup>2</sup>
Seasonalities	Small peaks during holidays
Value adding activities performed in warehouse	Rework and assembly
Number of employees in warehouse	400 white collars + 100 warehouse operators
Operators per shift	35 for solutions, 15 for cross-docking
Number of shifts per day	1 for solutions, 3 for cross-docking
Vehicle equipment, type and amount	70 counter balance truck, picking truck, man-up truck
Automated operations	Some sorting conveyor belts for packages
Information system (WMS)	LWS from Logistex
Number of scanning points	Depending on customer at solutions, 2 at cross-docking
Using RFID in warehouse	No
<b><i>Ingoing goods</i></b>	
SKU Definition at receiving	Varying, cartons, pallets, single items
<b><i>Storing</i></b>	
Type of storing system	Floor storage at cross docking and racks at solutions
Number of storage locations	91 000
Dedicated or shared storage	Shared for cross-docking and dedicated for solutions
Number of SKUs	10 000
Introduction of new SKUs	Large, variation in solutions, 100% per day for cross-docking
<b><i>Outgoing goods</i></b>	
Value of units shipped per year	Exceeding 1 billion SEK
Number of order-lines per day	18 000
SKU Definition at shipping	Varying, cartons, pallets, single items



<b>Metric</b>	<b>Company D1</b>
<b><i>Company information</i></b>	
Industry	Food & non food
Global turn over	99 billion SEK
Number of employees global	21 000
Globalization	Sweden, Estonia, Latvia, Lithuania
<b><i>Warehouse information</i></b>	
Kind of WH	Distribution
Area of warehouse	62 500 m <sup>2</sup> (100 000 m <sup>2</sup> in 2015)
Seasonalities	High pressure during holidays
Value adding activities performed in warehouse	Order processing/picking
Number of employees in warehouse	800 in 2015
Operators per shift	300 – 400 (Dependent on volumes and daily production)
Number of shifts per day	2 for order processing and 24/7 for transport
Vehicle equipment, type and amount	Approximately 300
Automated operations	Complete flow from receiving to picking. AS/RS, Sorting equipment, De layering equipment, Picking solutions.
Information system (WMS)	Own module + SattStore WMS developed by Consafe Logistics
Number of scanning points	6 in-house
Using RFID in warehouse	No
<b><i>Ingoing goods</i></b>	
SKU Definition at receiving	Pallet
<b><i>Storing</i></b>	
Type of storing system	Racks (single and double deep). AS/RS, Miniload, Conveyor belt.
Number of storage locations	250 000
Dedicated or shared storage	Dedicated + shared for bulk storage
Number of SKUs	Approximately 5 000 – 7 000 depending on season
Introduction of new SKUs	Low to moderate
<b><i>Outgoing goods</i></b>	
Value of units shipped per year	> 1 billion SEK
Number of order-lines per day	Approximately 250 000
SKU Definition at shipping	Roll Cage, Pallets, Dollies, Freeze boxes

Metric	Company D2
<b>Company information</b>	
Industry	Mechanical spare parts
Global turn over	102 billion SEK
Number of employees global	24 000
Globalization	6 spare parts warehouses, distributing world-wide
<b>Warehouse information</b>	
Kind of WH	Distribution
Area of warehouse	10 000 m <sup>2</sup>
Seasonalities	No
Value adding activities performed in warehouse	Pre-packing and service on returned goods
Number of employees in warehouse	100
Operators per shift	Approximately 28 during day and 12 during night
Number of shifts per day	2 + 1 permanent night shift
Vehicle equipment, type and amount	3 narrow aisles trucks, 5 counter balance trucks, 5 pallet trucks, 1 reach truck
Automated operations	Storing and parts of picking
Information system (WMS)	SAP R/3 + Logistex
Number of scanning points	>10
Using RFID in warehouse	No
<b>Ingoing goods</b>	
SKU Definition at receiving	Varying from pallets, to cartons etc.
<b>Storing</b>	
Type of storing system	Single deep pallet racks and AS/RS storing system for miniloads and pallets
Number of storage locations	350 000 (depending on unit load, pallet, miniload etc.)
Dedicated or shared storage	Shared
Number of SKUs	80 000
Introduction of new SKUs	5 000 – 8 000 per year
<b>Outgoing goods</b>	
Value of units shipped per year	2.8 billion SEK
Number of order-lines per day	7 000 – 8 000
SKU Definition at shipping	Pallets, cartons, parcels etc.

