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Essays on gender, housing, and peers

Khaliliaraghi, Seyedehnegar (Negar)

2025

Document Version: Publisher's PDF, also known as Version of record

Link to publication

Citation for published version (APA):

Khaliliaraghi, S. (2025). *Essays on gender, housing, and peers*. [Doctoral Thesis (compilation), Lund University School of Economics and Management, LUSEM]. Lund University.

Total number of authors:

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PO Box 117 221 00 Lund +46 46-222 00 00

Negar Khaliliaraghi

Lund Economic Studies



Number 245

by Negar Khaliliaraghi



DOCTORAL DISSERTATION Thesis advisors: Petter Lundborg, Therese Nilsson, Ana Rodríguez-González Faculty opponent: Christina Felfe, Universität Konstanz

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Organization LUND UNIVERSITY	Document name DOCTORAL DISSERTATION
Department of Economics Box 7080	Date of disputation 2025-05-22
SE–220 07 LUND Sweden	Sponsoring organization
^{Author(s)} Negar Khaliliaraghi	
Title and subtitle Essays on gender, housing, and peers	

Abstract

This thesis consists of three self-contained papers that use methods in appliedmicroeconometrics to study questions involving gender, housing, and peers.

In the first paper, we examine whether gender gaps in labor market outcomes are driven by differences in productivity. Using the as-if random allocation of job seekers to caseworkers at the Swedish Employment Agency, we are able to calculate productivity levels without bias from task assignment. The results show that women are as productive as men and earn comparable wages. However, the gender gap in promotions persists, despite women having the same productivity as men. Moreover, female caseworkers tend to manage fewer job seekers and work fewer hours, which explains most of the observed earnings gap.

The second paper aims to explore how housing affordability and stability affect academic success. To identify causal effects, I use a lottery-based allocation system in Sweden that randomizes the timing of access to affordable student housing. The results show that early access to these housing units improves grades and class rank. The effects are larger for the sample of international students. Survey data suggest that these students are less likely to work, have shorter commutes, and have greater housing stability, which may help explain the positive impact on education.

In the third paper we study long-term impacts of early exposure to peers from different backgrounds. Leveraging comprehensive Danish register data, this study examines how higher exposure to non-Western peers in childcare centers influences the educational and crime outcomes of native Danish children in their adolescent. We use the as-if random variation in peer composition across entry-year cohorts, within childcare centers to causally estimate the effects. Our findings show that exposure to a higher share of non-Western peers negatively affects Danish and mathematics test scores and the probability of choosing the academic track in high school. We find no evidence of effects on criminal outcomes.

Key words

Gender Gaps, Productivity, Wages, Task Allocations, Student Housing, Higher Education, Test Scores, Immigration, Education, Peer effects, Early Childhood, Childcare

Classification system and/or index terms (if any) JEL Classification: D84, I12, J12, J21, I21, I23, R21, C93, J13, I21, J15

Supplementary bibliographical information		Language English
ISSN and key title 0460-0029 Lund Economic Studies no. 245		ISBN 978-91-8104-425-6 978-91-8104-426-3
Recipient's notes	Number of pages 260 Security classification	Price

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Lund Economic Studies Number 245

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Lund University School of Economics and Management, Department of Economics

ISBN: 978-91-8104-425-6 (print) ISBN: 978-91-8104-426-3 (pdf) ISSN: 0460-0029 Lund Economic Studies no. 245

Printed in Sweden by Media-Tryck, Lund University, Lund 2025



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Printed matter 3041 0903 MADE IN SWEDEN 📰

To Eli

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Abstract

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Acknowledgements

A PhD is, to put it mildly, a stochastic process—which is just a fancy way of saying half the time, you have no clue if you're actually getting anywhere. You write, rewrite, toss ideas out, dig them back up, and repeat the whole chaotic cycle over and over again. But after countless Stata errors, an unhealthy amount of coffee, and sheer stubbornness, things begin to look like a finished product. Or at least something close enough. Of course, I didn't get there alone.

