

# LUND UNIVERSITY School of Economics and Management

Department of Economics

# THE IMPACT OF DIGITAL TECHNOLOGY ON HOUSEHOLD ECONOMIC STATUS IN DEVELOPING COUNTRIES

# A CASE STUDY OF NIGERIA

By

Precious Chidinma Nwachukwu

Master Essay II - NEKP01

May 24, 2023

Supervisor: Professor Gunes Gokmen

## ABSTRACT

Over the past few decades, mobile and wireless technologies have been evolving rapidly which has influenced household income, wealth, and consumption levels, especially in developing countries. Specifically, this paper estimates the impact of digital technology on household economic status in Nigeria, the largest economy and mobile market in Africa. The analysis exploits a unique data set in 2018 from a nationally representative longitudinal household survey on living standards, with information on their usage and access to specific digital technologies. In performing this analysis, multiple linear regression analysis and state-fixed effects estimates were employed. The Variance Inflation Factor was also used to test for multicollinearity and a heterogeneity analysis was conducted to examine the interaction effects among the variables. The results show that an increase in internet usage and mobile phone ownership in households can positively influence and increase household wealth. The study recommends that digital literacy should be promoted to maximize the benefits of mobile phone ownership and internet infrastructures should be expanded in rural areas to bridge the urban-rural gap. In addition, governments should collaborate to encourage mobile banking to increase financial inclusion.

Keywords: Digital Technology, Mobile Phone Ownership, Internet Usage, Household Wealth

I would like to express my immense gratitude to God for his boundless grace throughout my academic pursuit and to the Swedish Institute (SI) Board for the scholarship and support offered to me during this Master's Programme in Economics. I also appreciate my supervisor, Professor Gunes Gokmen for his suggestions throughout this thesis, and my family, and friends for their constant encouragement which has been a source of strength and motivation.

# TABLE OF CONTENTS

AF	BSTR	ACT1
1.	IN	TRODUCTION 4
2.	Lľ	FERATURE REVIEW
	2.1	. Overview of Digital Technology in Developing Countries
	2.2	. The Impact of Digital Technology on Household Economic Status in Nigeria
	2.3	. Challenges of Digital Technology in Nigeria9
3.	DA	TA11
	3.1.	Data Source and Variables
	3.2.	Estimation Strategy
4.	PR	ESENTATION AND ANALYSIS OF DATA 14
2	4.1.	Descriptive Statistics
2	4.2.	Pairwise Correlation Matrix
2	4.3.	Main Results and Discussions17
2	1.4.	Test for Multicollinearity using the Variance Inflation Factor
2	4.5.	Heterogeneity Analysis
5.	RC	DBUSTNESS CHECKS
6.	CC	ONCLUSION AND POLICY RECOMMENDATIONS
7.	RE	FERENCES
8.	AP	PENDIX

# LIST OF TABLES

Table 1: Descriptive Statistics	15
Table 2: Pairwise Correlation Matrix	16
Table 3: Impact of Digital Technology on Household Wealth	18
Table 4: Variance inflation factor	21
Table 5: Mobile Phone Ownership and its Interaction with the Variables	22
Table 6: Internet Usage and its Interaction with the Variables	23
Table 7: Impact of Financial Transactions and Internet Use on Household Wealth	25
Table A: Summary of Empirical Findings	32
Table B: Impact of Mobile Phone Ownership on Household Wealth with State-Fixed Effects	37
Table C: Impact of Internet Usage on Household Wealth with State-Fixed Effects	38

# LIST OF FIGURES

Figure 1: The Percentage of the Population Using the Internet in Nigeria from 2010-2021	7
Figure 2: The Mobile Cellular Subscriptions Per 100 People in Nigeria from 2010-2021	10

## **1. INTRODUCTION**

Over the last few decades, digital technology has completely changed how individuals live their lives. Technology has had a big impact on many elements of economies, including household economic status, from smartphone use to internet access. Digital technology use has rapidly increased in developing nations, creating new potential for economic growth and development. With a case study of Nigeria, this paper seeks to examine how digital technology affects household economic status in developing countries.

Many studies have investigated the impact of digital technology (Agbatogun, 2013; Brown and Davis, 2004; Chiemeke and Imafidor, 2020) on household wealth (Bahia et al., 2020; Jie et al., 2020; Hernan et al., 2022), and some of these studies have connected mobile and internet technologies (Jenny and Isaac, 2010; Hjort and Jonas, 2019; Maude and Antoine, 2020) to household wealth and incomes. Some evidence such as Eynon and Malmberg (2021), indicates that like other technological innovations, the Internet tends to benefit people who are more educated than those who are less educated, which may help to explain why, despite significant advancements in Internet connectivity, poverty reduction in the least developed regions has been slow. However, more recent research (Zhou et al., 2020; Kemi, 2021) has demonstrated that the Internet has helped African businesses raise their productivity, create jobs, and engage in greater economic activities. However, little is known about how the Internet and mobile phone ownership affect wealth for households, especially in developing countries.

This paper builds on previous studies to make contributions to the literature and provides new evidence on how household economic status is impacted by digital technology – Internet usage and mobile phone ownership in Nigeria, Africa's largest economy and mobile broadband market (Bahia et al., 2020). It aims to answer the research question of if these digital technologies have the potential to positively affect household economic status. It uses a rich and the latest dataset from the Demographic Health Survey (DHS) database for Nigeria, 2018, a longitudinal household survey on living conditions that are nationally representative with full national coverage of the 36 states.

To bridge the gap in the literature, this study will observe the outcome of household wealth in terms of the use of digital technology adoption and other potential factors that could impact it. It contributes to the existing literature by first, providing knowledge of an overview of digital technology in developing countries, and the impact and challenges of digital technology on household economic status in Nigeria. Secondly, this paper adopts a multiple linear regression model and state-fixed effects technique to control unobserved heterogeneity across the states and a heterogeneity analysis to estimate the interaction effects among the variables.

The study finds that an increase in the use of the Internet and mobile phone ownership has a significant positive impact on household wealth. Households who had access to the internet and owned a mobile phone experienced an increase in household wealth by 0.56 and 0.43 percentage points respectively. It also showed that mobile phone ownership is more beneficial to those who are well-educated and live in urban areas. Furthermore, the study reveals that internet access is not beneficial to households in urban areas and more beneficial to those with no education which is contrary to the study by Eynon and Malmberg (2021).

This paper is influenced by the high rate of poverty in developing countries and examining how digital technologies can help alleviate poverty by increasing household economic status will give a pointer to which measure policymakers in these countries can pay attention to. Consequently, the findings of this study are crucial given the increasing global awareness of the role of digital technology in wealth creation as well as the United Nations (2021) and World Bank's (2018) drive towards technological development and advancement globally.

The rest of this paper is organized as follows. Section 2 reviews the theoretical and empirical literature of the impact of digital technology on household economic status. Section 3 explains the dataset and goes further to describe the variables used in the econometric methodology. Section 4 presents the main results from the multiple linear regressions, fixed effects estimates, and heterogeneity analysis, also testing for multicollinearity and robustness of the model. Finally, this paper concludes by offering recommendations for policymaking and practice in section 5.

## 2. LITERATURE REVIEW

### 2.1. Overview of Digital Technology in Developing Countries

There is a broad body of theoretical literature to support that a well-balanced, effective, and accessible digital technology in developing countries is very necessary to increase household economic status. The progress made in internet technology has brought about a significant change in human society, resulting in the world becoming a global village during the current information age (Garba et al., 2013).

Brown and Davis (2004) define digital technologies as tools that create and modify digital artifacts, such as digital audio and video, communication technologies, and media like the Internet and mobile phones. Moreover, digital media is perceived as a shift from the traditional, passive nature of media, towards more interactive platforms like social networks, instant messaging, interactive games, mobile phones, and virtual 3D environments that foster identity formation, social connections, and learning (Craton 2011; Gross et al. 2002; Jackson 2008).

The growth of digital technology is experiencing exponential development worldwide (Agbatogun, 2013) and Africa has experienced significant growth in the digital technology sector with a rapid increase in the use of mobile phones. Mobile financial applications, also known as "m-money" or "m-banking," have emerged in several developing countries since 2005 (Jenny and Isaac, 2010). Typically, these systems consist of a range of applications that enable various financial transactions through mobile phones, such as transmitting airtime, paying bills, and transferring money between individuals (Jenny and Isaac, 2010).

In addition, telecommunication operators are increasingly focusing on developing economies, particularly in Sub-Saharan Africa, as they offer promising returns on investment with their vibrant and rapidly growing markets (Maude and Antoine, 2020). The mobile telecommunications market is thriving, and the younger generation is becoming increasingly connected as governments are prioritizing the digitization of society in response to these developments (Maude and Antoine, 2020). In developing countries, mobile technologies are being rapidly adopted, and the expansion of mobile broadband is expected to have a significant impact on their development (Maude and Antoine, 2020).