<b>Metric</b>	<b>Company D3</b>
<b><i>Company information</i></b>	
Industry	Electronics, e-commerce
Global turn over	1.9 billion SEK
Number of employees global	500
Globalization	Sales office in 26 countries
<b><i>Warehouse information</i></b>	
Kind of WH	Distribution
Area of warehouse	12 000 m <sup>2</sup>
Seasonalities	No major, somewhat busier during October-November, January, June and Christmas
Value adding activities performed in warehouse	Assembly, packing , labeling, quality inspection
Number of employees in warehouse	74
Operators per shift	74
Number of shifts per day	1
Vehicle equipment, type and amount	15 stand behind trucks
Automated operations	Conveyor belt from packing to shipping, packing of single items.
Information system (WMS)	Microsoft Navision
Number of scanning points	5
Using RFID in warehouse	No
<b><i>Ingoing goods</i></b>	
SKU Definition at receiving	Pallets or cartons of varying sizes
<b><i>Storing</i></b>	
Type of storing system	Single seep racks, shelves, floor stacking
Number of storage locations	3 000 pallet positions, 8 000 box places on shelves, 10 000 meters of shelves
Dedicated or shared storage	Shared zone storage
Number of SKUs	31 000
Introduction of new SKUs	150/day added to assortment
<b><i>Outgoing goods</i></b>	
Value of units shipped per year	1.5 billion SEK
Number of order-lines per day	6 000
SKU Definition at shipping	Pallets or cartons of varying sizes

Metric	Company P1
<b>Company information</b>	
Industry	Beverage
Global turn over	5 billion SEK
Number of employees global	500 – 600
Globalization	Production at one site in Sweden
<b>Warehouse information</b>	
Kind of WH	Production
Area of warehouse	14 000 m <sup>2</sup>
Seasonalities	High pressure from April to December
Value adding activities performed in warehouse	Weight control
Number of employees in warehouse	13
Operators per shift	5 per shift + 2 daytime
Number of shifts per day	2
Vehicle equipment, type and amount	6 forklifts and 1 high reach truck
Automated operations	AS/RS in storage and conveyor belts form receiving to shipping
Information system (WMS)	SattStore WMS developed by Consafe Logistics
Number of scanning points	6 in-house
Using RFID in warehouse	No, maybe in future
<b>Ingoing goods</b>	
SKU Definition at receiving	Pallet
<b>Storing</b>	
Type of storing system	Single deep racks + some floor storage
Number of storage locations	24 000
Dedicated or shared storage	Shared storage
Number of SKUs	400
Introduction of new SKUs	Low, approximately 1 per year
<b>Outgoing goods</b>	
Value of units shipped per year	5 billion SEK
Number of order-lines per day	40 containers, varying from 40 orderlines to 800 per day
SKU Definition at shipping	Slip-sheet, pallet

<b>Metric</b>	<b>Company P2</b>
<b><i>Company information</i></b>	
Industry	Fast moving consumer goods, snacking
Global turn over	304 billion SEK
Number of employees global	100 000
Globalization	Sales in 165 countries
<b><i>Warehouse information</i></b>	
Kind of WH	Production
Area of warehouse	6 860 m <sup>2</sup>
Seasonalities	Peaks during Christmas and other holidays
Value adding activities performed in warehouse	None
Number of employees in warehouse	21 blue collars + 5 admins
Operators per shift	5 ppl on each shift, 1 in the night, 10 ppl daytime
Number of shifts per day	2 shifts + day and night personnel
Vehicle equipment, type and amount	5 counter balance trucks, 5 stand behind forklifts and 5 picking trucks
Automated operations	Receiving, transportation, storing, picking
Information system (WMS)	SAP WM and SAP / R3
Number of scanning points	2
Using RFID in warehouse	no
<b><i>Ingoing goods</i></b>	
SKU Definition at receiving	Pallet
<b><i>Storing</i></b>	
Type of storing system	Single deep racks
Number of storage locations	22 140 pallet positions
Dedicated or shared storage	Shared but restricted to areas
Number of SKUs	300 – 350
Introduction of new SKUs	20 – 30 per year
<b><i>Outgoing goods</i></b>	
Value of units shipped per year	Exceeding 1 billion SEK
Number of order-lines per day	416
SKU Definition at shipping	Pallet