I could not have completed this thesis without the support of many wonderful people. First and foremost, I want to thank my all-star team of supervisors (my very own *Dream Team*) Petter Lundborg, Therese Nilsson, and Ana Rodríguez-González. Petter, your contagious enthusiasm about research and your support made my PhD journey an enjoyable ride. Some of my best memories of the PhD was co-authoring with you and Johan, and how insightful but also fun it was. Thank you for giving me the opportunity to learn from you. Therese, I doubt many co-supervisors would be willing to hop on their bikes and go with their PhD students to collect data. And yet you did that without hesitation. Thank you for your unwavering support, guidance, and kindness. Ana, thank you for the countless hours you've spent helping me grow as a researcher. Your patience and insight have been invaluable, especially in moments of panic and self-doubt. Thank you for always being there to help me find my way.

This thesis has greatly benefited from the invaluable feedback of both external and internal reviewers: Heather Sarsons, Matz Dahlberg, Erica Lindahl, and Eva Ranehill. I would like to thank my amazing co-authors Johan Vikström and Nabanita Datta Gupta. To say it was a privilege to work with you is an understatement.

I want to thank all my colleagues at the department, especially the people in my research group, for all the lunches and seminars we shared together: Adrian N, Alex, Claudio, Davide, Elin, Gunes, Jan, Lina Maria, Martin, Petra, Pol,

and Roel. Thank you Erik, Tommy, Fredrik, Joakim and Jerker for making Lund University an excellent place to work at. The fifth year of the PhD was mostly spent scrambling for the job market, and I can't thank Petter, Therese, Gunes, Claudio, Adrian, Jan, and Simon enough for tirelessly whipping us into shape and teaching us skills that will help us handle any pressure life throws at us. I'm pretty sure I'll never crash under any type of pressure again! A big thanks goes to the fantastic admin team – Alma, Anna, Azra, Jenny, Li, Marie, Peter, and Ulf: thank you for always answering my questions kindly and patiently.

My research visit to Stanford University would not have been possible without the generous funding provided by the Jan Wallander and Tom Hedelius Foundation. Thank you Petra Persson for hosting my visit and your mentoring. A special thank you to Astrid and my fellow 'fake Scandie' Louis for making my time in California unforgettable. I will always cherish our travels, your friendship, and our spectacularly terrible performances at quiz nights.

I never imagined that doing a PhD would be so much fun, and a huge part of that is thanks to the people I started this journey with — Kajsa, Teppo and Filipe. My experience would not have been the same without my friend and office-mate of five years, Kajsa. We've shared not only our birthdays but also every moment of joy, panic, and cautious optimism with each other. I admire your discipline and kindness and watching you work so hard with passion also pushed me to become a better economist. Teppo, you're my go-to person for coding and econ questions, or whenever I'm in the mood for a conversation that's guaranteed to make me laugh. Our overly-long lunch breaks and fikas¹ definitely made my days brighter. Filipe, thank you for always indulging my endless ramblings and offering solid advice when I needed one.

I am also grateful to many other PhD students I have met throughout these years. Thank you Steve, for your impeccable sense of humor. Najmeh, for the fun hangouts and tea breaks. Devon, for being a great gym buddy. Linn, for being the cool upper-year PhD to look up to. A big thank you to all my other colleagues: Adrian, Albert, August, Christina, David S, David W, Emelie, Hugo, Iker, Ioannis, James, Jonas, Ludvig, Lukas, Madeleine, Marco, Marcus, Matthew, Maxime, Natalie, Ovi, Prakriti, Qianyan, Pelle, Ruben, Sandra, Shayan, Tilman, Wenting, Yunyi, and Yuqing. You all helped make the Econ Department a great work environment.