The use of the Internet is also on the rise with around one-quarter of the population in Kenya, Nigeria as seen in Figure 1 and Uganda using it. Due to the low subscription rate for fixed broadband, people rely on wireless technologies, and mobile broadband is becoming more prevalent (Maude and Antoine, 2020). Although the positive effects of internet availability are expected to be beneficial across all income levels, the specific impacts may vary depending on the income classes of different countries. In developing economies, it is crucial to have basic public infrastructure such as electricity distribution and education systems in place before the positive effects of internet availability can make a significant impact on the economy (Macdougald, 2011). According to Macdougald (2011), low-income countries may lack stable political and societal institutions necessary for their populations to benefit significantly from

internet access. In contrast, high and middle-income countries have achieved greater economic stability and can therefore attract investment in communication infrastructure to improve educational systems and produce a more literate population.



Figure 1: The Percentage of the Population Using the Internet in Nigeria from 2010-2021

Source: World Bank Database

There have also been possible mechanisms linking information and communication technologies (ICTs) to poverty reduction in rural areas of developing countries. One such study is Beuermann et al. (2012), which leverages variations in the timing of mobile phone service deployment to assess poverty impacts in rural villages in Peru. The research demonstrates that the availability of mobile services is associated with an increase in household consumption by approximately 11% and a reduction in household poverty by about 8%.

## 2.2. The Impact of Digital Technology on Household Economic Status in Nigeria

Digital technology has had a significant impact on household economic status in Nigeria, particularly in the areas of employment, entrepreneurship, and financial inclusion. Technological advancements are often proposed as viable solutions to enhance the economic well-being and living conditions of the population living in poverty (Banerjee and Duflo, 2007). Madon (2000) also acknowledges the significant societal impacts of the Internet in developing nations.

As a result of the varied aspects of digital technology, it is a challenging task to determine its impact completely and accurately on household economic status in a country. Consequently, researchers often employ the term "Information Communication Technology (ICT)" and related phrases such as internet, mobile subscription, and mobile phones interchangeably with digital technology (Chiemeke and Imafidor, 2020). This results in most studies only capturing the

effects of one or a few components of digital technology, rather than providing a comprehensive evaluation of its overall impact (Chiemeke and Imafidor, 2020).

However, in general, and drawing from previous studies, using mobile phones for financial transactions increases the likelihood of borrowing from financial institutions which can help households to improve their financial well-being, manage financial risks, absorb financial shocks, and strengthen their businesses (Kemi, 2021). Digital technology has also played a significant role in promoting financial inclusion in Nigeria. According to the Central Bank of Nigeria Annual Report (2018), the number of Nigerians with bank accounts has increased from 62% in 2014 to 69% in 2017, largely due to the growth of mobile money and other digital financial services. This increase in financial inclusion has allowed households to access credit and other financial services, which can help to improve their economic status.

Nigeria is one of the African countries that produce internet-enabled devices, including affordable mobile phones (McKinsey Global Institute 2013) and according to Lixi et al. (2019), the enhancement of digital connectivity, digital competencies, digital financial services, and other critical aspects of digital advancement can unlock fresh economic prospects and revolutionize the lives of people in Nigeria. Greater utilization of the Internet within a country leads to favorable influence on its economic growth (Changkyu and Myung, 2009). In addition, "the introduction of mobile phones has helped reduce rural-urban migration by providing job opportunities for many unemployed youths" (Ebikabowei and Benake-Ebide, pp. 249, 2013). Digital technology has also created new opportunities for entrepreneurship in Nigeria. Ecommerce platforms like Jumia and Konga have become popular among Nigerians, providing a platform for small businesses to sell their products online. Similarly, fintech companies like Flutterwave and Paystack have made it easier for Nigerians to start and run their businesses, providing payment solutions and financial services that were previously unavailable.

Furthermore, the International Trade Administration (2021) revealed that Nigeria has an 82% share of Africa's telecom subscribers and 29% of internet usage. The Nigerian government recognizes the ICT sector as an enabler for developing critical sectors, such as education, healthcare, agriculture, and manufacturing, to diversify the economy from oil and gas, and is encouraging partnerships between local and foreign ICT companies (International Trade Administration, 2021). International Trade Administration (2021) also suggests that the government has supported the creation of incubator hubs, youth innovation programs, and

science technology parks, including the Abuja Technology Village. Additionally, the Federal Ministry of Communications and Digital Economy has the responsibility for the ICT sector and the National Digital Economy Policy and Strategy (2020-2030) to reposition the Nigerian economy toward opportunities that digital technologies provide (International Trade Administration, 2021).

However, challenges remain, which includes limited access to stable electricity and the Internet, lack of basic digital skills and education, high cost of technological devices and inadequate government policies.

#### 2.3. Challenges of Digital Technology in Nigeria

While digital technology has been known to have a positive impact on household economic status in Nigeria, there are also several challenges that need to be addressed. According to Kemi (2021), mobile money account ownership in Nigeria has increased from 2% in 2014 to about 6% in 2017, which is lower than the 21% in Sub-Saharan Africa. Similarly, the use of digital payment dropped from 37% in 2014 to 30% in 2017, which is also lower than the 34% of Sub-Saharan Africa (Kemi, 2021). In fact, only 7.7% of Nigerian adults use mobile phones to access financial accounts, compared to 20.8% in Sub-Saharan Africa (Kemi, 2021).

Despite possessing the biggest mobile market in Sub-Saharan Africa and being backed by the robust broadband infrastructure and enhanced global connectivity, Nigeria lacks sufficient fixed broadband infrastructure and connectivity in rural regions, which has resulted in a substantial portion of the most underprivileged population lacking access to the internet (Lixi et al., 2019) which makes it difficult for households to take advantage of the opportunities provided by digital technology.

Secondly, there is a widespread belief that mobile phones are accessible yet, a significant number of individuals in Nigeria are unable to afford them due to the high poverty rate in the country, with approximately 98 million people living in extreme poverty (Onyema, 2019). In Figure 2, it is evident that there has not been a consistent rise in mobile phone subscriptions and the cost of data required to access the internet remains a challenge. Access to the internet has been largely limited to urban areas which reveals that there is a significant digital divide. This can result in unequal opportunities for economic growth and development, with rural households being left behind.

Figure 2: The Mobile Cellular Subscriptions Per 100 People in Nigeria from 2010-2021



Source: World Bank Database

In addition, strong public and private digital platforms support the provision of digital services and a thriving eCommerce platform (Lixi et al., 2019). However, to access a variety of governmental and private services, millions of Nigerians need formal identification documents; as a result, there is a critical need to develop digital platforms. Lixi et al. (2019) further revealed that expanding access to digital financial services is crucial in Nigeria, where approximately 60 million adults lack access to formal financial accounts, hindering progress toward financial inclusion.

Furthermore, (Ebikabowei and Benake-Ebide, 2013) revealed challenges with mobile phone usage in Nigeria such as network failure, difficulty in finding recharge cards, high charges by network service providers, and unskilled individuals repairing phones in rural areas. Another major challenge is the inadequate power supply which can keep individuals out of business (Tiemo, 2006). Ochonogor (2006) identified theft, difficulty in understanding menu bars, short validity period, network congestion, and withholding of SMS as some of the main challenges.

Moreover, most developing nations lack the resources to build necessary infrastructure including electrical grids and telephone lines (Muhammed and Adnan, 2012). For underdeveloped countries to advance, technology must be available and easily accessible (Muhammed and Adnan, 2012). Wealthy individuals have access to technology in metropolitan regions, but it takes longer for technology to reach rural populations (Muhammed and Adnan, 2012).

The summary of empirical findings can be found in Table A in the appendix section.

## 3. DATA

## 3.1. Data Source and Variables

Data is gotten from the Demographic and Health Survey (2018) which was executed by the Nigerian Population Commission. The DHS is a well-established source of data for researchers studying developing countries, as it provides comprehensive and reliable data on a wide range of indicators. The survey is conducted every five years, with the most recent fieldwork being conducted in 2018. The DHS uses a stratified, multistage cluster sampling design to select households to participate in the survey. In Nigeria, the survey covers all 36 states with a sample size of 41,821 households. The survey comprised women who are between the ages of 15 and 49 and men who are between the ages of 15 and 59. The dataset has national coverage of 100%.

To examine the impact of digital technology on household economic status in Nigeria, this paper uses the following variables which were motivated by Changkyu and Myung (2009) who conducted a study on the effect of the internet on economic growth.

## Wealth Index Combined

This variable will represent household economic status and the variable of interest otherwise known as the dependent variable in this study. The DHS (2018) measures the wealth index as the household's cumulative living standard, and it is determined using information gathered from households' ownership of assets. It takes a value of 1 if the individual is rich and 0 if poor.

## Internet Usage

Internet usage is used as one of the proxies for digital technology and it includes the percentage of women and men who have used the internet in the past 12 months. Internet usage can impact household economic status by providing access to information, online job opportunities, e-commerce, and online education. It takes a value of 1 if the individual uses the Internet and 0 if the individual doesn't use the Internet.