Metric	Company P3
<b>Company information</b>	
Industry	Automotive
Global turn over	92 billion SEK
Number of employees global	42 000
Globalization	Production in 15 countries
<b>Warehouse information</b>	
Kind of WH	Production
Area of warehouse	15 000 m <sup>2</sup>
Seasonalities	None
Value adding activities performed in warehouse	Repacking, kitting
Number of employees in warehouse	160
Operators per shift	70
Number of shifts per day	2
Vehicle equipment, type and amount	72, counterbalance truck, man up truck, reach truck
Automated operations	Some for handling returned pallets
Information system (WMS)	Own
Number of scanning points	One under a pilot project, thinking of implementing up to five scanning points
Using RFID in warehouse	No
<b>Ingoing goods</b>	
SKU Definition at receiving	Pallets and boxes
<b>Storing</b>	
Type of storing system	Floor storage, single deep racks
Number of storage locations	25 000 pallet and box locations
Dedicated or shared storage	Dedicated for fast moving SKUs and shared for slow moving SKUs
Number of SKUs	16 000
Introduction of new SKUs	A couple of hundred per year
<b>Outgoing goods</b>	
Value of units shipped per year	Exceeding 1 billion SEK
Number of order-lines per day	4 500
SKU Definition at shipping	Pallets and boxes

## 8.5 Appendix E – Semi structured interview guide for the first multiple case study sessions

### Activity Profiling

Metric	Company X
<b>Company information</b>	
Industry	
Global turn over	
Number of employees global	
Globalization	
<b>Warehouse information</b>	
Kind of WH	
Area of warehouse	
Seasonalities	
Value adding activities performed in warehouse	
Number of employees in warehouse	
Operators per shift	
Number of shifts per day	
Vehicle equipment, type and amount	
Automated operations	
Information system (WMS)	
Number of scanning points	
Using RFID in warehouse	
<b>Ingoing goods</b>	
SKU Definition at receiving	
<b>Storing</b>	
Type of storing system	
Number of storage locations	
Dedicated or shared storage	
Number of SKUs	
Introduction of new SKUs	
<b>Outgoing goods</b>	
Value of units shipped per year	
Number of order-lines per day	
SKU Definition at shipping	

**Information about critical operations**

- Present the operations: Receiving, storing, picking, shipping, returns

Question 1: What are your most challenging operations? \_\_\_\_\_

Question 2: Why are those operations so difficult? \_\_\_\_\_

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Question 3: What are your most time consuming operations? \_\_\_\_\_

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Question 4: Why are those operations so time consuming? \_\_\_\_\_

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**Information about critical measures**

Question 5: What performance metrics do you have for your most challenging operations? \_\_\_\_\_

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Question 6: Is your metric for your challenging operations sufficiently good, why / why not? \_\_\_\_\_

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Question 7: What performance metrics do you have for your most time consuming operations? \_\_\_\_\_

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Question 8: Is your metric for your time consuming operations sufficiently good, why / why not? \_\_\_\_\_

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**Information about video analytics**

Heat map

<http://www.3yteknoji.com.tr/en/products/pheat-heatmap-analytic.html>

Dwell time

<https://www.youtube.com/watch?v=Ryy-N59v2ls>

Trip wire

<http://www.axis.com/products/crossline/system.htm>



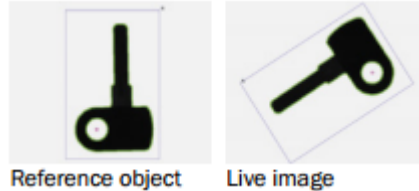
People Counter

<http://www.cognimatics.com/products/people-counter/overview>

Queue Management

<http://www.cognimatics.com/products/queue/overview>

Object identification



Left object

<http://www.ips-analytics.com/en/products/ips-videoanalytics-new/server-based/ips-left-luggage-detection.html>

Removed object

<http://www.technoaware.com/eng/wp-content/uploads/stolenSample.asf>

Face recognition

<http://www.hertasecurity.com/en/>

### ***Generating ideas***

Question 9: How can these video analytics be used in your warehouse to obtain more efficient operations? \_\_\_\_\_

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Question 10: How can these video analytics be used in your warehouse for measuring your operations better? \_\_\_\_\_

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### ***Discussion about potential applications***

Visual goods tracking:

- Tracking of goods (find products in warehouse)
- Handle complaints by referring to recorded video material Identify errors in handling and improve operations
- <http://youtu.be/iNujGyQlp-l>

- Heat Map
- People
- Vehicles

Barcode recognition:

- Fill in information when gaps exist in barcodes
- Read through plastic film
- Eliminate scanning through installation on forklifts



Quality inspection at receiving/shipping, using object identification. Can be used to stop the operation and handle the discrepancy.