When I moved to Sweden in the midst of the 2020 pandemic madness, I never imagined I'd meet so many amazing people who I'm lucky to call friends. Pegah and Amin, we spent countless hours together searching for my cat (whom I

¹Very well-deserved though, might I add.

somehow managed to lose for the 100th time) in the bushes, celebrating holidays and laughing until we couldn't anymore. You're not just dear friends, but my second family. Thank you Azin, Hessam, Shirin, Mohammadreza, and Vessal for keeping me sane through the dark Scandinavian winters. Your friendship has filled this chapter with laughter, memories, and so much needed happiness. A huge thank you to my friends back in Iran, who've always had my back, cheering me on and making sure I had a rock-solid support system throughout this journey, as well as making my trips back home so enjoyable.

A special thank you to *Le Ragazze*: Ana, Nóri, and Farah. Even though we're scattered across different countries, we somehow still keep up our daily chats about everything from economics to politics, linguistics, and, of course, top-tier gossip. I'm forever grateful for your friendship and can't wait for all the new memories we'll create together.

Finally, I thank my husband, Nick, for always reminding me to step back, take a breath, and enjoy life beyond the PhD — and, of course, feeding me when I forgot to feed myself. When I doubted myself, you never did and that made all the difference. You cheered me on, patiently listened to my endless presentations, and stood by my side through the thick of it all. I am so glad I was able to share this time with you, Figaro and Pingu. I would not have made it here if it was not for my parents, Eli and Abed and the rest of my family Niloo, Nava and Armin. Growing up, you taught me that I could be anyone I wanted to be and gave me every opportunity to pursue that. Mom, you got your PhD in a society that wasn't exactly supportive, all while taking care of us. To this day, I don't know how you managed it, but you did and it's because of you that I'm here. This thesis is dedicated to you.

Lund, March 2025 Negar

Introduction

Introduction

Gender, housing, and peers

Why do some people receive higher earnings, get better education, and move up the career ladder while others do not? What role do external factors play in shaping our outcomes? Answering these questions is important for understanding the sources of economic inequality. Economic success is shaped by more than just our ability and effort. An individual's economic outcomes are influenced by many other factors, like who their parents are, which school they went to, what they studied at university, whether they have a child, and so on. Empirical studies in economics have documented the influence of these external factors on several aspects of our lives.

This thesis explores three dimensions that potentially impact our economic outcomes, either directly or indirectly: *gender*, *housing*, and *peers*. My choice of research is driven by my interest in understanding what shapes who we are, what we do, and the opportunities we have.

A central theme of this thesis is understanding the factors that affect the formation and accumulation of human capital. Human capital refers to the stock of skills and knowledge that individuals have, which affect their productivity in the labor market. Human capital formation describes the process through which investments in people (e.g., education, training, health) improve these skills and impact future earnings. Economists have emphasized the crucial role of human capital in driving economic growth and development (Becker; 1992). Nobel laureate Claudia Goldin and her coauthor Lawrence Katz underline the importance of human capital in their book *The Race Between Education and Technology* by stating:

"That the twentieth century was both the American Century and

the Human Capital Century is no accident. Economic growth in the modern period requires educated workers, managers, entrepreneurs, and citizens. Modern technologies must be invented, innovated, put in place, and maintained. They must have capable workers at the helm."

Building on this foundation, the first chapter of this thesis examines the existence of gender differences in productivity, a topic that has been widely emphasized in discussions regarding labor market outcomes. There is a persistent gender gap in earnings, promotions, and career advancement, often referred to as the "glass ceiling" (Bertrand et al.; 2010; Blau and Kahn; 2017). Although the role of the level of education as a key driver of gender differences in human capital has diminished, since women are better educated than ever, there are several reasons why gender gaps in productivity at work could still arise. Bearing the main burden of household work, motherhood, and working fewer hours are all factors that can play a role in creating a gender gap in productivity and, consequently, labor market outcomes.