## Mobile Phone Ownership

Mobile phone ownership is also used as a proxy for digital technology, and it accounts for the percentage of women and men in households that own a mobile phone. Mobile phone ownership can provide the household with access to information, improved communication, enabled access

to financial services, and increased productivity. It takes a value of 1 if the individual owns a mobile phone and 0 if the individual does not own a mobile phone.

## Employment

This control variable represents men and women currently employed in households. It is expected that being employed can impact household economic status positively by providing a steady income source. It takes a value of 1 if the individual is employed and 0 if the individual is unemployed.

## High and No Education

This control variable represents the percent distribution of men and women in the household that are educated up to higher school level, and without education. Education can impact household economic status positively by increasing earning potential and job opportunities which can lead to improved financial literacy and long-term financial stability. High Education takes a value of 1 if the individual is educated up to the higher education level, and 0 if the individual has no education.

## Electricity

This control variable represents households that have access to electricity. Access to electricity can impact household economic status positively by providing opportunities for incomegenerating activities, such as small businesses and home-based enterprises. It takes a value of 1 if individuals have access to electricity and 0 if they don't.

## Place of Residence

This control variable indicates individuals living in urban or rural areas. Place of residence can affect household economic status in terms of access to job opportunities, education, healthcare, and basic infrastructure. Urban households may have better access to these resources while rural households may face more challenges in accessing these resources, resulting in lower economic status. It takes a value of 1 if the individual lives in the urban area and 0 if the individual lives in the rural area.

## House Ownership

This control variable represents individuals who own a house. It provides economic benefits such as the ability to accumulate wealth through home equity, access to credit, and lower housing costs over the long term. It takes a value of 1 if the individual owns a house and 0 if the individual does not have a house.

## Number of Household Members

This control variable can also affect household economic status in several ways. Larger households may have higher expenses related to housing, food, and other necessities, which can affect their ability to accumulate wealth. However, larger households may also have more sources of income, and pooling resources can lead to greater financial stability.

### Age and Gender

Age and gender-related inequalities may result from elements such as salary discrepancies among individuals and age-related income disparities and this can affect the economic status of households.

#### 3.2. Estimation Strategy

According to Collischon and Eberl (2020, pp. 292), "the main benefit of fixed effects estimations is that the potential sources of biases in the estimations are limited in comparison to classical OLS models". It is "almost always much more convincing than the random effect for policy analysis using aggregated data" (Wooldridge, 2013, p.496) and it is relatively simple to use (Clark and Linzer, 2014). In this study, therefore, a fixed effects model will be employed to examine the impact of digital technology on household economic status, while controlling for other factors that could affect it. The model will also use state-fixed effects to account for unobserved heterogeneity across states in Nigeria.

The model can be specified as follows:

 $Wealth_{ijt} = \beta 0 + \beta 1Phone_{ijt} + \beta 2Internet_{ijt} + \beta 3Age_{ijt} + \beta 4Gendert_{ijt} + \beta 5Employment_{ijt} + \beta 6Electricity_{ijt} + \beta 7HighEducation_{ijt} + \beta 8NoEducation_{ijt} + \beta 9Residence_{ijt} + \beta 10OwnHouse_{ijt} + \beta 11HHmembers_{ijt} + \eta_i + \varepsilon_{ijt}$ 

Where, Wealth<sub>it</sub> is measured as individual j wealth in the household in state i at time t. MobilePhone<sub>it</sub> is measured as a binary variable indicating whether individual j in the household owns a mobile phone or not in state i at time t. InternetUsage<sub>it</sub> is measured as a binary variable indicating whether individual j in the household uses the internet or not in state i at time t. Age<sub>ijt</sub> is measured as the age of individual j in the household in state i at time t. Gendert<sub>ijt</sub> is measured

as the gender of individual j in the household in state i at time t. Employment<sub>it</sub> is measured as a binary variable indicating if individual j in the household is employed or not in state i at time t. Electricity<sub>it</sub> is measured as a binary variable indicating if individual j in the household has access to electricity or not in state i at time t. High and No Education<sub>it</sub> is measured as the level of education attained by individual j in the household in state i at time t. Residence<sub>it</sub> is measured as a binary variable indicating whether individual j in the household is living in a rural or urban area in state i at time t. OwnHouse<sub>it</sub> is measured as a binary variable indicating if individual j in the household measured as a binary variable indicating if individual j in the nousehold is living in a rural or urban area in state i at time t. OwnHouse<sub>it</sub> is measured as a binary variable indicating if individual j in the nousehold measured as a binary variable indicating if individual j in the nousehold measured as a binary variable indicating if individual j in the nousehold measured as a binary variable indicating if individual j in the nousehold measured as a binary variable indicating if individual j in the nousehold members in state i at time t.

 $\eta_i$  is the state-fixed effect, which captures the unobserved heterogeneity across states that does not vary over time.  $\epsilon_{it}$  is the error term.

This paper also conducts the Variance Inflation Factor (VIF) to check for multicollinearity and a heterogeneity analysis to conduct interaction effects among the variables.

# 4. PRESENTATION AND ANALYSIS OF DATA

#### 4.1. Descriptive Statistics

In Table 1, this study starts by presenting the descriptive statistics which show the different averages for all the variables as well as their standard deviation, minimum and maximum values in the sample. The mean value for wealth is 0.403, with a standard deviation of 0.491. This indicates that the distribution of wealth in the population is highly skewed and below average of the population is wealthy. The mean value for mobile phone ownership is 0.541, indicating that more than half of the population owns a phone. For internet access, the mean value is 0.151, indicating that internet access is relatively low in the population.

The mean age of the population is 29.16 years with a standard deviation of 9.706, indicating that the population is relatively young. The mean value for gender is 0.828, indicating that there are more male than female heads in the household. The mean value for employment status is 0.647, indicating that most of the individuals in the household are employed. The mean value for electricity access is 0.54, indicating that slightly over half of the household has access to electricity.

Variable	Observations	Mean	Standard	Min	Max
			Deviation		
Wealth	41821	.403	.491	0	1
Phone	41821	.541	.498	0	1
Internet	41821	.151	.358	0	1
Age	41821	29.16	9.706	15	49
Gender	41821	.828	.378	0	1
Employment	41821	.647	.478	0	1
Electricity	41821	.54	.498	0	1
Higheducation	41821	.503	.5	0	1
Noeducation	41821	.344	.475	0	1
Residence	41821	.406	.491	0	1
Ownhouse	41821	.123	.328	0	1
HHmembers	41821	6.568	3.893	1	37

Table 1: Descriptive Statistics

The mean values for higher education and no education are 0.503 and 0.344 respectively, indicating that more than half of the households have received higher education, while about one-third of the households have no education. The mean value for residence type is 0.406, indicating that slightly more than 40% of the population resides in urban areas. The mean value for house ownership is 0.123, indicating that house ownership is relatively low in the population.

Finally, the mean number of household members is 6.568 with a standard deviation of 3.893, indicating that the households consist of large households.

#### **4.2.** Pairwise Correlation Matrix

Table 2 shows the correlation matrix that explains the relationships among the 12 variables. The matrix displays the correlation coefficients between each pair of variables, as well as their p-values. It also measures the strength and direction of the relationship between two variables. A positive correlation coefficient indicates that the two variables are positively related, meaning that when one variable increases, the other variable tends to increase as well. A negative correlation coefficient indicates that the two variables are negatively related and a coefficient of 0 indicates no correlation between the two variables.

Variables	Wealth	Phone	Internet	Age	Gender	Emplo	Electric	Highedu	Noeduc	Residn	Ownho	HHm
						yment	ity	cation	ation	ce	use	ember
												s
Wealth	1.000											
	(0.000)											
Phone	0.432*	1.000										
	(0.000)											
Internet	0.406*	0.358*	1.000									
	(0.000)	(0.000)										
Age	0.032*	0.143*	-0.063*	1.000								
	(0.000)	(0.000)	(0.000)									
Gender	-0.077*	-0.153*	-0.127*	-0.034*	1.000							
	(0.000)	(0.000)	(0.000)	(0.000)								
Employment	0.041*	0.180*	0.018*	0.345*	-0.066*	1.000						
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)							
Electricity	0.588*	0.346*	0.284*	0.016*	-0.080*	0.011*	1.000					
	(0.000)	(0.000)	(0.000)	(0.001)	(0.000)	(0.028)						
Higheducation	0.484*	0.402*	0.404*	-0.200*	-0.174*	0.014*	0.357*	1.000				
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.003)	(0.000)					
Noeducation	-0.445*	-0.423*	-0.301*	0.107*	0.204*	-0.098*	-0.347*	-0.729*	1.000			
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)				
Residence	0.473*	0.320*	0.282*	0.023*	-0.115*	0.026*	0.423*	0.330*	-0.322*	1.000		
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)			
Ownhouse	0.013*	0.095*	-0.009	0.238*	-0.049*	0.157*	-0.017*	0.005	-0.089*	0.031*	1.000	
	(0.007)	(0.000)	(0.063)	(0.000)	(0.000)	(0.000)	(0.001)	(0.355)	(0.000)	(0.000)		
HHmembers	-0.098*	-0.182*	-0.144*	0.036*	0.270*	-0.068*	-0.058*	-0.189*	0.213*	-0.089*	-0.069*	1.000
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	

Table 2: Pairwise Correlation Matrix

\*\*\* *p*<0.01, \*\* *p*<0.05, \* *p*<0.1

From the correlation matrix, we can see that wealth is positively correlated with phone ownership (r=0.432) and internet usage (r=0.406), while negatively correlated with having no education (r=-0.445). Phone ownership is also positively correlated with internet access (r=0.358), higher education (r=0.402), and residency (r=0.320). Age has a positive correlation with phone ownership (r=0.143) and a negative correlation with being female (r=-0.077). Gender is negatively correlated with most of the variables, such as electricity access (r=-0.080) and having no education (r=0.204). Employment status is positively correlated with electricity access (r=0.011) and higher education (r=0.014). Having higher education is also positively correlated with residency (r=-0.330) and having no education is negatively correlated with mobile phone ownership (r=-0.182) and positively correlated with residency (r=0.213).