Identify picking time, using dwell time. See for how long an operator stand at one pick station.

Reduce picking errors, using touch analytics or object identification. See if the operator takes the wrong item or in the wrong quantity. Or check if an order contains what it actually should contain.

Empty shelves notification, using removed object. Let the system know if a shelf is empty.

Discrepancies in stacking, using left item. Can identify a potential danger if there are pallet overhangs.

Measure volume – can be used for measuring dimension of goods.

**Feedback and idea generation**

Question 11: Which applications could potentially be used in your warehouse? \_\_\_\_\_

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Question 12: Can you think of any other application areas? \_\_\_\_\_

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8.6 Appendix F – Structured interview guide for the follow up multiple case interview

1. Estimate your interest for the video applications presented in the table.

The interest should be based on the scale between 1 – 5 where;

- 1 = Not interested (we would not invest in this application)
- 2 = Low interest
- 3 = Moderate interest
- 4 = High interest
- 5 = Very interested (we would most likely invest in this application)
- 0 = Do not know
- n = Not applicable (E.g. do not have conveyor belt)

More explicit, what is the underlying reason to the extent of your interest for these applications?

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What is needed to increase your interest for applying these applications in your warehouse?

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<b>Characteristic</b>	<b>Application</b>	<b>Description and benefits</b>
<i>Visualize</i>	Dwell time for conveyor belts	Identify bottlenecks in automated conveyor belts, visualizing problems. Enables to change the layout of conveyor belt.
	Heat map	Identify crowded areas. Can facilitate layout decisions and provide support for ABC-analysis.
	Truck turnover time	Identify for how long a truck has been standing at a bay. Provides information regarding shipping.
<i>Reduce errors</i>	Counting loaded pallets	Counts the amount of loaded pallets on a truck. Reduce shipping errors.
	Object identification and counting	Controls if the correct item in the right quantity have been picked. Reduce pick errors and increase picking/packing efficiency.
<i>Facilitate handling of goods</i>	Barcode scanning	Possibility to read damaged barcodes. Ability to handle more than EAN-barcodes. Can read through plastic films. Read barcodes on pick/pack station to increase picking/packing efficiency by eliminating manual scanning.
	Inventory control	Control inventory levels at inconvenient locations e.g. automated storages and conveyors. Saves time for operators. Sends an alarm when a shelf is empty if it is not supposed to be empty, enables improved inventory control.
	Measure volume	Can automatically read goods' dimensions, which saves operators time.
	Queue management for conveyor belts	Identify the number of packages on the conveyor belt. Sends an event to handle the queue making the process more efficient.
	Quality inspection of pallets	Useful for controlling pallet quality at receiving by comparing with a reference object (e.g. determines if the pallet is broken). Enables more efficient quality inspection.
	Visual goods tracking	Document and handle complaints within the warehouse. Enables easier handling of complaints. Can also be used for identifying errors and educate staff.
<i>Safety</i>	Human detection for forklifts	Detects when a person is alarmingly close to a forklift. Can be used to ensure a safe environment.

2. Is there any other application that you would be interested in?

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3. Which are the three major barriers you see for implementing video technology in your warehouse?

1. Economic aspects: Return on investment aspects or a tight warehousing budget.
2. Interface problems with current systems: Interaction with existing systems. Might be difficult to use the systems together.
3. Lack of technology knowledge: The overall technology knowledge within the company is considered low. Makes it difficult take technology decisions.
4. Union restrictions to video monitoring employees: Not allowed by the union to record warehousing staff.
5. Unsure benefits: The video technology is a new technology with no documented benefits for warehouses.
6. Other priorities within the organization: Other improvement projects might be prioritized.
7. Other, what?

For these three, describe the underlying reason for considering them as obstacles.

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3.

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How can the magnitude of the barriers be reduced?

1.

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2.

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