Looking at factors that can act as barriers to human capital accumulation, the second chapter of this thesis examines how access to stable and affordable housing influences students' academic performance. The university years are a critical period for the accumulation of human capital, but students facing housing insecurity may struggle to concentrate in class, participate in academic activities, or build strong professional and social networks. The lack of affordable housing options can force students to take on additional work to pay higher rent, take longer commutes, or live in overcrowded conditions with unstable rental agreements, all of which can disrupt their studies. If lack of access to stable and affordable housing negatively affects academic achievement, it also impacts long-term human capital accumulation and decreases future earnings. In this chapter, by investigating this relationship, I shed light on the role of housing affordability and stability in shaping educational outcomes.

The third chapter of this thesis examines whether the characteristics of childhood peers affect an individual's educational outcomes in the long run. Early childhood is a crucial period for development, and as children enter childcare centers, they begin to interact with peers in structured environments that influence their learning and social skills. Although peer effects have been widely studied in schools and neighborhoods, we know less about how childhood exposure to peers from different backgrounds and levels of skills affects long-term academic performance. My coauthor and I explore whether children exposed to a higher share of non-Western peers, who are more likely to come from disadvantaged backgrounds, show differences in their educational outcomes, such as their mathematics and language test scores. This chapter examines how early peer interactions, both directly and through their impact on the childcare environment and available resources, shape the formation of human capital.

Another common theme across all three chapters is the methodology and research designs. One of the main goals of each chapters was to identify causal relationships that have policy implications. In order to reliably claim causality, we need to go beyond correlations and find settings in which the actual effect can be teased out from other spurious relationships. The "credibility revolution" in empirical economics has transformed how researchers identify cause and effect. To quote Angrist and Pischke (2010) on the credibility revolution in empirical microeconomics: "the primary engine driving improvement has been a focus on the quality of empirical research designs." The ideal setting or the gold standard for identifying causal relationships is a randomized controlled trial (RCT). In RCTs, individuals are randomly divided into treatment or control groups. As a result, any differences in their outcomes can be attributed to the presence of the treatment. In other words, the treatment *causes* the observed differences. However, conducting RCTs is not always feasible. In these situations, economists rely on natural experiments or quasi-experimental designs, where events and policies in real-world settings resemble RCTs and satisfy its randomization criteria. The exogenous variation present in these designs ensures that the differences in outcomes between these two groups reflect the effect of the treatment. This shift toward good research designs, in addition to access to better data and advances in econometric methods, has improved the credibility of empirical findings in economics in recent decades. In this thesis, I employ reliable research designs and rich data from Sweden and Denmark to uncover causal relationships that could inform policy.

Summary and contributions of the thesis

This section provides detailed summaries of the chapters contained in this thesis and their respective contributions.

Paper I: Gender Gaps in Productivity, Wages, and Promotions: Evidence from a Random Task Allocation Policy

Despite the progress women have made in the labor market over the last half century, gender gaps in earnings remain prevalent (Goldin; 2014; Cortes and Pan; 2020). In this paper, which is coauthored with Petter Lundborg and Johan Vikström, we investigate the long-standing question of whether pay and promo-

tion differences between men and women are driven by productivity differences. There are several reasons why there may be a gender gap in productivity. Women are usually responsible for a bigger share of tasks in the household which can affect their productivity at work. They are also more prone to loss of human capital after motherhood as they tend to work fewer hours and travel less. As a result, employers may invest less in their training and assign them to less attractive tasks where there is less room to grow and learn.

However, there are several reasons why our understanding of the role of productivity differences in gender gaps is still limited. First, productivity is complicated to measure as it is often not directly observed. Second, task assignments in the workplace are not always random. If women are more often assigned to more demanding tasks, observed productivity may reflect task difficulty rather than true productivity. Even when men and women perform similar tasks, productivity assessments may be influenced by subjective biases and different standards for each gender (Goldin and Rouse; 2000; Blau and Devaro; 2007; Card et al.; 2019). By leveraging productivity data from a setting where similar tasks are randomly assigned to employees, we overcome these challenges. At the Swedish Employment Agency, job seekers were assigned to different caseworkers based on their dates of birth which ensures randomness in task assignment. This allows us to address potential biases in task allocation and also measure each caseworker's productivity based on the time it takes for their assigned job seekers to find employment.