#### 4.3. Main Results and Discussions

This section starts by presenting the main results of the analysis. In Table 3, the multiple regression results of the impact of mobile phone ownership and internet use on wealth without the control variables and state-fixed effects is shown in column 1, 2 and 3.<sup>1</sup> It also shows the impact of these technologies on wealth with state-fixed effects which can be seen in column 4, 5 and  $6^2$ . Lastly, it analyses if there will be changes in the regression results when analyzing the impact of both digital technologies on wealth when the control variables are included, with and without state-fixed effects as seen in columns  $7^3$  and  $8^4$ .

In column 1, the impact of the effect of mobile phone ownership on wealth is estimated and it shows that there is a significant and positive impact of mobile phone ownership on wealth. It simply suggests that for every one-unit increase in mobile phone ownership, we can expect wealth to increase by 0.426 percentage points. The R-squared value of 0.187 indicates that 19% of the variation in wealth can be explained by the variation in mobile phone ownership. In column 2, the impact of internet usage on wealth is estimated and we can see that there is a positive and significant relationship between internet usage and wealth. In comparison to column 1, the result suggests that internet usage has more impact on wealth than mobile phone ownership. It shows that a one-unit increase in households' internet usage will lead to a 0.556 percent increase in their wealth. This result could be attributed to several factors because internet usage provides a wider range of opportunities for income generation, job searching, and entrepreneurship than mobile phone ownership. With the Internet, households can engage in ecommerce, and online businesses, and perform financial transactions which can increase their income and overall wealth. In contrast, mobile phone ownership may not provide such opportunities to the same extent, as it is primarily used for communication and basic internet browsing.

<sup>&</sup>lt;sup>1</sup> Regression results of the impact of mobile phone ownership and internet use on wealth without the control variables and state-fixed effects.

<sup>&</sup>lt;sup>2</sup> Regression results of the impact of mobile phone ownership and internet use on wealth without the control variables but with state-fixed effects.

<sup>&</sup>lt;sup>3</sup> Regression results of the impact of mobile phone ownership and internet use on wealth with the control variables but without state-fixed effects.

<sup>&</sup>lt;sup>4</sup> Regression results of the impact of mobile phone ownership and internet use on wealth with the control variables and state-fixed effects.

	(1) Wealth	(2) Wealth	(3) Wealth	(4) Wealth	(5) Wealth	(6) Wealth	(7) Wealth	(8) Wealth
Phone	0.426***	weath	0.324***	0.290***	weath	0.233***	0.106***	0.0926***
	(0.00434)		(0.00444)	(0.00434)		(0.00440)	(0.00413)	(0.00403)
Internet		$0.556^{***}$	0.394***		0.373***	$0.286^{***}$	0.189***	0.156***
		(0.00612)	(0.00617)		(0.00600)	(0.00603)	(0.00538)	(0.00534)
Age							0.00342***	0.00201***
							(0.000199)	(0.000195)
							0.0	o o <b>n</b> oo***
Gender							0.0638	0.0709
							(0.00472)	(0.00464)
Employment							-0.0177***	-0.0241***
1 2							(0.00384)	(0.00384)
Electricity							0.348***	0.321***
-							(0.00396)	(0.00401)
Higheducation							$0.165^{***}$	0.135***
							(0.00531)	(0.00520)
Noeducation							-0.0804***	-0.0389***
							(0.00543)	(0.00562)
Residence							0.174***	0.193***
							(0.00395)	(0.00421)
Ownhouse							0.0203***	0.0106
Owiniouse							(0.00536)	(0.00543)
							(0.00550)	(0.00343)
HHmembers							0.00107*	0 00471***
in memoers							(0.000461)	(0.000464)
cons	0.173***	0 319***	0 168***	0.0865***	0.162***	0.0986***	-0.143***	-0 174***
	(0.00319)	(0.00238)	(0.00305)	(0.0125)	(0.0125)	(0.0121)	(0.00867)	(0.0135)
N	41821	41821	41821	41821	41821	41821	41821	41821
$R^2$	0.187	0.165	0.259	0.319	0.311	0.354	0.506	0.539

Table 3: Impact of Digital Technology on Household Wealth

Standard errors in parentheses \* n < 0.05 \*\*\* n < 0.01 \*\*\*\* n < 0.01

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

The resulting outcome of the data analysis may also reflect the fact that internet access is still a luxury for many households in developing countries like Nigeria. As such, households that have access to the Internet might be more affluent than those who only own a mobile phone. The data also reflects the broader trend of the increasing importance of digital technologies in economic

development and wealth creation. In column 3, the impact of using both digital technologies on household wealth is analyzed and we can see that using both technologies have a smaller impact on household wealth. On average, a one-unit increase in the use of both technologies will lead to an increase in household wealth by 0.359 percentage points.

Columns 4, 5, and 6 show the impact of mobile phone ownership and internet usage on household wealth across the states in Nigeria, with state-fixed effects. The state-fixed effects controls for any differences in household wealth across the states. In columns 4 and 5, the coefficients indicate the change in household wealth associated with a one-unit change in mobile phone ownership and internet usage respectively. The coefficient for phone ownership is 0.29 and 0.373 for internet usage indicating that a one-unit increase in phone ownership and internet usage is associated with a 0.29 and 0.373 percent point increase in household wealth respectively. These coefficients are statistically significant and suggest that mobile phone ownership and internet usage have a positive impact on household wealth.

In column 4, the coefficients for the state-fixed effects represent the difference in household wealth between each state with mobile phone ownership.<sup>5</sup> For example, the coefficient for Zamfara is -0.016, which suggests that households in Zamfara have 0.016 wealth on average. The coefficients for Jigawa, Yobe, Borno, Kaduna, Niger, FCT Abuja, Nasarawa, Kwara, Oyo, Osun, Ekiti, Ondo, Edo, Anambra, Enugu, Cross River, Akwa Ibom, Abia, Imo, Rivers, Bayelsa, Delta, Lagos, and Ogun are all positive and statistically significant, indicating that households in these states have higher wealth. The coefficients for Katsina, Adamawa, Gombe, Plateau, and Ebonyi are not statistically significant, suggesting that household wealth is lower in these states. Variations in the uneven distribution of wealth across the states may be because of inequality in access to resources and opportunities.

In column 5, the results show that several states have a significant impact on household wealth with respect to internet usage.<sup>6</sup> For instance, Zamfara has a negative coefficient of -0.034, indicating that internet usage has a negative impact on household wealth. Conversely, several states, such as Kaduna, Lagos, and Abia have positive coefficients, indicating that internet usage has a positive impact on household wealth in these states. Column 6 also shows results that are

<sup>&</sup>lt;sup>5</sup> The whole state-fixed effects analysis is shown in Table B in the appendix section.

<sup>&</sup>lt;sup>6</sup> The whole state-fixed effects analysis is shown in Table C in the appendix section.

identical to the previous results.

Column 7 shows the results of a regression analysis that examines the impact of mobile phone ownership and internet usage on household wealth while controlling for several factors - age, gender, employment, electricity, education, residency, house ownership, and household size. The results indicate that mobile phone ownership and internet usage still have a positive and statistically significant impact on household wealth. Specifically, for every one-unit increase in mobile phone ownership, household wealth increases by 0.106 units while controlling for these factors, and for every one-unit increase in internet usage, household wealth increases by 0.189 units. These effects are both statistically significant at the 0.01 level, indicating that they are very unlikely to have occurred by chance.

The factors controlled for also show significant relationships with household wealth. Age, gender, high education level, residence, and household size are all positively related to household wealth, as opposed to no education level, employment, and owning a house which is negatively related to household wealth. The negative relationship between no education level and household wealth may be because it is often associated with lower income levels and less access to resources and opportunities that can lead to higher wealth accumulation. Electricity access has the largest coefficient estimate and is positively related to household wealth. In Column 8, we see similar results.