Our results show small differences in productivity between female and male caseworkers, with women, if anything, being slightly more productive, which challenges some recent studies (Azmat and Ferrer; 2017; Cook et al.; 2020; Bolotnyy and Emanuel; 2022). We also find that controlling for education, parenthood, and tenure does not meaningfully affect the productivity gap. In addition, female caseworkers earn about 7% less than male caseworkers annually. This gap likely reflects the gender gap in hours worked. Furthermore, we find that female caseworkers are significantly less likely to get promoted.

These findings offer new insights into gender pay gaps among high-skilled workers. Similar evidence of earnings and promotion gaps exists in professions such as law, medicine, and academia (Goldin and Katz; 2016; Azmat and Ferrer; 2017; Sarsons et al.; 2021). Our study contributes to the small literature on gender productivity differences in high-skilled settings by leveraging a random task allocation and an objective measure of productivity. We also add to the literature on gender promotion gaps. Despite similar productivity levels, male caseworkers are significantly more likely to get promoted, which rules out objective productivity differences as an explanation.

Paper II: Housing by Chance: The Academic Impacts of Lottery-Based Access to Student Accommodation

Housing (un)affordability is a global problem with harmful consequences for the economy, including rising income and social inequality, limitations in labor mobility, and potential negative effects on economic growth (UN Habitat; 2015; Glaeser and Gyourko; 2018; Hsieh and Moretti; 2019; Dustmann et al.; 2022). Meanwhile, the demand for accommodation among university students is increasing as more students than ever attend university to pursue higher education. This has left students facing housing shortages and high rents in many cities where there is a large population of students (The Guardian; 2023).

To help students find affordable accommodations, many universities either directly offer units off- and on-campus or do so via agreements with private companies. These units are often more affordable than comparable units available on the private housing market, and many university students are eligible to apply for them. However, there is almost no causal evidence on how gaining access to student housing affects students' outcomes. A key challenge is that access to student housing and the timing of this access is often not random but rather based on explicit criteria and characteristics. Simply comparing outcomes between students who live in student housing and those who either do not or move in later during the academic year fails to yield causal estimates, as these students may systematically differ in terms of unobservable characteristics.

In this paper, I evaluate the impact of early access to affordable student housing on educational achievement. To identify a causal effect, I use a student housing lottery in Sweden that randomized the probability of gaining access to affordable student accommodation at the beginning of the academic year among newly admitted students. The lottery ensures that the variation in the time to receive accommodation is independent of other factors that may affect students' educational outcomes. Any differences in educational outcomes among lottery participants can therefore be attributed to when and whether they secured student housing.

I compare the outcomes of students who receive this type of accommodation before the academic year begins with those who receive housing later or not at all. I use an instrumental variable approach, using lottery rank as an instrument for earlier access to student housing. A better rank increases a student's priority and, consequently, their probability of securing housing sooner. The housing units offered through this lottery are not only close to the university but also relatively more affordable than comparable options on the private market. The results show that early access to affordable student housing significantly improves academic performance. Students who obtain housing before the semester starts achieve higher grades and are 33% more likely to rank in the top 5% of their class. These effects persist into the second semester, though their magnitude decreases over time. The positive impact is particularly strong among international students. I also conduct a survey to explore potential mechanisms behind these results. The survey data reveal that students with university housing are less likely to be employed, which may have allowed them to allocate more time to their studies. They are also more likely to live in the city and have shorter commutes, potentially increasing class attendance. Moreover, they experience greater housing stability, benefiting from longer, legally protected, and more flexible rental contracts.

Compared to findings in studies on effects of interventions such as financial aid, targeted academic support, and faculty-student engagement, the effects observed in this study are substantial in magnitude (Angrist et al.; 2009; Carrell and Kurlaender; 2023; Murphy and Wyness; 2023). While some universities provide affordable student housing, its impact on academic achievement has been largely unexamined. This study highlights the causal role of housing affordability in human capital development and, by extension, long-term economic and labor market outcomes.

Paper III: Playmates and Pathways: Long-Run Impacts of Exposure to Immigrants in Childcare

Early childhood is a critical period in human development when skills, attitudes, and behaviors begin to form. Children are particularly malleable at this stage, and interventions during this period can have lasting effects into adulthood (Phillips and Shonkoff: 2000: Knudsen: 2004: Cunha et al.: 2006: Currie and Almond; 2011). Childcare centers play a key role in fostering both cognitive and non-cognitive skills and are often the first setting where children socialize with peers. In these environments, they form friendships, engage in group activities, and interact with others, making peer composition a potentially important factor in shaping their development. While both childhood environment and peer influences have been extensively studied as separate factors affecting individual outcomes, little is known about the long-term effects of early childhood peer interactions. These early interactions likely contribute to the long-term developmental impacts often associated with attending childcare centers (Currie; 2001; Blau and Currie; 2006; Felfe and Lalive; 2018). They also help us improve our understanding of the developmental process during these early ages.

This paper aims to shed light on early childhood peer effects by examining the impact of exposure to peers from non-Western countries on native children in Denmark. We focus on how early interactions with these peers influence longterm educational and criminal outcomes measured when children are 15-16 years old. This exposure may play a crucial role in shaping outcomes, as non-Western peers often come from different cultures, speak different languages, have different skill levels, and are raised by parents who usually differ from native parents in terms of education, income, and other important characteristics. For example, language skills, which are developed in early childhood, can be influenced by exposure to peers with a different mother tongue. To study the effects of non-Western peers on native children's long-term outcomes, we leverage granular data from Denmark to identify children of different ethnic backgrounds who attended childcare centers between 2001 and 2007 and track their outcomes into adulthood. To address potential endogeneity, we exploit as-if random variation in peer composition within childcare centers and across cohorts entering the system for the first time (Hoxby; 2000). The analysis examines both the overall effects of peers in childcare centers and the peers within the same age group as native children. Additionally, it explores whether these effects vary by peer gender and makes a distinction between same-sex and opposite-sex interactions.

The findings reveal that exposure to non-Western peers in childcare negatively affects native children's math and Danish test scores. These effects are primarily driven by peers in the same age group, with the strongest impact stemming from interactions with non-Western boys. Additionally, children exposed to a higher share of non-Western immigrants are less likely to choose an academic track in high school. The negative effects become significantly larger when the share of immigrant peers exceeds 40%. This suggests that policymakers could improve overall outcomes by reconsidering the allocation of children across childcare centers. While peer composition influences educational outcomes, its impact on criminal behavior in this context is minimal. Exploring potential mechanisms, we rule out the lower socioeconomic status and higher parental criminality of non-Western peers as primary drivers of these effects. Moreover, exposure to a higher share of non-Western peers in childcare may increase the likelihood of continued exposure later in school, which could amplify the observed negative effects. However, we do not find evidence that exposure to non-Western peers in 9th grade negatively affects educational outcomes.

Our contribution to the literature falls into two main categories. First, due to the scarcity of childcare-specific data, little is known about how early peer interactions in childcare centers influence long-term outcomes. Most previous research has focused on school, neighborhood, or residential peers (Lavy and Schlosser; 2011; Sacerdote; 2011; Lavy et al.; 2012). We provide novel and rare

evidence on the role of childcare peers in shaping later outcomes. Second, this study contributes to the growing literature on the long-term effects of exposure to peers with a foreign background. What distinguishes our work is its focus on early childhood and our ability to track children through age 16. This extended time frame allows us to examine both educational and behavioral outcomes, including youth crime, while exploring the underlying mechanisms over a longer horizon.

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Lund University Department of Economics ISBN: 978-91-8104-425-6 ISSN: 0460-0029