#### 4.4. Test for Multicollinearity using the Variance Inflation Factor

To test multicollinearity, this paper conducts the Variance Inflation Factor (VIF). It evaluates the degree to which the correlation between the predictors raises the variance of an estimated regression coefficient (Michael et al., 2015). In general, a VIF value greater than 5 or 10 indicates that there is multicollinearity among the predictor variables (Kim, 2019), and the estimates of regression coefficients may be unreliable.

According to Noora (2020), the VIF is calculated as;

$$VIF = \frac{1}{1 - R^2} = \frac{1}{Tolerance}$$

Where tolerance is just the VIF's inverse. A general rule of thumb is that a VIF value of approximately 1 or below is considered low, indicating that the variable has little or no correlation with the other variables in the model.

	VIF	1/VIF	
Higheducation	2.479	.403	
Noeducation	2.344	.427	
Phone	1.49	.671	
Electricity	1.373	.728	
Residence	1.326	.754	
Internet	1.307	.765	
Age	1.307	.765	
Employment	1.182	.846	
HHmembers	1.132	.884	
Gender	1.116	.896	
Ownhouse	1.091	.917	
Mean VIF	1.468		

Table 4: Variance inflation factor

In Table 4, the VIF values for each predictor variable are shown along with their reciprocal values, which indicate the proportion of variance not shared with the other predictors. The mean VIF value for all predictors is 1.468, which is relatively low, indicating that there is low multicollinearity among the predictors in the model. Among the individual predictors, the variables of "high education" and "no education" have relatively higher VIF values, indicating they have moderate multicollinearity. In general, the VIF values for all the variables are below the threshold of 5 or 10, which means that the multicollinearity in the model is not a major issue, and the estimates of regression coefficients are likely to be reliable and accurate.

#### 4.5. Heterogeneity Analysis

This study goes further to perform some heterogeneity analysis and presents results of the channel of impacts which helps to identify the factors that amplify or dampen the effects of mobile phone ownership and internet usage on household wealth.

In Table 5, the interaction effects between mobile phone ownership, high education, no education, residency, access to electricity, employment, and gender were analyzed. The results of the analysis suggest that the impact of phone ownership on wealth is affected by these factors.

	(1)	(2)	(3)	(4)	(5)	(6)
	Wealth	Wealth	Wealth	Wealth	Wealth	Wealth
1.Phone	0.259***	0.336***	0.301***	$0.160^{***}$	0.388***	0.345***
	(0.00600)	(0.00548)	(0.00525)	(0.00566)	(0.00737)	(0.0115)
1.Higheducation	$0.340^{***}$					
	(0.00656)					
1.Phone#1.Higheducation	$0.0418^{***}$					
	(0.00881)					
1 Noeducation		-0 275***				
1.1 Voedueation		(0.00608)				
1 Phone#1 Noeducation		0.138***				
1.1 none#1.Noeducation		(0.00073)				
1 Desidence		(0.00973)	0.260***			
1.Residence			(0.00602)			
1 Dhana#1 Daaidanaa			(0.00093)			
1.Phone#1.Residence			0.0199			
4 101			(0.00881)	0.00.4***		
1.Electricity				0.394		
				(0.00568)		
1.Phone#1.Electricity				0.185		
				(0.00787)		
1.Employment					-0.0734***	
					(0.00641)	
1.Phone#1.Employment					0.0693***	
					(0.00919)	
1.Gender						$0.0765^{***}$
						(0.0102)
1.Phone_#1.Gender						0.0921***
						(0.0124)
_cons	0.0763***	$0.328^{***}$	$0.0884^{***}$	0.0343***	$0.214^{***}$	0.241***
	(0.00350)	(0.00456)	(0.00336)	(0.00337)	(0.00477)	(0.00964
			. ,	. ,	. ,	)
N	41821	41821	41821	41821	41821	41821
$R^2$	0.302	0.274	0.311	0.413	0.189	0.188

#### Table 5: Mobile Phone Ownership and its Interaction with the Variables

Standard errors in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

For example, we can see that the interaction effect of phone ownership and high education has a positive and significant impact on wealth with 0.042 percent points, while the interaction effect of phone ownership and no education has a negative impact on wealth with -0.138 percent points. This reveals that mobile phone ownership is more beneficial to those with higher education compared to those with no education. Similarly, the interaction effect of phone ownership, employment, and residence has a positive impact on wealth with 0.069 and 0.02 percent points respectively, indicating that phone ownership is also more beneficial to those who are employed and living in urban areas.

	(1)	(2)	(3)	(4)	(5)	(6)
	Wealth	Wealth	Wealth	Wealth	Wealth	Wealth
1.Internet	$0.576^{***}$	$0.408^{***}$	$0.562^{***}$	0.436***	$0.566^{***}$	$0.454^{***}$
	(0.0382)	(0.00598)	(0.0103)	(0.0137)	(0.0105)	(0.0122)
1.Higheducation	0.379***					
	(0.00446)					
1.Internet#1.Higheducation	-0.238***					
-	(0.0387)					
1.Noeducation		-0.367***				
		(0.00450)				
1.Internet#1.Noeducation		$0.249^{***}$				
		(0.0728)				
1.Residence			0.419***			
			(0.00454)			
1.Internet#1.Residence			-0.229***			
			(0.0125)			
1.Electricity				0.513***		
				(0.00401)		
1.Internet#1.Electricity				-0.0955***		
				(0.0149)		
1.Employment					0.0366***	
					(0.00496)	
1.Internet#1.Employment					-0.0176	
					(0.0129)	
1.Gender						-0.0618***
						(0.00662)
1.Internet#1.Gender						$0.130^{***}$
						(0.0141)
_cons	$0.161^{***}$	$0.468^{***}$	$0.174^{***}$	$0.0730^{***}$	$0.296^{***}$	$0.372^{***}$
	(0.00288)	(0.00287)	(0.00268)	(0.00278)	(0.00398)	(0.00609)
Ν	41821	41821	41821	41821	41821	41821
$R^2$	0.288	0.279	0.310	0.409	0.166	0.167

Table 6: Internet Usage and its Interaction with the Variables

Standard errors in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

The results in Table 6, however, show a different result for the interaction effect between internet usage and high education, residence, access to electricity, employment, gender, and no education. The interaction effect of internet access and residency has a negative impact on wealth, indicating that internet use is less beneficial for those who live in urban areas with -0.23. On the other hand, the interaction effect of internet access and no education has a positive impact on wealth with 0.249, indicating that internet use is more beneficial to those with no education.

This result is contrary to the results from Eynon and Malmberg's (2021) study that suggested that the Internet tends to benefit people who are more educated than those who are less educated, which may help to explain why, despite significant advancements in Internet connectivity, poverty reduction in the least developed regions has been slow. However, the positive impact of the interaction effect of internet use and no education on wealth can be attributed to the fact that internet access will provide the uneducated with access to information and educational resources that they might not have otherwise had access to, allowing them to learn new skills and acquire knowledge that can improve their livelihoods.

## 5. ROBUSTNESS CHECKS

Mobile phone ownership has been established as an important factor in household wealth and this was reflected in the main results of this study. However, in recent years in Nigeria, the use of mobile phones for financial transactions has become more prevalent, and it may be a better measure of digital technology.

Earlier in this paper, in Table 3, this study revealed a more significant impact of internet usage on wealth compared to mobile phone ownership. One of the factors that were attributed to this result was that individuals who own a mobile phone and use the internet to perform financial transactions with it can increase their income and overall wealth. Therefore, this study replaces the independent variable of "mobile phone ownership" with the "use of mobile phones for financial transactions" to test the robustness of the main results.

To do this, the household survey data from the DHS database is still used for analysis. In the original model, mobile phone ownership was included as a binary variable indicating if an individual in the household owns a mobile phone or not. This variable is replaced with a new binary variable indicating whether individuals in the household use their mobile phones for financial transactions or not.

The new econometric model is given as;

 $Wealth_{ijt} = \beta 0 + \beta 1 Fintransactions_{ijt} + \beta 2 Internet Usage_{ijt} + \beta 3 Ag_{ijt} + \beta 4 Gendert_{ijt} + \beta 5 Employment_{ijt} + \beta 6 Electricity_{ijt} + \beta 7 HighEducation_{ijt} + \beta 8 NoEducation_{ijt} + \beta 9 Residence_{ijt} + \beta 10 OwnHouse_{iit} + \beta 11 HHmembers_{iit} + \eta_i + \varepsilon_{ijt}$ 

In Table 7, column  $1^7$ , the regression result shows the independent impact of the use of mobile phones for financial transactions on wealth. We can see that a one-unit increase in this variable will lead to a 0.535 percent point increase in household wealth. In Table 3, it suggested that mobile phone ownership and internet use increased household wealth with 0.426 and 0.556 percent points. We can therefore infer that the difference in impact on household wealth among

<sup>&</sup>lt;sup>7</sup> Regression results of the impact of the use of mobile phone for financial transactions on wealth without the control variables and state-fixed effects.

	(1)	(2)	(3)	(4)	(5)	(6)
	Wealth	Wealth	Wealth	Wealth	Wealth	Wealth
Fintransactions	0.535***	0.308***	$0.114^{***}$	0.346***	0.205***	0.0763***
	(0.00648)	(0.00752)	(0.00618)	(0.00632)	(0.00711)	(0.00677)
Internet		0.392***	$0.164^{***}$		$0.277^{***}$	$0.106^{***}$
		(0.00720)	(0.00599)		(0.00682)	(0.00682)
Age			0.00366***			0.00328***
			(0.000199)			(0.000306)
Conton			0.000***			0.0702***
Gender			(0.0000)			0.0793
			(0.00473)			(0.00607)
Employment			-0.0110**			-0 0223***
Employment			(0.00383)			(0.0223)
			(0.00505)			(0.00577)
Electricity			0.359***			0.395***
			(0.00394)			(0.00602)
Higheducation			$0.168^{***}$			$0.130^{***}$
-			(0.00533)			(0.00738)
Noeducation			-0.101***			-0.0641***
			(0.00539)			(0.00912)
D 11			0.100***			0.100***
Residence			0.180			0.190
			(0.00396)			(0.00577)
Ownhouse			0.0177***			0.0121
Ownhouse _			(0.00538)			(0.00725)
			(0.00550)			(0.00723)
						o oo ( = = ***
HHmembers			0.000613			0.00457
			(0.000462)			(0.000729)
cons	0 330***	0 302***	-0 106***	0 166***	0.163***	-0 171***
_00115	(0.00239)	(0.00237)	(0.00874)	(0.0126)	(0.0124)	(0.0248)
N	41821	41821	41821	41821	41821	22636
$R^2$	0.140	0.197	0.502	0.297	0.324	0.464

Table 7: Impac	t of Financia	l Transactions	and Internet	Use on H	ousehold Wealth
----------------	---------------	----------------	--------------	----------	-----------------

Standard errors in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

In column  $2^8$ , the effect of the use of mobile phones for financial transactions and internet use on household wealth is analyzed. The use of mobile phones for financial transactions combined with internet usage will increase household wealth by 0.35 percent point. In comparison to Table 3, we see that the average of both internet usage and mobile phone ownership led to an increase in

<sup>&</sup>lt;sup>8</sup> Regression results of the impact of the use of mobile phone for financial transactions and internet use on wealth without the control variables and state-fixed effects.

household wealth by 0.359 percent point. This is not very different from what we have in column 2 in Table 7. In column  $3^9$ , another analysis is carried out to estimate the impact of both variables with the controls, and still, the outcome of the analysis shows similar results of a positive and significant impact on household wealth. In columns 4, 5, and  $6^{10}$ , the same analysis is run but with state-fixed effects. Throughout, the use of mobile phones for financial transactions remains positive and significant therefore still having a positive impact on household wealth.

## 6. CONCLUSION AND POLICY RECOMMENDATIONS

The findings of this paper provide proof that increasing internet use and mobile phone ownership in households has a favorable effect on their wealth. It demonstrates how crucial these digital technologies are to enhancing economic well-being and implies that measures encouraging their adoption can support equitable economic growth. Firstly, the study showed that owning a mobile phone significantly increases household wealth. Comparatively, to those with no education, people with greater levels of education typically profit more from owning a mobile phone. This emphasizes how crucial digital knowledge and expertise are for maximizing the advantages of mobile technology. Additionally, those with jobs and those who live in urban areas benefit more from having a mobile phone, highlighting the importance of connectivity and access to job prospects.

Secondly, the study also shows that Internet usage has conflicting effects on household wealth. While it is less helpful for people who live in urban areas, it is more helpful for people who have never had any form of education. This emphasizes how the Internet has the potential to close educational gaps and offer chances for socioeconomic growth, especially for those who encounter obstacles to traditional educational pathways. Furthermore, this study's robustness checks show that using a mobile phone for financial transactions is linked to greater household wealth. This shows that digital financial services and mobile banking could improve household economic outcomes and promote financial inclusion.

Based on the findings and discussions of this study, several policy recommendations have been made to harness the potential of digital technology in enhancing household economic status. Firstly, promoting the development of digital literacy is important for maximizing the advantages

<sup>&</sup>lt;sup>9</sup> Regression results of the impact of the use of mobile phone for financial transactions and internet use on wealth with the control variables but without state-fixed effects.

<sup>&</sup>lt;sup>10</sup> Regression results of the impact of the use of mobile phone for financial transactions and internet use on wealth with state-fixed effects.

of mobile phone ownership. Policymakers should concentrate on offering digital literacy training programs, particularly for people with less education. This way, they will be able to access internet resources and fully exploit mobile technology. Secondly, there should be an expansion of internet infrastructure in rural areas to bridge the urban-rural gap and take advantage of the favorable impacts that internet connection has on household economic status. This includes projects to promote digital inclusion through training, cost reduction, and improvements to broadband connectivity.

Furthermore, governments and financial institutions should collaborate to encourage the usage of mobile banking and digital financial services to increase financial inclusion. This entails enhancing the usability and security of mobile banking platforms, spreading awareness of their advantages, and making sure that regulatory frameworks are in place to safeguard consumers. Policymakers must also be cautious in addressing any possible disparities that may exist as mobile technology and internet connections become increasingly necessary for wealth creation in households. This involves assuring equal access to technology, removing obstacles like high data charges, and putting in place measures to close the digital divide between various socioeconomic groups. In conclusion, policymakers may promote inclusive economic growth and enhance the welfare of households by putting the recommended policies into practice. This will allow them to take advantage of the revolutionary power of digital technology.

For future research, a study on the impact of digital technology on household economic status could incorporate another estimation method like the Difference-in-Difference method and/or use a mixed-methods approach. In addition, making a comparison of how digital technology affects household economic status in both developed and developing countries could also be an opener to those strategies that make digital technologies in developed countries more efficient. This would provide a more comprehensive understanding of the nuances and underlying factors influencing the relationship between digital technology adoption and economic outcomes.

### 7. REFERENCES

Adeleye, N., & Eboagu, C. (2019). Evaluation of ICT Development and Economic Growth in Africa, *Netnomics*, vol. 20, pp. 31–53

Agbatogun, A.O. (2013). Interactive Digital Technologies' Use in Southwest Nigerian Universities, *Education Tech Research Dev*, vol. 61, pp. 333–357

Bahia, K., Castells, P., Cruz, G., Masaki, T., Pedros, X., Pfutze, T., Rodriguez, C. C. & Winkler,
H.J. (2020). The Welfare Effects of Mobile Broadband Internet: Evidence from Nigeria, *Policy Research Working Paper Series 9230*, The World Bank

Bahrini, R. & Qaffas, A. (2019). Impact of Information and Communication Technology on Economic Growth: Evidence from Developing Countries.

Banerjee, A.V. and Duflo, E. (2007). The Economic Lives of the Poor, *Journal of Economic Perspectives*, vol. 21, pp. 141–167.

Beuermann, D.W., Christopher, M. & Renos, V. (2012). Mobile Phones and Economic Development in Rural Peru, *The Journal of Development Studies*, vol. 48, pp. 1617-1628

Brown, A.J. & Davis, N. (2004). Digital Technology, Communities, and Education, *World Yearbook of Education, London: Routledge Falme* 

Central Bank of Nigeria (2018). 2017 Annual Report 2017 National Financial Inclusion Strategy Implementation <u>https://www.cbn.gov.ng/Out/2018/CCD/FINANCIAL%20INCLUSION.PDF</u>

Changkyu, C. & Myung, H. Y. (2009). The Effect of the Internet on Economic Growth: Evidence from Cross-Country Panel Data, *Economics Letters*, vol. 105, pp. 39-41

Chiemeke, S.C. & Imafidor, O.M. (2020). An Assessment of the Impact of Digital Technology Adoption on Economic Growth and Labour Productivity in Nigeria, *Netnomics*, pp. 103–128

Clark, T. & Linzer, D. (2015). Should I Use Fixed or Random Effects? *Political Science Research and Methods*, vol. 3, pp. 399-408.

Collischon, M. & Eberl, A. (2020). Let's Talk About Fixed Effects: Let's Talk About All the Good Things and the Bad Things. *Köln Z Soziol* 72, 289–299.

Craton, J. (2011). The Effects of Videogames on Students' Achievement <u>http://www.acsd.org/detail/the-effect-of-videogames-on-student-achievement/</u> Accessed 13 May 2023.

Demographic and Health Survey Database (2018) https://dhsprogram.com/data/

Ebikabowei, E.B. & Benake-Ebide, C.E. (2013). The Effects of Mobile Phone on the Socio-Economic Life of the Rural Dwellers in the Niger Delta Region of Nigeria, *Information Technology for Development*, vol. 19, pp. 249-263

Eynon, R. & Malmberg, L.E. (2021). Lifelong Learning and the Internet: Who Benefits Most from Learning Online? *Br. J. Educ. Technol.*, vol. 52, pp. 569-583

Garba, S.A., Singh, T.K.R., Yusuf, N.B.M. & Ziden, A.A. (2013). An Overview of Technology Integration in Nigerian Colleges of Education, *Journal of Education and Learning*, vol.7, pp. 35-42

Gross, E.F., Juvonen, J. & Gable, S.L. (2002). Internet Use and Wellbeing in Adolescence. *Journal of Social Issues*, vol. 58, pp. 75–91.

Hernan, G., Raul, K. & Ramiro, V. (2022). The Impact of Broadband on Poverty Reduction in Rural Ecuador, *Telematics and Informatics*, vol. 75

Hjort, J. & Jonas, P. (2019). The Arrival of Fast Internet and Employment in Africa, *American Economic Review*, vol. 109, no. 3, pp. 1032-1037

International Trade Administration (2021). Nigeria – Information and Communications Technology Nigeria - Information and Communications Technology (trade.gov)

Jackson, L.A. (2008). Adolescents and the Internet. In: Jamieson, P.E. & Romer, D. (Eds.), The Changing Portrayal of Adolescents in the Media Since 1950, New York: *Oxford University Press*, pp. 377–411

Jenny, C.A. & Isaac, M.M. (2010). Mobile Phones and Economic Development in Africa, *Journal of Economic Perspectives*, vol. 24, no. 3, pp. 207–232

Jie, L., Yu, W. & Jing, J. X. (2020). The Impact of Digital Finance on Household Consumption: Evidence from China, *Economic Modelling*, vol. 86, pp. 317-326 Kemi, F.A. (2021). Household Financial Behavior: The Role of Financial Inclusion Instruments in Nigeria, *Journal of Sustainable Finance & Investment* 

Kenny, C. (2002). Information and Communication Technologies for Direct Poverty Alleviation: Costs and Benefits.

Kenny, C. (2003). The Internet and Economic Growth in Less-Developed Countries: A Case of Managing Expectations? *Oxford Development Studies*, vol. 31, pp. 99–113.

Kim, J.H. (2019). Multicollinearity and Misleading Statistical Results, *Korean J Anesthesiol*, vol. 72, pp. 558-569

Kpodar, K. & Andrianaivo, M. (2011). ICT, Financial Inclusion, and Growth Evidence from African Countries, *IMF Working Papers* 

Lixi, M.J.Y., Zottel, S., Neto, M.I.A.S., Boroffice, F.A., Karpinski, K., Lim, L.T., Lawal, M., Agapitova, N., Adekola, O.A. & Bra, P. (2019). *Nigeria Digital Economy Diagnostic Report*, World Bank Group

Macdougald, J.J. (2011). Internet Use and Economic Development: Evidence and Policy Implications, USF Tampa Graduate Theses and Dissertations

Madon, S. (2000). The Internet and Socio-Economic Development: Exploring the Interaction. IT & People, *LSE Research Online*, vol. 13, pp. 85-10

Maude, H. & Antoine, D. (2020). Determinants of Mobile Broadband Use in Developing Economies: Evidence from Sub-Saharan Africa, *Telecommunications Policy*, vol. 44

McKinsey Global Institute (2013). Lions Go Digital: The Internet's Transformative Potential in Africa <u>http://www.mckinsey.com/industries/high-tech/our-insights/lions-go-digital-the-</u> internetstransformative-potential-in-africa

Michael, O.A., Hussaini, G.D. & Agboola, S. (2015). Variance Inflation Factor: As a Condition for the Inclusion of Suppressor Variable(s) in Regression Analysis. *Open Journal of Statistics*, vol. 5, pp. 754-767

Muhammed, M. & Adnan, O. (2012). Technology Advancement in Developing Countries During Digital Age, *International Journal of Science and Applied Information Technology*, vol. 1, no.1 Noora, S. (2020). Detecting Multicollinearity in Regression Analysis, *American Journal of Applied Mathematics and Statistics*, vol. 8, no. 2, pp. 39-42

Ochonogor, W.C. (2006). Effects of Telecommunications Services on Rural Women Market Traders in Obiaruku and its Environs, *In Mobile telephony: Leveraging Strengths and Opportunities for Socio-Economic Transformation in Nigeria, Ezcell Communications,* pp. 101–112.

Onyema, E. (2019). Opportunities and Challenges of the Use of Mobile Phone Technology in Teaching and Learning in Nigeria - A Review, *International Journal of Research in Engineering and Innovation*, vol. 3, pp. 352-358

Tiemo, P.A. (2006). Impact of Global System of Mobile (GSM) Communication Services on Rural Communities in Delta State

United Nations (2021). Economic Commission for Latin America and the Caribbean (ECLAC), Digital technologies for a new future (LC/TS.2021/43), *United Nations*, Santiago, 2021

Wooldridge, J. M. (2013). Introductory Econometrics: A Modern Approach, Fifth Edition.

World Bank (2018). Digital Transformation for Inclusive Growth and Jobs <u>https://documents1.worldbank.org/curated/en/246561561495359944/pdf/Mashreq-2-0-Digital-</u>Transformation-for-Inclusive-Growth-and-Jobs.pdf

World Bank Database

https://databank.worldbank.org/indicator/NY.GDP.MKTP.KD.ZG/1ff4a498/Popular-Indicators#

Zhou, X., Cui, Y., & Zhang, S. (2020). Internet Use and Rural Residents' Income Growth, *China Agricultural Economic Review*, no. 2, pp. 315-327

# 8. APPENDIX

Authors	Торіс	Sample Size	Research	Major Findings
			Methodology	
Bahrini and	Impact of	MENA and	Panel	The result demonstrates
Qaffas (2019)	Information and	SSA	Generalized	that, aside from fixed
	Communication	countries,	Method of	telephone, mobile phone,
	Technology on	2007-2016	Moment	Internet use, and broadband
	Economic		(GMM) growth	adoption are the primary
	Growth: Evidence		model	forces behind economic
	from Developing			growth in developing
	Countries.			MENA and SSA countries.
Kpodar and	ICT, Financial	African	System	Their findings support the
Andrianaivo	Inclusion, and	countries,	Generalized	notion that ICT, particularly
(2011)	Growth Evidence	1988-2007	Method of	the advancement of mobile
	from African		Moment	phones, greatly contributes
	Countries		(GMM)	to economic growth in
			estimator	African nations. Mobile
				phone penetration has a
				favorable impact on growth
				because of increased
				financial inclusion.
Diether,	Mobile Phones	Village-level	Fixed Effects	Result shows that the
Beuermann	and Economic	panel data		expansion of mobile phones
and Renos	Development in	with final		has raised household real
(2012)	Rural Peru	sample		consumption by 11%,
		comprises		decreased the incidence of
		45,401 rural		poverty by 8%, and
		household-		decreased extreme poverty
		year		by 5.4 percentage points.
		observations.		
Bahia K.,	The Welfare	Mobile	Fixed Effects	According to the

# Table A: Summary of Empirical Findings

Castells, P.,	Effects of Mobile	broadband		estimations, mobile		
Cruz G.,	Broadband	coverage and		broadband availability		
Masaki T.,	Internet: Evidence	three waves		significantly and favorably		
Pedros X.,	from Nigeria	of the		impacted household		
Pfutze T.,		General		consumption levels, which		
Rodriguez C.		Household		rose over time because rural		
C. and		Survey from		households tend to consume		
Winkler H J.		2010-2016		more food and non-food		
(2020).		in Nigeria.		items than urban		
				households, mobile		
				broadband availability also		
				lowers the percentage of		
				households who fall below		
				the poverty line.		
Jie L., Yu W.	The Impact of	Panel data	Fixed Effects	The results implied that		
and Jing J. X.	Digital Finance on	from the	and	household consumption may		
(2020).	Household	China	Heterogeneity	be enhanced through digital		
	Consumption:	Household	Analysis	inclusive financing. A		
	Evidence from	Finance		heterogeneity analysis also		
	China	Survey		revealed that households in		
		(CHFS) in		third- and fourth-tier cities,		
		2013, 2015		with lower incomes, fewer		
		and 2017		assets, and less financial		
				literacy, had bigger enabling		
				impacts of digital finance on		
				spending than their		
				counterparts.		
Adeleye and	Evaluation of ICT	54 African	Pooled	Results show that ICT		
Eboagu (2019)	Development and	countries	Ordinary Least	development has a		
	economic growth	from 2005 to	Squares,	statistically significant		
	in Africa	2015	Random and	positive relationship with		
			Fixed Effects	economic growth and the		

			and System	output elasticities of internet
			Generalized	usage, mobile subscribers
			Method of	and fixed telephone
			Moment	subscriber are significantly
			(GMM) model	different. The
				"leapfrogging" hypothesis
				holds and mobile
				subscription was suggested
				to have the largest output
				elasticity across all
				specifications and has the
				biggest potential to allow
				Africa to skip traditional
				developmental stages.
Macdougald	Internet Use and	Covers 202	Dynamic panel	The findings imply that
(2011)	Economic	countries	data and finite	countries gain from
	Development:	from	mixture model	increased Internet use in
	Evidence and	the period	estimation	diverse ways. Increased
	Policy	1996-2007	techniques	Internet usage has a large
	Implications			positive impact on per
				capita GDP and overall
				well-being in low-income
				nations.
Changkyu and	The effect of the	Data for 207	Pooled	The spill-over effects of
Myung (2009)	Internet on	countries	Ordinary Least	knowledge between nations
	economic growth:	from 1991 to	Squares,	is said to be aided by the
	Evidence from	2000	Random and	Internet. As a result, it is
	cross-country		Fixed Effects,	assumed that a country's
	panel data		and	economic growth will
			Generalized	benefit from a rise in
			Method of	Internet usage. They also
			Moments	found evidence that the

			(GMM)	Internet contributes
			Estimation	positively and significantly
				to economic growth.
Hjort and	The Arrival of	3 datasets,	Robust	From their result, they
Poulsen (2019)	Fast Internet and	covering 12	difference-in-	observe that when fast
	Employment in	African	differences	Internet becomes available,
	Africa	countries	estimates	it leads to a strong and
				substantial relative increase
				in the employment rate in
				connected locations.
Hernan G.,	The Impact of	The analysis	Semi-	The results show that the
Raul K. and	Broadband on	spans from	parametric	spread of broadband in rural
Ramiro V.	Poverty Reduction	2011-2019	alternative to	regions is linked to
(2022).	in Rural Ecuador		the standard	measurable increases in
			two-way fixed-	employment and labor
			effects (TWFE)	income. Additionally, given
			estimator	the decline in agricultural
				employment in the
				connected areas, their
				findings support the idea
				that ICTs contribute to the
				diversification of
				employment prospects.
Zhou X., Cui	Internet Use and		Multiple linear	They found that internet use
Y., and Zhang	Rural Residents'		regression	directly influences rural
S. (2020).	Income Growth		analysis and	residents' income growth,
			mediation	and entrepreneurial or non-
			effect analysis	agricultural employment
				indirectly influences rural
				residents' income growth.
				Internet use also directly
				influences income growth

				more than entrepreneurial			
				and non-agricultural			
				employment indirectly.			
Kenny (2002)	Information and		Theoretical	The research showed that			
	communication		Review	using traditional computers			
	technologies for			connected to the Internet as			
	direct poverty			a tool for poverty alleviation			
	alleviation: Costs			should probably not involve			
	and benefits.			programs for universal			
				access, at least not until			
				technological advancement			
				has made Internet access			
				less expensive and easier for			
				the illiterate and minority-			
				language speaker to use			
				and until education has			
				become more pervasive.			
Kenny, C.	The Internet and	Less	Empirical	The study finds that LDCs			
(2003).	Economic Growth	Developed	evidence on the	lack the structures necessary			
	in Less-developed	Countries	limited impact	to take advantage of the e-			
	Countries: A Case	(LDCs)	of past	economy, as well as the			
	of Managing		"information	physical and human capital			
	Expectations?		revolutions"	necessary to capitalize on			
				the opportunities the			
				Internet does bring. In			
				addition, the effect of the			
				internet on the global			
				economy is small compared			
				with the challenges of			
				development.			

wealth_	Coef.	St.Err.	t-value	p-value	[95% Conf	Interval]	Sig
phone_	.29	.004	66.78	0	.281	.299	***
states							
zamfara	016	.017	-0.96	.337	049	.017	
katsina	.015	.016	0.94	.345	016	.047	
jigawa	071	.016	-4.29	0	103	038	***
yobe	065	.017	-3.89	0	098	032	***
borno	.06	.017	3.58	0	.027	.093	***
adamawa	.004	.017	0.21	.83	031	.038	
gombe	011	.017	-0.68	.498	044	.021	
bauchi	039	.017	-2.34	.019	072	006	**
kano	.099	.015	6.41	0	.069	.129	***
kaduna	.153	.016	9.55	0	.122	.184	***
kebbi	028	.017	-1.69	.091	061	.004	*
niger	.125	.017	7.43	0	.092	.157	***
fct abuia	355	.017	20.66	Õ	.321	.389	***
nasarawa	.185	.017	10.63	Õ	.151	.219	***
plateau	.019	.018	1.08	.282	015	.053	
taraba	073	.017	-4.35	0	106	04	***
benue	0	.017	0.01	.99	033	.033	
kogi	11	018	5 98	0	074	146	***
kwara	213	018	11.62	Ő	177	249	***
000	407	018	22.16	Ő	371	443	***
osun	225	019	11.89	0 0	188	262	***
ekiti	29	019	15.06	0	252	328	***
ondo	204	019	10.95	Ő	168	241	***
edo	308	02	15.26	0 0	268	347	***
anambra	411	.02	24.08	0	378	444	***
eniigii	213	018	11.96	0	178	247	***
ebonvi	.213	017	0.13	898	- 031	035	
cross river	205	.017	10.61	0	167	243	***
akwa ibom	.205	.019	13.56	0	21	281	***
ahia	521	018	28.85	0	485	556	***
imo	379	018	21.08	0	344	.550	***
rivers	436	.010	25.04	0	402	.414 47	***
havelsa	19	.019	9.88	0	152	.+7	***
delta	.17	.019	22.05	0	38	.227	***
lagos	.+10	.017	38 31	0	.50		***
ogun	.054	.017	24.17	0	.002	.007	***
Constant	.402	.012	694	0	.+2+	111	***
Constant	.007	.012	0.74	0	.002	.111	
Mean dependent va	r	0.403	SD dene	ndent var	0 /01		
R-squared	L	0.319	Number	of obs	/197	1	
F_test		530.081	Proh \ I	7		)	
$\Delta kaike crit (\Delta IC)$		43095 434	Ravecia	n crit (RIC	) /3/2	, 3 798	
ARAINE CIIL. (AIC)		+3073.434	Dayesia		, 4342	5.170	

Table B: Impact of Mobile Phone Ownership on Household Wealth with State-Fixed Effects

\*\*\* p<.01, \*\* p<.05, \* p<.1

wealth_	Coef.	St.Err.	t-value	p-value	[95% Conf	Interval]	Sig
internet_	.373	.006	62.26	0	.362	.385	***
state							
zamfara	034	.017	-1.98	.048	067	0	**
katsina	.032	.016	1.96	.05	0	.064	**
jigawa	075	.017	-4.51	0	107	042	***
yobe	068	.017	-4.03	0	101	035	***
borno	.079	.017	4.64	0	.045	.112	***
adamawa	.04	.018	2.25	.025	.005	.074	**
gombe	012	.017	-0.71	.476	045	.021	
bauchi	05	.017	-2.98	.003	083	017	***
kano	.106	.015	6.87	0	.076	.137	***
kaduna	.164	.016	10.19	0	.132	.196	***
kebbi	038	.017	-2.26	.024	071	005	**
niger	.133	.017	7.91	0	.1	.167	***
fct abuja	.394	.017	22.83	0	.36	.428	***
nasarawa	.25	.017	14.34	0	.216	.284	***
plateau	.055	.018	3.11	.002	.02	.089	***
taraba	044	.017	-2.62	.009	077	011	***
benue	.041	.017	2.42	.016	.008	.074	**
kogi	.18	.018	9.78	0	.144	.216	***
kwara	.245	.018	13.28	0	.209	.281	***
070	.455	.018	24.72	0	.419	.491	***
osun	.319	.019	16.87	0	.282	.356	***
ekiti	.352	.019	18.23	0	.314	.39	***
ondo	.288	.019	15.40	0	.251	.324	***
edo	.35	.02	17.28	0	.31	.39	***
anambra	.453	.017	26.45	0	.419	.486	***
enugu	.266	.018	14.93	0	.231	.301	***
ebonyi	.052	.017	3.08	.002	.019	.085	***
cross river	.191	.02	9.78	0	.153	.229	***
akwa ibom	.266	.018	14.63	0	.231	.302	***
abia	.587	.018	32.49	0	.552	.623	***
imo	.439	.018	24.35	0	.403	.474	***
rivers	.452	.018	25.82	0	.418	.486	***
bavelsa	.265	.019	13.75	0	.227	.303	***
delta	.459	.019	24.13	0	.421	.496	***
lagos	.575	.017	34.09	0	.542	.608	***
ogun	.49	.019	25.53	0	.452	.527	***
Constant	.162	.012	12.99	0	.138	.187	***
Constant				0			
Mean dependent var		0.403	SD depe	ndent var	0.49	1	
R-squared		0.311	Number	of obs	4182	-	
F-test		509.188	Proh > F	1 000	0.00	)	
Akaike crit (AIC)		43625 347	Bavesia	n crit (BIC)	4395	3 711	
mune ent. (me)		13023.5 17	Duycola			0.111	

Table C: Impact of Internet Usage on Household Wealth with State-Fixed Effects

\*\*\* *p*<.01, \*\* *p*<.05, \* *p*<.1